Minutes of Meeting Board of Funeral, Cemeteryand Consumer Services 0 ctober 10, 2007 - 1000A.M. to 5:00P.M. Betty Easley Conference Center 4075 Esplanade Way, Room 152 Tallahassee, FL 32399

I. Call to 0 rderand Roll Call

M r. Jod y Brand enburg, Vice Chairman, called the meeting to order at 1000am. Ms Diana Marr, Executive Director, called the roll:

PRESEN T: Jod y Brand enburg, Vice-Chairm an Pete Ballas Justin Baxley Powell Helm NancyHubbell TracyHuggins Ken Jones Gail Thom as-DeWitt

ALSO PRESEN T: Diana (Evans) Marr, Executive Director Deborah Loucks Board Counsel Elizabeth Teegen, Department Counsel MaryK Surles, Department Counsel Richard Brinkley, Assistant Director James Gellepis, Department Staff LaTonya Bryant, Department Staff Crystal Grant, Department Staff

ABSENT: Greg Brud nicki, Chairm an Catherine Zippay

Ms Marrdeclared a quorum.

II. Action on the Minutes A. August 8, 2007

M r. Chairm an confirm ed that all Board membershad read the draft of the minutes of the previous Board meeting held on August 8th.

MOTION: Mr. Powell Helm moved to adopt the minutes of the meeting. Col. Pete Ballasseconded the motion, which passed unanimously.

B. September 11, 2007 - Teleconference

Mr. Chairman confirmed that all Board membershad read the draft of the minutes of the previous teleconference meeting held on September 11th.

MOTION: Mr. Ken Jonesm oved to adopt the m inutes of the meeting. Col. Ballasseconded the motion, which passed unanimously.

III. 0 ld Business

A. Application(s) for Preneed License

1. Morning GloryFuneral Chapel of StPetersburg (StPetersburg)

Ms Marr stated that the Department received the application on March 23, 2007. O ther than a pending funeral establishment license, no other deficiencies were noted on the application. Fingerprint cards were received by the Department and a background check was completed. Applicant obtained a funeral establishment license on April 21, 2007.

The application was considered at the June 27, 2007 Board meeting and was deferred due to the applicant's financial statements not complying with GAAP requirements. The applicant waived the 90day right to a determination and re-submitted revised financial statements. At the August 8th Board meeting was again deferred to 0 c tober 10th, as the statements appeared stated on a cash basis. The Board required statements in accordance with GAAP.

As of September 28, 2007 the Departmenthad not received any further correspondence or documents from the applicant concerning the application.

The Department recommend sdenial of the application

MOTION: Mr. Jistin Baxleym oved to deny the application based upon financial requirements not being met. Mr. Helm seconded the motion, which passed unanimously.

IV. DisciplinaryProceeding(s)

A. A Cremation Center at Horizon Funeral Home, DFS Case No. 8851606FC Mark E Davis, DFS Case No. 88517-06FC

Mr. Chairm an read the following statem entinto record:

"This is a hearing in the matter of taking disciplinary action against the funeral director license of Mark Davisand the funeral home license of A Cremation Centerat Horizon Funeral Home, being held in Tallahassee, Florida on October 10, 2007. The Case Nos are 8851606FC and 88517-06FC.

For the record, myname is Jody Brandenburg, the following members of the Board are present. Justin Baxley, TracyHuggins, Gail Thom as DeWitt, NancyHubbell, Powell Helm and Ken Jones Pete Ballasis recused from thismatterdue to hisparticipation on the Probable Cause Panel. Has anymember present not reviewed the complete record in this case? No indication. Let the record reflect that all members participating have read the complete record. Is the Petitioner the Department of Financial Services representative present? "Yes" Is the Respondent present? "Yeshe is Mr. Chairman." Are you represented by counsel? If so, please introduce counsel for the record. "Yes, Counsel Garvin Bowden, here in Tallahassee, Florida on behalf of Mr. Davisand Horizon." Thishearing isbeing conducted pursuant to 12Q569 and 12Q57(1), F.S. The purpose of this proceeding is to consider the recommended order issued by the Administrative Law Judge in this case. No new evidence will be admitted. Because this proceeding is not an evidentiary hearing, it must be confined to the record together with the recommended order. The Board mayad opt the recommended order as its final order or the Board may reject the Administrative Law Judge's finding sof factor conclusions of law and interpretation of a dm inistrative rule sover which it has substantive jurisdiction and must state with particularity its reasons for rejecting or modifying such conclusions of laws or interpretations of administrative rule and must make a finding that its substituted conclusion of law is a sorm ore reasonable than that which was rejected or modified. However, the Board may nor rejector modify the factual findings, unless it determines, from a review of the completed record, that the factual findings were not based on competent, substantial evidence or that the proceed ingson which the find ingswere based did not com ply with the essential requirem ents of law. Rejection or mod ification of conclusions of law may not form the basis for rejection orm of ification of finding sof fact. The Board may not alter the recommended penalty without a review of the complete record and without stating the peculiarity for reasonsthere of citing to the record and justifying the action. Since exceptions have been filed to the find ing sof facts and conclusions of law, the proced use will be that each party will be allowed a brief opening statement and then the Board will consider the exceptions Arguments will be made by the parties only upon requests by the Board. Once the exception has been considered, the Board will make the appropriate motion to deal with the conclusions of law in the recommended order. Finally, the Board will consider and resolve the issue of what penalty, if any, is appropriate.'

Mr. Chaim an questioned whether there were any questions from either party.

Mr. Bowden responded no.

Mr. Chairm an questioned whether Mr. Bowden would like to make an opening statement.

Mr. Bowden stated that the recommended order was issued by Judge Quattlebaum. Essentially Judge Quattlebaum found that there was a violation of one of the counts and there was not a violation of the other count. The final recommendation was a repriment and and a recommendation of an agreement of some sort between the Respondents and the Department for enforcement of some particular arrangements. It is the Respondent's position that based upon the record presented to the Board and the exceptions submitted to the recommended order; the Board is entirely within its authority and would properly dispose of this case with a dismissal. The Respondent is prepared to go through each of the exceptions. A total of Georeptions were submitted, the last one of which goes to the sanctions only.

Mr. Bowd en questioned whether Mr. Chairm an would prefer he address the exceptions now or as the Board considers each of the exceptions, the Respondent would make its position known at that time.

Ms Deborah Lourks questioned whether the Department filed any responses to the exceptions

Ms Elizabeth Teegen responded no.

Ms Loucksstated that it may be appropriate to allow Ms Teegen to make any opening statements and each exception would need to be addressed individually to allow the Respondent the opportunity to make the argument, but since responses were not filed, the Department would not have any further input.

Mr. Bowden stated that he had nothing further for opening.

Ms Teegen stated that the Department did not file any exceptions to the recommended order. Ms Teegen added that she would like to reserve discussion of the penalty once at that point. O ther than that, the Department does not have any exceptions to the recommended order.

