

## Exam Performance Summary

Pearson Confidential

|                                |  |
|--------------------------------|--|
| <b>Client Name:</b>            | Florida Department of Financial Services |
| <b>Exam(s):</b>                |  |
| <b>Include Exams:</b>          | Active                                   |
| <b>Type:</b>                   | Exam                                     |
| <b>Test Center Region(s):</b>  |  |
| <b>Test Center Country(s):</b> |  |
| <b>Test Center State(s):</b>   |  |
| <b>Appointment Date Range:</b> | 01 Mar 2016 to 31 Mar 2016               |

|                    |             |
|--------------------|-------------|
| <b>Printed By:</b> |             |
| <b>Created By:</b> |             |
| <b>Data as of:</b> | 04 Apr 2016 |

|                                    |       |
|------------------------------------|-------|
| <b>Number of Appointments:</b>     | 3,304 |
| <b>Number No Shows:</b>            | 327   |
| <b>Number Cancels:</b>             | 105   |
| <b>Number Delivered:</b>           | 2,872 |
| <b>Number of Graded Exams:</b>     | 2,871 |
| <b>Number Currently Scheduled:</b> | 0     |

| Exam Series Code | Exam Title                                | First Time Takers  |              |              |           |           | Repeaters          |              |              |           |           | Overall Statistics |              |              |           |           |
|------------------|---|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|
|                  |   | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate |
| InsFL-ALJ16      | FLA All Lines Adjuster (0520, 0620, 7520) | 6                  | 2            | 4            | 33%       | 67%       | 2                  | 0            | 2            | 0%        | 100%      | 8                  | 2            | 6            | 25%       | 75%       |
| InsFL-CUS60      | FLA Customer Service Rep (0440, 0940)     | 1                  | 0            | 1            | 0%        | 100%      | 0                  | 0            | 0            | 0%        | 0%        | 1                  | 0            | 1            | 0%        | 100%      |
| InsFL-Health02   | FLA Health Agent (0240)                   | 55                 | 39           | 16           | 71%       | 29%       | 29                 | 9            | 20           | 31%       | 69%       | 84                 | 48           | 36           | 57%       | 43%       |

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| InsFL-Health02S  | FLA Health Agent (Spanish) (0240)   | 16                 | 7            | 9            | 44%       | 56%       | 24                 | 12           | 12           | 50%       | 50%       | 40                 | 19           | 21           | 48%       | 53%       |
| InsFL-IFB74      | FLA Industrial Fire and Burglary Agent (0233)                                 | 5                  | 3            | 2            | 60%       | 40%       | 3                  | 2            | 1            | 67%       | 33%       | 8                  | 5            | 3            | 63%       | 38%       |
| InsFL-LHA05      | FLA Health and Life and Annuity (incl. Var. Contracts) Agent (0215)           | 840                | 568          | 272          | 68%       | 32%       | 353                | 155          | 198          | 44%       | 56%       | 1193               | 723          | 470          | 61%       | 39%       |
| InsFL-LHA05S     | FLA Health and Life and Annuity (incl. Var. Contracts) Agent (Spanish) (0215) | 42                 | 20           | 22           | 48%       | 52%       | 25                 | 12           | 13           | 48%       | 52%       | 67                 | 32           | 35           | 48%       | 52%       |
| InsFL-Life01     | FLA Life and Annuity (incl. Variable Contracts) (0214)                        | 560                | 364          | 196          | 65%       | 35%       | 190                | 91           | 99           | 48%       | 52%       | 750                | 455          | 295          | 61%       | 39%       |

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| InsFL-Life01S    | FLA Life and Annuity (incl. Variable Contracts) (Spanish) (0214) | 100                | 40           | 60           | 40%       | 60%       | 84                 | 42           | 42           | 50%       | 50%       | 184                | 82           | 102          | 45%       | 55%       |
| InsFL-PC06       | FLA General Lines Agent (0220)                                   | 196                | 119          | 77           | 61%       | 39%       | 132                | 55           | 77           | 42%       | 58%       | 328                | 174          | 154          | 53%       | 47%       |
| InsFL-PC06S      | FLA General Lines Agent (Spanish) (0220)                         | 7                  | 0            | 7            | 0%        | 100%      | 10                 | 3            | 7            | 30%       | 70%       | 17                 | 3            | 14           | 18%       | 82%       |
| InsFL-Pers55     | FLA Personal Lines Agent (2044)                                  | 85                 | 71           | 14           | 84%       | 16%       | 30                 | 14           | 16           | 47%       | 53%       | 115                | 85           | 30           | 74%       | 26%       |
| InsFL-PubAdj20   | FLA Public All Lines Adjuster (0320, 3120, 7320)                 | 17                 | 9            | 8            | 53%       | 47%       | 11                 | 5            | 6            | 45%       | 55%       | 28                 | 14           | 14           | 50%       | 50%       |
| InsFL-Surplus82  | FLA Surplus Lines Agent (0120, 9120)                             | 11                 | 1            | 10           | 9%        | 91%       | 10                 | 7            | 3            | 70%       | 30%       | 21                 | 8            | 13           | 38%       | 62%       |
| InsFL-Title31    | FLA Title Agent (0410, 9414)                                     | 15                 | 9            | 6            | 60%       | 40%       | 12                 | 7            | 5            | 58%       | 42%       | 27                 | 16           | 11           | 59%       | 41%       |

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| <b>Totals:</b>   |            | <b>1956</b>        | <b>1252</b>  | <b>704</b>   | <b>64%</b> | <b>36%</b> | <b>915</b>         | <b>414</b>   | <b>501</b>   | <b>45%</b> | <b>55%</b> | <b>2871</b>        | <b>1666</b>  | <b>1205</b>  | <b>58%</b> | <b>42%</b> |