

Contact

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(LinkedIn)

Top Skills

Insurance
Marketing
Sales Management

Certifications

Certified Insurance Counselor

John Scott

Specialty Program Sales at Smith Brothers Insurance, LLC.
New London/Norwich, Connecticut Area

Summary

Over thirty years of professional sales, marketing, and management experience in the insurance industry specializing in personal insurance such as home and auto, small commercial, student health, and life and health insurance products. Specialties: Student Health Insurance, Small Commercial, Workers Compensation, Personal Insurance Products, and Bonds.

Participation in several community and political organizations over that same time period including Rotary International, Groton Town Council, Groton RTM, and served as a Connecticut State Representative.

Experience

Smith Brothers Insurance, LLC.
Specialty Program Sales
April 2018 - Present
Mystic & Niantic

Specialty Program Sales and Marketing focusing on student health insurance programs throughout New England, and insuring volunteer fire and ambulance companies in Connecticut and Rhode Island.

Bailey Agencies Inc
Owner/President
January 1988 - April 2018 (30 years 4 months)
Owner/President of the Bailey Agencies Inc, an all lines Insurance agency specializing in Home, Automobile, Small Commercial, Student Health, and Life and Health Insurance products.

Connecticut General Assembly
State Representative, 40th Assembly District
November 2014 - January 2017 (2 years 3 months)
Groton and Ledyard

State Representative John Scott proudly served the 40th General Assembly District representing Groton and Ledyard. A lifelong resident of Southeastern Connecticut, Rep. Scott was elected to his first term in 2014 and served on the legislature's Banks, Energy & Technology, and Insurance committees for the 2015-2017 session

Connecticut Center for Massage Therapy-Groton

Per Diem Instructor

October 2000 - March 2014 (13 years 6 months)

On call instructor focusing on business management skills and insurance.

Travelers Insurance

Group Universal Life Account Manager

May 1992 - June 1993 (1 year 2 months)

Account Manager responsible for administering group universal life insurance products. Was assigned responsibility for McDonalds Corporation, McDonalds franchise owners, and Bear Paints. Department was sold to MetLife.

Education

The Society of Certified Insurance Counselors

Certificate, Insurance · (2000 - 2001)

Franklin Pierce University

BS, Marketing & Management · (1988 - 1992)

Scott, John

8609614580 john27@me.com

Application		Comments
Status:	New	There are no items in this section.
Country:	United States	
Attachments to be included in all Job Submissions:	Submission Attachments 0 attached	Correspondence
Attachments Added After Submission	Submission Attachments 0 attached	01/28/2019 People First Action: Email
Vacancy Source:	Agency Website	Thank You for Your Interest in Job COMMISSIONER OF...
Relatives: To your knowledge, do you have any relatives working in this agency?	No	Offer Letter
Gender:	Male	There are no items in this section.
Race (Check only one):	White	Application Status Audit Trail
Ethnicity (Check only one):	Not Hispanic or Latino	01/28/2019 People First New
Date of Birth:	10/13/1969	Tags
Right To First Interview	Not Applicable	There are no items in this section.
	If you responded yes to the above statement, attach a copy of your official layoff letter when applying for this vacancy.	More Information
Veteran Status	None of the Above	Alternate Phone Number: 860-961-4580
ARE YOU CURRENTLY EMPLOYED WITH THE AGENCY TO WHICH YOU ARE CURRENTLY APPLYING?	No	*Mailing Address : 674 Cow Hill Road
HAVE YOU RECEIVED A PROMOTIONAL APPOINTMENT WITHIN THE CAREER SERVICE, SUBSEQUENT TO ACTIVE MILITARY SERVICE, WITH THE AGENCY TO WHICH YOU ARE APPLYING?	No	*City: Mystic
People First Initial VP Review	No Selection	*State: Connecticut
People First Eligible VP Category (if different)	No Selection	*ZIP Code: 06355
Agency Final VP Eligibility Review	No Selection	*Country: United States
Agency Final VP Category Determination	No Selection	*Exemption from public record: Are you a current or former law enforcement officer, other covered employee** or the spouse or child of one, whose information is exempt from public records disclosure under Section 119.071(4)(d), Florida Statutes (F.S)? No
Background Information		*Citizenship: The State of Florida hires only U.S. citizens and lawfully authorized alien workers. You will be required to provide identification and either proof of citizenship or proof of authorization to work in the U.S. Are you a U.S. citizen or legally authorized to accept employment with the specific hiring authority to which you are applying? Yes
A "yes" answer to these questions will not automatically bar you from employment. The nature, job-relatedness, severity, and date of the offense in relation to the position you are applying are considered. [see 112.011, F.S.].		*Selective Service: Yes
Have you ever been	No	

convicted of a felony or a first degree misdemeanor ?	
If yes, what were the charges ?	
Where ? (City/State)	
Date	
Have you ever pled nolo contendere or guilty to a crime which is a felony or a first degree misdemeanor ?	No
If yes, what were the charges ?	
Where ? (City/State)	
Date	
Have you ever had the adjudication of guilt withheld for a crime which is a felony or first degree misdemeanor ?	No
If yes, what were the charges ?	
Where ? (City/State)	
Date	
	Signature
	<p>I am aware that any omissions, falsifications, misstatements, or misrepresentations above may disqualify me for employment and, if I am hired, may be grounds for termination at a later date. I understand that any information I give may be investigated as allowed by law. I consent to the release of information about my ability, employment history, and fitness for employment by employers, schools, law enforcement agencies, and other individuals and organizations to investigators, human resources staff, and other authorized employees of Florida state government for employment purposes. The consent shall continue to be effective during my employment if I am hired. I understand that applications submitted for state employment are public records. I certify to the best of my knowledge and belief all of the statements contained herein and on any attachments are true, correct, complete, and made in good faith.</p> <p>If applicable, Complete Qualifying Questions prior to submitting your application.</p>
By checking this box, I certify that I have read and agree with these statements	Yes
Interview Result	
overdueInterviews	

Section 110.1128, Florida Statutes, prohibits employment by the state (including re-hire after a break in service) of any male born on or after October 1, 1962, who failed to register with the Selective Service System, under the provisions of the U.S. Military Selective Service Act, during the person's period of eligibility (ages 18 through 25). Additionally, if currently employed by the state, this law prohibits the promotion of such person. You may be required to provide documentation. If you are a male born on or after October 1, 1962, have you registered with the Selective Service or do you have proof of an exemption from this requirement?