Mr. Chaim an requested that Mr. Bowden present his arguments to the exceptions

M r. Bowden stated that the crutch of this case was the Respondents were using a form that was known as a registration form. The form was basically something kept in house and was not sent out as part of a marketing plan. Whenever the Respondent was contacted about preneed services, their response was that they do not make preneed arrangements as they were not licensed nor had they everbeen licensed to provide preneed services. However, the suggestion was always made or often made to those that inquired of the Respondents that if they were interested in putting some inform ation down with the Respondents they could fill out registration forms. The registration form sbasically had the vital inform ation of the individual that was inquiring and had some prices for cremation services. It is the Respondents' position and has been all along that these were not preneed contracts. The Department alleges that these were preneed contracts. There was no consideration passed. There was a registration of \$48paid for each of the registration forms. However, that did not go to any funeral services, merchand is or anything that would be regarded as preneed arrangements. That was the position the Respondents took at the hearing.

Judge Quattlebaum considered one of the Respondents' defenses, which was equitable estoppel. The background to this is significant and probably the most persuasive position the Respondents have and would ask the Board to take up. In 2004, a couple of years or so before thism atter was initiated, an investigator for the prior Agency that regulated preneed contractsm et with Mr. Davisand retrieved copies of the registration forms That investigator completed an investigation and ultimately completed an investigative report, which made a determ ination that he registration form swere not preneed contracts Thisdeterm ination was made in writing as the investigator completed a report. The report specifically stated that the alleged violation was "unsub stantiated." The other quote from that 2004 report was "Horizon Funeral Hom e is not selling preneed arrangements without a license and Horizon Funeral Home is collecting a \$48 registration fee for custom ers who register their cremation wishes with Horizon. If so, Mr. Davis will guarantee today's price if the custom ercom esback." But again, that report ultimatelydeterm ined in writing that the allegations of preneed contracting were unsubstantiated. The fact that Mr. Davisd id not hear back from the Departmentafter that investigation and the fact that the report made a determ ination that these were not preneed contracts 2 years before this case was ever brought up, gave the Respondents the impression that they had a very sustainable position that the Department should be estopped or prevented from now, on the same form s pursuing disciplinary action against the Respondents The law supports this position. The only factual exception was that the Respondents did not hear back and that report was not received by the Respondents However, swom testim ony from the Department's investigators basically made it clear that if some one is investigated and they do not hear back on an investigation, it is safe for them to assume that there was no violation.

Mr. Bowd en quoted a question proposed to Kurt Schuller, investigator for the Department:

"And if you had been the subject of an investigation like this and hadn't heard back, you would know that's because there was no violation."

Answer: "I would assume that, yes"

Mr. Bowden stated that the question posed to the investigator that did the 2004 investigation was

"But if he got no notice, if he got no notice that there was a violation, is it safe for him to assume that there was no violation?"

Answer: "Yes I would guess"

Mr. Bowden stated that the case law on equitable estoppel states that you can rely on lack of response or an om ission. Even if the Board does not deliver that report to Mr. Davis that states there are no violations the fact that he does not hearback could be the basis for estoppel. Based upon the testim ony of the Department's investigators, it is probably appropriate for these Respondents to be lieve there is no violation if they do not hearback.

Essentially, this goes to the first and second exception. The Administrative Law Judge (ALJ made a determ ination that there was no equitable estoppel and that the facts and the law did not support it. The Respondents maintain with both exceptions that the facts and the law did support it.

Ms Loucksstated that the Board does not do recommended orders very often. On the first exception, the Respondents are excepting to the findings of facts that the ALJelu id ated in paragraphs 12, 15, 40 and 41 of the recommended order. Basically, the Board need sto look at the findings of facts listed in those specific paragraphs and if the Board believes that the ALJhad competent and substantial evidence to make those findings, then the Board would have to reject his exception and leave the recommended order the way that it is If the Board thinks that the findings of facts are not substantiated by competent and substantial evidence, the Board could accept the exceptions and then request that language be inserted. The conclusion of law and the equitable estoppel would have to be done separately. Ms Loucks asked that the Board review the specific paragraphs and make a motion based on its be lief.

M r. Bowden stated that in exception one, the specific factual determ inations the Respondents filed exception to are: (1) the ALJ concluded that the 2004 com plaint was not pursued; (2) regulators took no action against the Respondents (3) there was no creditable evidence presented that regulators affirm a tively determ ined after the 2004 investigation that the registration form process did not violate statutes related to preneed contract sales

Ms Loucksstated that if there are no questions or comments from the Board members, it would be appropriate at this time to make a motion to reject the exception that is being presented by the Respondents or accept the exception.

Mr. Baxley questioned whether the ALJfelt as though there was not a determ ination made as to whether these form swere legal or appropriate and the Department, by its lack of action, did make a determ ination.

M r. Bowd en stated not to the lack of action, but specifically there was a report that stated there were no violations

Mr. Baxley questioned whether the report was generated by the exam iner.

Mr. Bowden responded correct.

Ms Loucksstated that the Board is limited to the record that was presented and the finding sof the ALJ The Board is not allowed to reweigh the evidence on the testim ony. Basically, the Board must review the paragraph in the finding sof fact and determ ine whether there was evidence to support the finding so the Board really does not have much discretion to overturn it. If the Board agrees with the arguments that were made in this exception, the Board could accept the exception, but would have to point to things specifically in the record that would support making that finding.

M r. Chairm an stated that the exceptions being argued are contained in the August 10, 2007 letter from M r. Bowden.

Mr. Jones questioned whether each exception would be taken one at a time or whether the Board would go through all the exceptions, hear both parties and address them at that point. Mr. Jones questioned the procedure.

Ms Loucksstated that there recently was a change in 12Q F.S., so proced urally it is better to take each exception individ vally to ensure that they have all been addressed.

1st **EXCEPTION MOTION:** Ms Thomas-Dewittm oved to deny the exception. Mr. Baxley seconded the motion, which passed unanimously.

M s Bowden stated that the 2^{nd} exception ism ore to the legal aspect of it. Even if the Board does not take action on the exception as to the factual findingsmade by the ALJ it is clear on the record that this 2004 investigation took place and there was determ ination made by the investigator that these were not preneed contracts. It is clear from the record that the Respondents relied on not hearing anything more on that 2004 investigation in their continued use of these forms. This ism ore of a legal argument on the 2^{nd} exception. An Agency can be equitably estopped even when there is not an affirm a tive representation. This is an attached representation and the Respondents relied upon the fact that there was nothing further heard after that 2004 investigation.

