

## Exam Performance Summary

Pearson Confidential

|                                |  |
|--------------------------------|--|
| <b>Client Name:</b>            | Florida Department of Financial Services |
| <b>Exam(s):</b>                |  |
| <b>Include Exams:</b>          | Active                                   |
| <b>Type:</b>                   | Exam                                     |
| <b>Test Center Region(s):</b>  |  |
| <b>Test Center Country(s):</b> |  |
| <b>Test Center State(s):</b>   |  |
| <b>Appointment Date Range:</b> | 01 Dec 2015 to 31 Dec 2015               |

|                    |             |
|--------------------|-------------|
| <b>Printed By:</b> |             |
| <b>Created By:</b> |             |
| <b>Data as of:</b> | 04 Jan 2016 |

|                                    |       |
|------------------------------------|-------|
| <b>Number of Appointments:</b>     | 3,456 |
| <b>Number No Shows:</b>            | 368   |
| <b>Number Cancels:</b>             | 85    |
| <b>Number Delivered:</b>           | 3,002 |
| <b>Number of Graded Exams:</b>     | 3,001 |
| <b>Number Currently Scheduled:</b> | 0     |

| Exam Series Code | Exam Title                                 | First Time Takers  |              |              |           |           | Repeaters          |              |              |           |           | Overall Statistics |              |              |           |           |
|------------------|--|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|
|                  |  | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate |
| InsFL-ALJ16      | FLA All Lines Adjuster (0520, 0620, 7520)  | 6                  | 3            | 3            | 50%       | 50%       | 1                  | 1            | 0            | 100%      | 0%        | 7                  | 4            | 3            | 57%       | 43%       |
| InsFL-Crop31     | FLA Crop Hail and Multi-Peril Agent (0430) | 1                  | 1            | 0            | 100%      | 0%        | 0                  | 0            | 0            | 0%        | 0%        | 1                  | 1            | 0            | 100%      | 0%        |
| InsFL-Health02   | FLA Health Agent (0240)                    | 103                | 56           | 47           | 54%       | 46%       | 59                 | 27           | 32           | 46%       | 54%       | 162                | 83           | 79           | 51%       | 49%       |

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|------------------|---|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|
|                  |   | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate |
| InsFL-Health02S  | FLA Health Agent (Spanish) (0240)   | 27                 | 3            | 24           | 11%       | 89%       | 35                 | 12           | 23           | 34%       | 66%       | 62                 | 15           | 47           | 24%       | 76%       |
| InsFL-LHA05      | FLA Health and Life and Annuity (incl. Var. Contracts) Agent (0215)           | 821                | 534          | 287          | 65%       | 35%       | 334                | 152          | 182          | 46%       | 54%       | 1155               | 686          | 469          | 59%       | 41%       |
| InsFL-LHA05S     | FLA Health and Life and Annuity (incl. Var. Contracts) Agent (Spanish) (0215) | 43                 | 12           | 31           | 28%       | 72%       | 46                 | 17           | 29           | 37%       | 63%       | 89                 | 29           | 60           | 33%       | 67%       |
| InsFL-Life01     | FLA Life and Annuity (incl. Variable Contracts) (0214)                        | 436                | 273          | 163          | 63%       | 37%       | 171                | 72           | 99           | 42%       | 58%       | 607                | 345          | 262          | 57%       | 43%       |
| InsFL-Life01S    | FLA Life and Annuity (incl. Variable Contracts) (Spanish) (0214)              | 59                 | 16           | 43           | 27%       | 73%       | 65                 | 20           | 45           | 31%       | 69%       | 124                | 36           | 88           | 29%       | 71%       |

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|------------------|--|--------------------|--------------|--------------|------------|------------|--------------------|--------------|--------------|------------|------------|--------------------|--------------|--------------|------------|------------|
|                  |  | Total Graded Exams | Total Passed | Total Failed | Pass Rate  | Fail Rate  | Total Graded Exams | Total Passed | Total Failed | Pass Rate  | Fail Rate  | Total Graded Exams | Total Passed | Total Failed | Pass Rate  | Fail Rate  |
| InsFL-PC06       | FLA General Lines Agent (0220)                   | 225                | 117          | 108          | 52%        | 48%        | 208                | 68           | 140          | 33%        | 67%        | 433                | 185          | 248          | 43%        | 57%        |
| InsFL-PC06S      | FLA General Lines Agent (Spanish) (0220)         | 3                  | 0            | 3            | 0%         | 100%       | 7                  | 1            | 6            | 14%        | 86%        | 10                 | 1            | 9            | 10%        | 90%        |
| InsFL-Pers55     | FLA Personal Lines Agent (2044)                  | 126                | 73           | 53           | 58%        | 42%        | 73                 | 27           | 46           | 37%        | 63%        | 199                | 100          | 99           | 50%        | 50%        |
| InsFL-PubAdj20   | FLA Public All Lines Adjuster (0320, 3120, 7320) | 16                 | 7            | 9            | 44%        | 56%        | 11                 | 5            | 6            | 45%        | 55%        | 27                 | 12           | 15           | 44%        | 56%        |
| InsFL-Surplus82  | FLA Surplus Lines Agent (0120, 9120)             | 23                 | 5            | 18           | 22%        | 78%        | 19                 | 11           | 8            | 58%        | 42%        | 42                 | 16           | 26           | 38%        | 62%        |
| InsFL-Title31    | FLA Title Agent (0410, 9414)                     | 62                 | 43           | 19           | 69%        | 31%        | 21                 | 12           | 9            | 57%        | 43%        | 83                 | 55           | 28           | 66%        | 34%        |
| <b>Totals:</b>   |  | <b>1951</b>        | <b>1143</b>  | <b>808</b>   | <b>59%</b> | <b>41%</b> | <b>1050</b>        | <b>425</b>   | <b>625</b>   | <b>40%</b> | <b>60%</b> | <b>3001</b>        | <b>1568</b>  | <b>1433</b>  | <b>52%</b> | <b>48%</b> |