Are you legally authorized to work in the United States?	Yes
Will you now or in the future require sponsorship for employment visa status (e.g. H-1B visa status)?	No
Do you have five (5) or more years of responsible private sector experience working full-time in areas within the scope of the subject matter jurisdiction of the Office of Financial Regulation within the last ten (10) years?	Yes
If you answered "yes" to the previous question, please indicate the number of years of experience and elaborate in detail your experience. If no, please respond N/A.	I have 30 years of experience working in the regulated industry of insurance in the state of Connecticut as well as two years experience of working as an elected State Representative that oversaw the Connecticut Banking Commissioner.
Do you have five (5) or more years of experience as a senior examiner or other senior employee of a state or federal agency having regulatory responsibility over financial institutions, finance companies, or securities companies?	No
If you answered "yes" to the previous question, please indicate the number of years of experience and elaborate in detail your experience. If no, please respond N/A.	I have not worked in a state or federal agency in this capacity.
Do you claim exemption from the public records law under the provision of the Florida Statutes 119.071(4)? If so, please provide exemption category.	No

Periods of Employment

*Name of Employer	Smith Brothers Insurance, LLC.
*Your Job Title	Specialty Program Sales
*Currently Employed	Yes
*Start Date	04/01/2018
*End Date	MM/DD/YYYY
*Hours Per Week	40

Employer's Address	68 National Drive, Glastonbury, CT 06033
Supervisor's Name	Jared Carillo
Supervisor's Phone Number	
*Duties and Responsibilities	Specialty Program Sales and Marketing focusing on student health insurance programs throughout New England, and insuring volunteer fire and ambulance companies in Connecticut and Rhode Island.
*Reason For Leaving	Still Employed
Your name, if different during employment	

*Name of Employer	Bailey Agencies Inc
*Your Job Title	Owner/President
*Currently Employed	No
*Start Date	01/01/1988
*End Date	04/01/2018
*Hours Per Week	40
Employer's Address	15 Thames Street, Ste 100, Groton, CT 06340
Supervisor's Name	self employed
Supervisor's Phone Number	
*Duties and Responsibilities	Owner/President
*Reason For Leaving	Sold Business
Your name, if different during employment	

*Name of Employer	Groton and Ledyard
*Your Job Title	State Representative, 40th Assembly District
*Currently Employed	No
*Start Date	11/01/2014
*End Date	01/31/2017
*Hours Per Week	25
Employer's Address	300 Capitol Ave, Hartford, CT
Supervisor's Name	Themis Klaredise
Supervisor's Phone Number	203-410-6822
*Duties and Responsibilities	State Representative
*Reason For Leaving	Lost Election
Your name, if different during employment	

*Name of Employer	Connecticut Center for Massage Therapy
*Your Job Title	Per Diem Instructor
*Currently Employed	No
*Start Date	10/01/2000
*End Date	03/31/2014
*Hours Per Week	5

Employer's Address	Groton, CT
Supervisor's Name	
Supervisor's Phone Number	
*Duties and Responsibilities	On call instructor focusing on business management skills and insurance.
*Reason For Leaving	School Closed
Your name, if different during employment	

*Name of Employer	Travelers Insurance
*Your Job Title	Group Universal Life Account Manager
*Currently Employed	No
*Start Date	05/01/1992
*End Date	06/30/1993
*Hours Per Week	40
Employer's Address	1 Tower Square, Hartford, CT
Supervisor's Name	
Supervisor's Phone Number	
*Duties and Responsibilities	Account Manager responsible for administering group universal life insurance products. Was assigned responsibility for McDonalds Corporation, McDonalds franchise owners, and Bear Paints. Department was sold to MetLife.
*Reason For Leaving	Joined Bailey Agencies
Your name, if different during employment	

Formal Education

*Name of School	The Society of Certified Insurance Counselors
*Location	Dallas, TX
*Start Date	09/01/2000
End Date	06/30/2001
Course of Study	The Society of Certified Insurance Counselors Certificate, Insurance
*Degree Earned (transcripts may be required)	Other Degree Type
Credit Hours – Quarter	
Credit Hours – Semester	

*Name of School	Franklin Pierce University
*Location	Rindge, NH
*Start Date	09/01/1988
End Date	06/30/1992
Course of Study	BS, Marketing & Management
*Degree Earned (transcripts may be required)	Bachelors
Credit Hours – Quarter	
Credit Hours – Semester	

Language Skills

*Language	English
Speaking Proficiency	Fluent
Reading Proficiency	Fluent
Writing Proficiency	Fluent

License, Registration or Certification

*License, Registration or Certification	Insurance License
Number	973272
State Licensing Agency	Connecticut
Received	04/02/1993
Expires	10/31/2019

Job-Related Training or Course Work

There are no items in this section.

Knowledge, Skills and Abilities

There are no items in this section.