Ms Loucksstated that this is more to the conclusions of law. This Board only has the authority to modify conclusions of law that the Board has substantive jurisdiction over. The equitable estoppel argument is a legal argument that does not fall within this Board substantive jurisdiction. Mr. Bowden needs to make this exception in the event he wants to appeal this order so that it is preserved for any future appeal. Equitable estoppel is not within this Board's substantive jurisdiction so the Board does not have the authority to accept this exception.

2nd EXCEPTION MOTION: Mr. Jonesmoved to denythe exception. Ms Thomas-Dewitt seconded the motion, which passed unanimously.

M r. Bowd en stated that regard ing the 3rd exception, the ALJ concluded that the registration form sclearly constituted a preneed contract. Furtherm ore, the ALJ concluded that the Respondents sold preneed contracts without proper certification and by engaging in such sale of preneed service contracts the Respondents violated the applicable statutes. It is clear that the Respondents did not sell any preneed merchand is or services of any kind. The Respondents accepted \$48 fee. The record reflects that \$48 was essentially for overhead and maintenance of the over 400 files. It is clear this was not an actual sale but a unilateral obligation. The custom erswere not obligated to use the Respondents for the services set for th in the form s. Whenever the need a rose for any of these cases, an at-need contract was executed in each and every one of them.

Ms Loucksstated that this is an exception addressed toward sthe conclusions of law. In this particular case, the Board does have substantive jurisdiction because it is asking that the Board interprets its preneed contract statutes. The Board need sto look at the paragraphs that the Respondents have taken

exception to and if you be lieve that the ALJhas accurate ly interpreted the statute, the appropriate motion would be to deny the exception. If the Board feels that the ALJhas misinterpreted the statute, the appropriate motion would be to accept the exception and then the language would have to be changed to make the findings in the recommended order comply with your interpretation of the statutes

Mr. Bowden stated that this is interpreted under the pre 2005 statutes All of these cases were prior to the October 1, 2005 change. Prior to that statutory change, the only prohibited action with regard to a preneed contract was the sale of a preneed contract. The language now is broader and prohibits ad vertising or offering such a thing. There was no sale with the record presented to the Board because none of the services were paid for until at-need arose and an at-need contract was executed.

3^d EXCEPTION MOTION: Mr. Baxleym oved to deny the exception. Mr. Helm seconded the motion, which passed unanimously.

Mr. Bowden stated that the 4th exception is a legal argument on different grounds. The fact that the statute schanged effective October 1, 2005, and ad vertising a sale or making an arrangement for was not a prohibited act prior to the change in statutory language. There is a due processargument here as well. The fact that the Respondents were aware that prior statute only prohibited actual sell of preneed contracts prove sthat the evidence is insufficient to support this proposed finding.

Ms Loucks questioned whether the basis for the denial of the previous exception was that the ALJ appropriately interpreted the statutes

Mr. Baxley responded yes

Mr. Chairm an questioned whether the Board should readdress the motion.

Ms Loucksstated that the vote could be reconsidered with the ground sfordenial.

Mr. Chairm an reconsidered the vote with the ground sfordenial. The motion passed unanimously.

M r. Baxley questioned whether there is any reason this Board would not have the authority to add ress the 4^{h} exception.

Ms Loucks stated that the Board could address the 4^{th} exception. The Board does not have authority to address whether or not that statute needs to go back. Mr. Bowden's comments could be addressed to the extent of the change in statute.

M r. Bowden stated that the Respondents are asking the Board to interpret the statute that isone the Board has authority to enforce. The Respondents is arguing that prior to October 1, 2005 even if what you are dealing with is a preneed contract, the only prohibited act is the sell of a preneed contract. Now the scope has been broad ened of that statute. Given what is in the record, if there is no evidence that there was an actual sale of a preneed contract under that 2005 statute, then that is the only violation. The Board could make a determ ination based on the law that there was no violation given the record and those facts

Mr. Baxley questioned whether the Board would be making a determ ination as to whether use of this registration form constitutes a preneed contract. The Board would be stating whether or not the ALJ was correct in his opinion.

Ms Loucksstated that the ALJ based on his conduct of the hearing, taking the testim ony from the witnesses, the exhibits and the arguments of the parties, made a finding that the form did constitute a preneed contract. This Board need sto look at the finding. If the Board is in disagreement with the ALJ then the Board would have to accept the exception and replace it with other language that you would think is more appropriate.

M r. Bowden stated that the 3rd exception was already a determ ination that this was a preneed contract. This exception deals with the actor use of that preneed contract.

4th EXCEPTION MOTION: Ms TracyHugginsmoved to denythe exception based on the ALJs recommendation. Ms Thomas-DeWittseconded the motion, which passed unanimously.

Mr. Bowd en stated that regarding the 5th exception, the ALJm ade a determ ination that the Probable Cause Panel did properly consider these issues and alleged violations. This case went to the Probable Cause Panel under the post 2005 statutes. The conversations dealt with the post 2005 statutes. Ultimately probable cause was found under the post 2005 statute. Additionally, the statutes for probable cause meetings states if there is a written com plaint, the Respondent gets an opportunity to respond to that com plaint in writing before the Panel considers the issues. The record clearly shows that the Respondents were given no such opportunity. The Probable Cause Panel was commenced with very little notice and zero notice to the Respondents.

Ms Loucksstated that Mr. Bowden is correct. This exception is more a finding of fact. There was testim ony presented in the record regarding the Probable Cause Panel. The Board would need to review this exception in the light of whether there was competent substantial evidence to support the finding made by the ALJ

5^h EXCEPTION MOTION: Mr. Helm moved to deny the exception based on the ground sthat there was competent and substantial evidence. Ms Huggins second ed the motion, which passed unanimously.

Ms Loucksquestioned whether the \mathcal{O}^n exception is solely to the penalty.

Mr. Bowden responded correct.

M s Loucks questioned whether Mr. Bowden would have any objection to Ms Teegen addressing the Board in regard sto the penalty.

M r. Bowden responded no. Judge Quattlebaum suggested that you should additionally require that the Respondents execute a document to be prepared by the Department that specifically obligates the Respondents to provide each of the people on these registration form swith the services on these registration forms. The Respondents maintain that there is no such authority in the administrative code or in the statutes to allow the Board to impose this. The Respondent suggests that the reprimend is the only sanction the Board could impose.

Ms Teegen stated that Chapter 497 does not appear to include as a disciplinary option the language the ALJ included in the recommended.

Ms Loucksstated that the Board could accept the exception to elim inate the document suggested by the ALJ. The basis for elim inating that letter would be there is no statutory authority for the Board to require that penalty.

G^b **EXCEPTION MOTION:** Mr. Jones moved to accept the exception to leave the reprim and a sthe penalty. Ms Hubbell second ed the motion, which passed unanim ously.

Ms Loucksstated that the Board would need to make a motion to adopt the findings of factass etforth in the recommended order:

MOTION: Ms Thom as DeWittm oved to adopt the finding sof factass tforth in the recommended order. Mr. Jonesseconded the motion, which passed unanimously.

Ms Lourksstated that the Board would need to make a motion to adopt the conclusions of law asset forth in the recommended order:

MOTION: Mr. Helm moved to adopt the conclusions of law asset forth in the recommended order. Ms Thom as-DeWittseconded the motion, which passed unanimously.

Ms Loucksstated that the Board would need to make a motion to impose the penalty as modified by Exception 6 for a reprim and only.

MOTION: Ms Thom as DeWittm oved to impose the penalty as modified by Exception Gfora reprim and only. Mr. Jones second ed the motion, which passed unanimously.

B. Derryck Richardson, FDIC, DFS Case No. 83400-05-FC Richardson Family Funeral, DFS Case No. 83399-05-FC

M s MaryK Surlesstated that Probable Cause was found in this case for violations of Section 497.152.(1)(a), F.S. and Rule 69K-21.007(3), FAC, for the funeral director in charge failing to ensure proper renewal of the funeral establishment's biennially license.

Derryck Richard son is a licensed funeral director in charge for Richard son Family Funeral Care, a licensed funeral establishment which operated with an expired or delinquent license between the period of N ovember 3Q 2004 and until August 24 2005 (*9m onths*) Responsibilities of a funeral director in charge are set forth in Rule 69K-21.007, FAC, and states in part, "Each full-time funeral director in charge shall be responsible formaking sure the funeral establishment and all personsem ployed in the establishment com ply with all applicable law sand rules 0 n May 24, 2005, Respondent wrote a check in the am ount of \$555.00 for Richard son Family Funeral Care's biennially license renewal that was drawn on a closed bank account and returned for non-payment to the Dept. On August 24, 2005, Respondent paid the license fee and the non-sufficient fee.

In lieu of filing an Administrative Complaint against Respondent, the Respondent was offered a Settlement Stipulation for Consent Order which has been accepted and is being presented before you today. Should you wish not to accept the Settlement Stipulation then an Administrative Complaint will be filed against the Respondent in this matter. The Department recommends in case #83400-06a Reprim and and an Administrative Fine of \$80000 and in case #83399-06 the Department recommends a Reprim and and an Administrative Fine of \$80000

M r. Chairm an pointed out that on the 2nd page of the Consent 0 rd er, at the bottom , in charge should be rem oved as there is no such thing as a FDIC license.

 $M\,r.$ Baxley questioned whether the Department is certain that the licensee is up to date on all other renewals.

Ms Surlesstated that to the Department's knowledge they are.

Mr. Brandenburg questioned whether Mr. Richard son's new funeral director license been renewed.

Ms Marriesponded yes

MOTION (834CO-C5-FC): Mr. Helm moved to accept the order. Mr. Jones seconded the motion, which passed unanimously.

MOTION (83399-05-FC): Ms NancyHubbellm oved to accept the order. Ms Huggins seconded the motion, which passed unanimously.

C. LeroySims, Jr., FDIC, DFS Case Nos 89844-06 FC, 89845-06 FC,

M s Surlesstated that Probable cause was found in both cases for violations of the Act. Respondent failed to: (a) submit reports by the 20th day of each month for final dispositions handled the preceding month which also contain the method of disposal, name, location, and license number of cinerator facility, when the method of disposal was by cremation; (b) Respondent failed to make full disclosure in the case of funeral or direct disposition with regard to the use of funeral merchand ise that is not to be disposed of with the body or obtain written permission from the purchaser regarding disposition of such merchand ise, and (c) Respondent committed fraud, deceit, negligence, incompetence, or miscond uct in the practice of any activities regulated under Chapter 497.

The Respondent, Leroy Sims, J. was the funeral director in charge for Serenity Memorial Funeral and Cremation Services Inc., (hereinafter "Serenity") which was a licensed funeral establishment during the period softime the violations occurred involving these cases. As the funeral director in charge, the Respondent is responsible formaking sure the funeral establishment all persons employed in the establishment comply with all applicable laws and rules.

In the matter of case #8984406FC, Rose Evans daughter of Ms Mattie Crowell, authorized the release of herm other's bod y to Serenity for funeral arrangements on or about November 8, 2005 Ms Mattie Crowell had a pre-arranged funeral agreement with Burton's Funeral Home located in Tuskegee, Alabama. Serenity received proceeds from this pre-funded funeral arrangement with Burton's Funeral Home and received funds contributed by members of Mattie Crowell's church.

As the funeral director in charge, Respondent signed Serenity's statement of funeral good s and services contract that was provided to Rose Evans, for M s Mattie Crowell's funeral arrangements which included, but were not limited to, embalming, viewing, casket, airfare, air tray, and cremation. On or about N ovember 14, the contract was changed by Serenity to a cremation locally and included a price for a casket. On N ovember 17, 2005, the body of Mattie Crowell was cremated; however, no casket was incinerated with the body of Mattie Crowell.

Final d isposition reports for Serenity were not submitted by the 20th day for final d ispositions hand led in the months of September and October and the Department d id not receive an accurate report from Serenity that contained the method of d isposal, name, location, and license number of cinerator facility when the method of d isposal was by cremation for the month of N ovember 2005 In the matter of case #89845-CGFC, Ms Cora B Ford ham received a final judgment against Leroy Sims, .r., the Respondent, Leon Thomas, and Serenity Memorial Funeral Home in the amount of \$100000 from the overpayment of proceed s received for the burial of Tike is ha Moore. Mr. Leon Thomas on behalf of Serenity admitted to the receipt of the overpayment, however, Serenity has failed to return any amount of the overpayment to Mrs Cora Ford ham.

In lieu of filing an Administrative Complaint against Respondent, the Respondent was offered a Settlem ent Stipulation for Consent Order which has been accepted and is being presented for the Board's consideration today. Should you wish not to accept the Settlem ent Stipulation then an Administrative Complaint will be filed against the Respondent in this matter.

The Department recommends Reprimend, 1 year Probation, 3 hours of Continuing Education, payan Administrative Fine of \$100000 and pay Restitution in the amount of \$100000 to Cora Ford ham. Respondent shall pay \$10000 permonth toward the Restitution amount during the period of Probation.

Mr. Jones questioned how would the probation work,

Ms Surlesstated that the probation would run consecutively.

Mr. Leroy Sim sstated that he received a letter dated September 11, 2007 that talks about cases According to the letter of recommendation, a revised settlement stipulation, Mr. Sim sassumed that the cases would be combined. According to the letter, Mr. Sim swould be placed on probation for 2 years complete 9 hours of continuing education, pay fine of \$3500 and pay reimbursement fees of \$200 for restitution totaling \$2, 84630

Ms Surlesstated that the letter basically does include all 4 cases presented to day and is the totality of the discipline that is being provided in all 4 cases to resolve the matter.

Mr. Chairm an questioned whether Mr. Sim sunderstand swhat Ms Surles explained.

Mr. Sim sresponded yes, but the Board is considering 2 or 3 separate cases and the letter combines all the cases with a different end result.

Mr. Chairman responded that the end result would be the same if approved.

Mr. Sim stated that he is concerned that the Board is considering 2 separate cases with different end results than what is specified in the letter.

Ms Surlesstated that Mr. Sim swas provided and he executed the stipulation for consent order to the specific term saspresented to the Board. The letter consolidated all the cases and the totality of the entire discipline.

MOTION: Ms Thom as DeWittm oved to accept the order. Mr. Baxley seconded the motion, which passed unanim ously.

LeroySims, Jr., FDIC, DFS Case Nos 89843-06 FC, 91358-07-FC

M s Surlesstated that Probable cause was found in both cases for violations of the Act. Respondent (a) failed to furnish to each purchaser of burial or funeral merchand is or services a written agreement that lists in detail the items and services purchased together with the prices for the items and services purchased; (b) failed to have anylicensee responsible for rem oval of dead hum an remains to ensure that the remains are identified by a tag or other means of identification that is affixed to the ankle or wrist of the deceased; (c) failed to make full disclosure in the case of funeral or direct disposition with regard to the use of funeral merchand ise that is not to be disposed of with the body or obtain written permission from the purchaser regarding disposition of such merchand ise; (d) failed to ensure all individuals not licensed under Chapter 497 who intend to be involved in the removal or transportation of hum an remains on behalf of a funeral establishment, com plete one course approved by the licensing authority on communicable diseases (e) committed fraud, deceit, negligence, incompetence, or miscond urt in the practice of any activities regulated under Chapter 497; (f) failing to adopt and im plement standard sfor the proper investigation of claim s, failing to acknowledge and act prom ptly upon communications with respect to claim s, and failing to affirm or deny coverage of a claim upon written request of a contract within a reasonable time.

In addition, Respondent has agreed to resolve alleged violations of Sections 497.152(1)(b) and 497.445(5)(c), Florida Statutes as found in case number 91358-07-FC.

The Respondent, Leroy Sims, Jr. was the funeral director in charge for Serenity Memorial Funeral and Cremation Services Inc., (hereinafter "Serenity") which was a licensed funeral establishment during the period softime the violation soccurred involving these cases

In the matter of case #89843-CGFC, pursuant to a complaint received on March 9, 2006 the Department's investigator conducted an inspection of Serenity Memorial Funeral Home and Cremation Services ("Serenity"). On November 8, 2005, Nathaniel Walters passed away. On November 17, 2005, Howard Simmons passed away.

The investigator d is overed that Mr. And ra Walters received two containers of cremains both purported to contain the remains of his father, Nathaniel Walters U pon further investigation, it was determined that two crematories had record sof cremation for Mr. Walters Neitherbody that was delivered by Serenity to either crematory had an identification tag on it at the time of delivery. The funeral services for both contracts listed the purchase of caskets as signed by Serenity's funeral director in charge, Mr. Leroy Sims, J. In fact, these caskets were not disposed of with the bod ies and no written permission was obtained from eitherfamily to deviate from the contract. It was also determined that Mr. Walters was never given a copy of the services agreement for his father's cremation. The inspector also determined that two of the employees was not licensed by the Department, and had not completed a course in communicable diseases as required by Florida Statutes and Department Rules

In the matter of case #91358-07-FC, on October 21, 2005, a com plaint was received from Calvary Catholic Cemetery alleging that Serenity Memorial Funeral Homedid not pay \$1,846300 wed to Calvary Catholic Cemetery for a grave space and opening and closing for Ms Caroline Youngblood 's deceased son, Antonio Mackeroy who died on August 3, 2005. Mrs Youngblood completed an assignment of proceeds of insurance on August 3, 2005, which assigned the total am ount of proceeds of \$5,000,000 from the United Insurance Company of America policy to Serenity. Also, on the 3rd of August, Mrs Youngblood executed an irrevocable assignment between herself, as Beneficiary, and the Funeral Home and Funeral Director, in which the Funeral Home and its Funeral Director and O wner then irrevocably reassigned to "The Funeral Funding Center, Inc." 0 n August 11, 2005, Serenity Memorial Funeral Home issued check number 1044m ade payable to Calvary Catholic Cemetery in the amount of \$1,84630 for Antonio Mackeroyas reflected on the face of the check.

0 n August 22, 2005, United Insurance Company of America issued a check made payable to Funeral Funding Center, Inc. in the amount of \$5,008.75.

0 n or about August 29, 2005, a direct deposit was made to Serenity from Funeral Funding Center pursuant to the funeral home irrevocable reassignment form executed by Leon Thomas, Sr. on behalf of Serenity.

0 n September 9, 2005, SunTrust Bank notified Calvary Catholic Cemetery that check number 1044 was returned unpaid to SunTrust for Insufficient Funds

In letter d ated April 7, 2006 M r. Leon Thom as, on be half of Serenity, agreed to the allegations in the complaint. Serenity has failed to payor make restitution to Calvary Catholic Cemetery for the unpaid check issued by Serenity in the amount of \$1,84630

In lieu of filing an Administrative Complaint against Respondent, the Respondent was offered a Settlem ent Stipulation for Consent Order which has been accepted and is being presented here before you today. Should you wish not to accept the Settlem ent Stipulation then an Administrative Complaint will be filed against the Respondent.

The Department recommend ssix (6 m on the Suspension followed by 1 year Probation that is to run Consecutive to Probation required in the Consent Order for cases 8984406FC and 8984506FC; Complete Ghours of Continuing Education that is in addition to the 3 hours required in the Consent Order for cases 8984406FC and 8984506FC; payan Administrative Fine in the amount of \$2,50000 and pay Restitution in the amount of \$1,84630 to Calvary Catholic Cemetery. Respondent shall pay \$10000 permonth toward the Restitution amount which shall begin within 60d ays from the date of entry of the Consent 0 rd er issued in this case.

Ms Thom as DeWitt questioned whether that includes taking the exam or just completing a course.

Ms Surles responded that he must take and pass the Florida Laws and Rules examination at his own expense.

Mr. Baxley questioned whether there was any resolution on the mixup of the cremated remains

Ms Surlesstated that there has been no determ ination as to which set of crem ains is his fathers

Mr. Baxley questioned whether there was any civil suit pending.

Ms Surles responded that she was not aware of one at this time.

Mr. Baxley questioned whether Mr. Sim sownsthe funeral home.

Mr. Sim sresponded no.

Mr. Baxley questioned whether the Administrative Complaint would be filed against the FDIC or would it be possible to take action against the establishment, if the Board did not accept the Consent Order.

Ms Surlesstated that the establishment is closed. Previously at the August Board meeting, there were 2 final default orders issued for revocation of Serenity.

Ms Thom as DeWitt stated that the establishment closed in StPetersburg but they reopened in Crystal River. Ms Thom as DeWitt questioned whether it would be possible to pursue him at the Crystal River location.

 $M\,s$ Surlesstated that he tem porarily resided in Crystal River. There is not a Serenity open where $M\,r.$ Thom as is the owner of the establishment.

Ms Thom as DeWitt questioned whether the Department has investigated that.

Ms Surlesstated the investigator assured that there was no business being conducted in Crystal River. Ms Surles advised that she would investigate further if the Board would like.

Ms Thom as DeW ittasked that Ms Surles investigate further.

Ms Surles questioned whether this is under Serenity or a different name, perhaps New Serenity.

Ms Thom as DeW itt stated possibly New Serenity.

Ms Surlesstated that Mr. Thom as does not own that facility. These cases dealt with Serenity Mem orial Funeral Services and Cremation, which is a different entity.

Ms Thom as DeWitt questioned whether the Department researched both locations to ensure that this was not just a name change with the same owner.

Ms Surlesstated that New Serenity has filed an application for funeral establishment and is not the same entity as the funeral establishment presented in these cases

Ms Thom as DeWitt questioned whether Leon Thom as is a spot iated with the Crystal River location.

Ms Surlesstated that in reviewing the application for New Serenity, Mr. Thom as is represented as the chapla in for that funeral establishment, but he is not listed as the owner. Mr. Thom as is not licensed.

Ms Thom as DeWitt questioned whether Mr. Sim sis FDIC at the location in Crystal River.

Mr. Sim sresponded no.

MOTION: Ms Hugginsm oved to accept the order. Mr. Baxley seconded the motion, which passed unanim ously.

D. PremierFumeral Services & Cremations, Inc., DFS Case No. 85919-07-FC

M s Teegen stated that there was an inspection by the Department in December 2005 There were several deficiencies noted, in that inspection, relating to no prices being displayed for the casket, the funeral

d irectord id not have his photo displayed on the wall and there was a finding that the FDIC was actually the FDIC at 2 locations Probable Cause was found against Premier Funeral Services and Cremations, Inc. and an Administrative Complaint was filed. The license requested a formal hearing, but it is being presented to the Board today as a settlement stipulation. Premier signed the settlement stipulation consent order. The discipline being recommended by the Department is an administrative fine of \$250

Mr. Baxley questioned whether there has been previous discipline against this licensee.

Ms Teegen stated that she was unsure. Premier is represented by counsel who is nothere today. Counsel asserts that the 2 locations for which Mr. Knapik was listed as the FDIC are actually the same location. Treasure Coast Crematory is just a db/a. The crematory is actually located at the funeral home. Premier indicated that they were directed by Department to apply and pay for 2 different licenses for the crematory and the funeral home, but they are co-located.

Mr. Chairm an stated that the Board could accept, mod if yor reject the settlement stipulation.

Ms Loucksstated if the Board wantstom of ify the stipulation, it should reject this stipulation and put together a counter offer since the other party is not present. It could be presented in the form of an order. If the yaccept the term soft hat order, a final order would be issued. If the yd id not accept the term soft the counter offer, then it would go back to the administrative complaint and then the ycould proceed with the form all hearing.

MOTION: Col. Ballasmoved to accept the order. Mr. Jones seconded the motion, which passed with one dissenting vote.

E Sara Lynn Fredericks/Collision FamilyFuneral Home & Crematory, DFS Case No. 89175-07-FC

M s Teegen stated that this case arose when the Department conducted a routine inspection of the facility where Ms Frederickswasem ployed. It was determ ined that her tem porary license as a funeral director was expired and that there had been 2 contracts executed during the period of expiration. Ms Fredericks qualified for a tem porary license in November 2005. The license is considered to be good for 60 days. There are rules on the book that state that the license is in effect until 60d as after the date of the next exam. That rule also states that the exam is to be given in January and July, which is an outdated rule. Exam sare now given on demand. Ms Fredericksdid not realize that her tem porary license had expired. The Department came in during an inspection a couple of months later and found these contracts that had been executed after her license expired. Ms Frederickswasad vised of this and she when back to Department and got another temporary license that was also good for 60d ays. During that 60d ay period, Ms Frederickstook the July Florida Lawsand Rulesexam and passed it, Since then, Ms Frederickshasreceived her permanent license. Ms Frederickshasasked for an inform al hearing on this case. Probable Cause was found for the contracts that were executed while the license was expired. The inform al hearing has been abated pending approval of this settlem entagreem ent. The recommended d iscipline at this point by the Department is a letter of reprim and regarding the violations cited in the administrative complaint.

MOTION: Ms Thom as DeWittm oved to accept the order. Ms Hubbell seconded the motion, which passed unanimously.

DISCUSSION: Ms Huggins questioned whether there was any discipline against the location, the establishment and the FDIC for having a non licensed funeral director.

Ms Teegen stated that probable cause was not found against them .

Ms Hugginsstated that it appears to be a violation of 69K-21.007, F.S.

Ms Teegen stated that the Department would look into this

F. Sonji ConeyFord, FDIC, DFS Case No. 83397-05-FC ConeyBrothersFuneralHome

M sSurlesstated that the Administrative Complaint in this case alleges violations of the Act for: failing to renew a funeral establishment license biennially, failing to assure that the funeral establishment and its employees comply with all applicable rules and laws, and for failing to have the price of any casket offered for sale clearly marked on or in the casket.

The circum stances of this case are: Sonji Coney Ford is a licensed funeral director in charge of Coney Brothers Funeral Home. A routine inspection was conducted on March 15, 2005, which found the funeral establishment had been operating with an expired or delinquent license since November 4, 2004. During the inspection it was found that casket prices were not properly marked.

An Administrative Complaint was filed against the Respondent on June 14, 2007, and a Settlement Stipulation for Consent Order has been accepted by the Respondent for the Board's consideration to resolve thismatter.

The Department recommend sa Reprimend and an Administrative Fine of \$100000

MOTION: Ms Hugginsm oved to accept the order. Mr. Helm seconded the motion, which passed unanim ously.

V. Application(s) for Funeral Establishment

A. Recommended for Approval

1. McKinney-Watkins Funeral Home (Jacksonville)

Ms Marr stated that the application was submitted on August 13, 2007. The fingerprint card sfor all principals were submitted and returned without criminal history. The Funeral Establishment passed its inspection on September 24, 2007.

Mr. Helm questioned whether there was an agreement on refrigeration.

MOTION: Col. Ballasmoved to approve the application; license issuance contingent upon receipt of refrigeration agreement. Mr. Baxley second ed the motion, which passed unanimously.

2. Muller-Thompson Funeral Chapel (Naples)

Ms Marr stated that the application was submitted on May 24, 2007. The application was incomplete when submitted and a deficiency letter was sent. All deficient item swere completed on September 21, 2007. The fingerprint card sfor all principals were submitted and returned without criminal history. The Funeral Establishment passed its inspection on September 25, 2007. **MOTION:** Col. Ballasmoved to approve the application. Mr. Helm seconded the motion, which passed unanimously.

3. NassauFuneral Home (Callahan)

Ms Marr stated that the application was submitted on June 22, 2007. The application was incom plete when submitted and a deficiency letter was sent. All deficient item swere com pleted on September 20, 2007. The fingerprint card sfor all principals were submitted and returned without criminal history. The Funeral Establishment passed its inspection on September 24, 2007.

MOTION: Col. Ballasmoved to approve the application. Mr. Baxley seconded the motion, which passed unanimously.

4 Neptune Management Corpd *b* / *a* Neptune Society(Kissimmee)

Ms Marr stated that the application was submitted on August 17, 2007. The application was complete when submitted and the fingerprint card sfor all principals were submitted and returned without criminal history. The Funeral Establishment passed its inspection on August 30, 2007.

MOTION: Mr. Jonesmoved to approve the application. Col. Ballasseconded the motion, which passed unanimously.

5. Professional Funeral Services of Northwest Florida d/b/a Davis Watkins Funeral Home and Crematory (Defuniak Springs)

Ms Marr stated that the application was submitted on September 7, 2007. The application was complete when submitted and the fingerprint card sfor all principals were submitted and returned without criminal history. The Funeral Establishment is scheduled for its inspection on October 1, 2007.

MOTION: Col. Ballasmoved to approve the application. Ms Thomas-DeWittseconded the motion, which passed unanimously.

VI. Application(s) for Removal Service

- A. Recommended for Approval
 - 1. Executive Removal Service Inc (Wilton Manor)

Ms Marr stated that the application was submitted on July 23, 2007. A background check was completed and no criminal history was found. The Removal Service passed its inspection on September 13, 2007.

Staff is recommending approval of the application.

MOTION: Col. Ballasmoved to approve the application. Ms Hugginsseconded the motion, which passed unanimously.

2. Professional Removals of South Florida (Miami)

Ms Marr stated that the application was submitted on August 7, 2007. The fingerprint card for the principal was submitted and returned without criminal history. The Removal Service is scheduled for an inspection on October 1, 2007.

MOTION: Mr. Helm moved to approve the application. Ms Huggins seconded the motion, which passed unanimously.

VII. Application(s) for Preneed Sales Agent A. Recommended for Approval - See Addendum A

Ms Marrpresented the applicants for approval.

Ms Hugginsd is losed her affiliation with The Sim plicity Plan.

M r. Chairm and isclosed his affiliation with SCI Funeral Services of Florida, Inc.

MOTION: Ms Thom as DeWittm oved to approve the remaining applications. Mr. Helm seconded the motion, which passed unanimously.

B. Recommended for Consideration 1. Arnold, Brure (Appointing Entity: NaplesMemorial Gardens, Inc)

Ms Marr stated that on the application received by the Department on August 6 2007, the applicant incorrectly answered "No" to Applicant Background Question #4 "Has the PSA applicant ever been convicted orentered a plea in the nature of no contest, (a) regard less of whether adjudication was entered or withheld by the court in which the case was prosecuted, and (b) regard less of whether the criminal conduct occurred inside or outside the state of Florida, and (c) regard less of whether the criminal prosecution occurred in a Florida state court or the courts of another state, the United States, or foreign country, of or to any of the following crimes (3) Any other crime, whether a mislem eanor or felony, committed within the 5 years immediately preceding the date of this on-line application?" On the application the applicant did disclose his criminal background. However, the representative for the appointing entity incorrectly selected "No" to all questions in section 40f the application.

The applicant has submitted documentation in response to Applicant Background Questions as follows

Case #:	99-1145-CFA-W LD, County Court, Collier County, FL.	
	June 3, 1999	
Offense:	Drug Possession/Resisting officer with violence, Felony	
	December 28, 1999	
Pled :	Ad julication Withheld	
Sentence:	0 ne year state probation, 40hours community service, Rand om drug test and Court	
	Costs	
Disposition:	Probation completed on August 7, 2000	

Mr. Brue Arnold stated that he move to Naples and was sober for approximately 7 years and was working for Lexus in Naples Mr. Arnold had to have surgery and the providing care physician was going to take a month and a half to operate. Mr. Arnold was on pain medication from the time he was diagnosed to the time the surgery occurred, so Mr. Arnold became re-addicted to pain medication. On the night in question, the applicant was pulled over and was arrested for possession of cocaine. The violence was not really so violent. It was a matter of one officer saying empty your pockets and the other saying do not go into your pockets. The event was really unfortunate. Since then, Mr. Arnold has been back in AA and has provided a letter from U nited Way Big Brother Big Sister. From the time that Mr. Arnold was in AA since 1993, he started a young offenders group in histown, work United Way Big Brother Big Sister, started an underage consumption alcohol course at the University. This was all disclosed in the application and hisem ployee was apprised of this when he was hired.

Mr. Helm questioned how someone mistakenlyanswers no.

Ms Corinne 0 lveystated that she submits all the applications online. Mr. Arnold wrote in on the application the cocaine incident, but he also circled no. Ms 0 lveyd id not notice that he had written in the crim inal charge, so she circled no on the online application. Ms 0 lveyadmits this was hererror.

MOTION: Mr. Jonesmoved to approve the application. Col. Ballasseconded the motion, which passed unanimously.

VIII. Application(s) for Preneed License Branch

- A. Recommended for Approval
 - 1. A B Coleman Mortuary, Inc d/b/a Holmes Funeral Directors, Inc (Jacksonville)

Ms Mampresented the application.

MOTION: Mr. Baxleym oved to approve the application. Ms Thom as DeWitt seconded the motion, which passed unanimously.

BREAK: 11:45a - 12:00p

IX.Application(s) for M onument Establishment BuilderA.Helm Vault Service Inc (Bradenton)

Ms Marr stated that the Department received the application on August 15, 2007. A deficiency letter was sent by the Department on September 7, 2007. Applicant responded to all deficiencies by September 28, 2007. Fingerprint cards were received by the Department and a completed background check revealed no crim inal history.

The Applicant's financial statem ents as of June 30, 2007 reflect the following :

Reported NetWorth =\$ 333,966

Applicant's Monum ent Retail Sales Agreem ent was approved by the Board on April 11, 2007.

MOTION: Mr. Baxleym oved to approve the application. Col. Ballas seconded the motion, which passed unanim ously.

X. Application(s) for Florida Laws and Rules Examination

A. Recommended for Approval - Addendum B

- 1. Funeral Director and Embalmer-Internship
 - a. Boyd-Elliott, MaryL
 - b. Comas, Monica
 - c. Kimbrough, Kimberly
- 2. Funeral Director and Embalmer-Endorsement

- a. Hayes Jhmes V
- b. Whyte, Michael C

Ms Mampresented the Applicant(s) for the Florida Laws and Rules Exam.

MOTION: Mr. Jonesmoved to approve the application(s). Col. Ballasseconded the motion, which passed unanimously.

B. Recommended for Consideration 1. Johnson, Melanie K

Ms Marr stated that the application was received on August 13, 2007. The application was complete; therefore no deficiency letter was needed. The Department received four satisfactory quarterly reports on Intern Training, from her supervisor, Samuel O dom. The fourth quarter report, received on August 31, 2007 was rescinded and replaced with a new report that was received on October 1, 2007. Mr. O dom, FDIC, also attached a letter addressing incidents that occurred during her internship. Mr. O dom stated his concerns that Ms. Johnson lacks good character and trustworthiness in business and professional matters as required in Section 497.373(1)(c), F. S.

Mr. Baxleystated that it is interesting that the original 4th quarter report was satisfactory and then it was not.

MOTION: Mr. Jonesmoved to approve the application. Col. Ballasseconded the motion, which passed unanimously.

2. Webster; Norman E

M s Marr stated that M r. Web ster initiallymade an application for a Funeral Director/Embalmerby End orsement License on August 1, 2006 and his application appeared before the board for consideration on February 7, 2007. The board requested M r. Web ster withdraw his application because he did not meet the education requirements M r. Web ster has since wentback to school and obtained his Associate of Applied Science Degree as of September 21, 2007.

The application was received on September 12, 2007. The application was complete and a deficiency letter was not sent. The applicant answered "Yes" to Section 11, in Crim inal History Questions-"Have you, the applicant herein, ever plead guilty, been convicted, or entered a plea in the nature of no contest, regard less of whether adjudication was entered or withheld by the court in which the case was prosecuted, in the courts of Florida or another state or the United States or a foreign country, regarding any crime indicated below."

Date:1997Location:KentuckyCase #98-105Offense:Mail FraudPled:GuiltySentence:4m onthshom e detention: 2 years probation (reduced to 1 year); \$20,000 restitution; \$100assessment lineDisposition: Guilty

The applicant also answered "Yes" to Section 10, Ad verse Licensing History Questions (a)-Have you ever had any license to practice embalming, funeral directing, direct disposing, or any other regulated profession, revoked, suspended, fined, reprim and ed, or otherwise disciplined, by any regulatory authority in Florid a or any other state or jurisdiction?

In April of 2001 the applicant's Kentucky Funeral Director and Embalmerlicense was revoked because of failure to pay a fine of \$5000

In July of 2001, the Indiana Professional Licensing Agencyplaced the applicant's Funeral Director license under probation for a year for failure to inform the board that he had a felony conviction.

Mr. Norm an Websterstated that in February, the Board advised him to get additional education, which he has accomplished.

Ms Thom as DeWitt questioned whether the applicant falls under end orsement or whether he should be applying as a new applicant not being licensed previously.

Ms Loucksquestioned the status of 2 licenses that Mr. Webster currently holds

Mr. Websterstated that his license is active in Indiana and the Kenturkylicense has been revoked since he refused to pay the \$5000 fine.

Ms Loucksquestioned whether the Indiana license ison probation.

Mr. Webster responded no.

Ms Loucksstated if Mr. Websterhas a clear and active license in another jurisliction then he could use the endorsement route.

MOTION: Mr. Jonesmoved to approve the application. Ms Hubbell seconded the motion, which passed unanimously.

XI. Application(s) for Intenship

- A. Funeral Director and Embalmer
 - 1. Chery, Eline
- B. Funeral Director
 - 1. Jannasch, Elissa A

Ms Mampresented the Application(s) for Internship

MOTION: Ms Thomas-DeWittm oved to approve the application(s). Col. Ballasseconded the motion, which passed unanimously.

XII. Application(s) for EmbalmerApprentice A. Recommended for Approval 1. Campbell, Michael C

Ms Marrpresented the Application(s) for Embalmer Apprentice.

MOTION: Ms Thomas-DeWittm oved to approve the application(s). Col. Ballasseconded the motion, which passed unanimously.

XIII. Continuing Education Course Approval(s)

- A. Recommended for Approval See Addendum C
 - 1. Florida Mortician Association #133
 - 2. Selected Independent Funeral Homes #137

Ms Mampresented the course (s) for approval.

MOTION: Col. Ballasm oved to approve the applications Ms Thom as DeWitt second ed the motion, which passed unanimously.

XIV. Application(s) to Become a Continuing Education Provider A. Celebrant Foundation & Institute

Ms Mampresented the course(s) for approval.

MOTION: Mr. Helm moved to approve the applications Col. Ballasseconded the motion, which passed unanimously.

B. Florida Gulf Coast University

Ms Mampresented the course(s) for approval.

MOTION: Mr. Jones moved to approve the applications Ms Thomas-DeWittseconded the motion, which passed unanimously.

C. Meadow Hill Co.

Ms Mampresented the course(s) for approval.

MOTION: Ms Thom as DeWittm oved to approve the applications Col. Ballasseconded the motion, which passed unanimously.

XV. ConsumerProtection Trust Fund Claims A. Recommended for Approval - See Addendum D

Ms Marrpresented the claim sfor approval.

Mr. Baxleyd isclosed his affiliation with Hiers-Baxley Funeral Services

MOTION: Mr. Jones moved to approve the claims. Mr. Helm seconded the motion, which passed unanimously.

B. Recommended for Consideration

1. American FamilyCremation Society, Inc. (Beneficiary: Kathleen Davis)

Ms Marr stated that the following Consumer Protection Trust Fund Proof of Claim and Disbursement Request are being presented to the Board for consideration.

Purchaser.	Davies, Kathleen
Benefic ia ry:	Davies, Kathleen
Claim ant:	Ke ith Davies
Contract Am ount:	\$40800
Am ount Paid on Contract:	\$40800
Am ount Disbursed :	\$ 288.00
Portion of paym ents retained a snon-trust:	\$ QCO
Am ountRequested by Claim ant:	\$40800

0 n September 25, 1995, Kathleen Davies purchased a preneed contract from American Family Cremation Society, Inc. in the amount of \$408.00 American Family Cremation Society, Inc. has since gone out of business Ms Davies passed away on May 9, 2007 and Keith Davies, son, paid for an at-need contract with Brad ford -0 'Keefe Funeral Homes, Inc.

0 n August 23, 2002, Bob Shannon falsified a certification of delivery and requested \$288 from trust for fulfillment of M s Davies contract and Funeral Services, Inc. d is ursed this amount to M r. Shannon. The request was made prior to the beneficiary's death.

Mr. Davies is now seeking full restitution from the Pre-need Funeral Contract Consumer Protection Trust Fund. All necessary documents have been enclosed for your review.

Staff recommend sconsideration of the above referenced claim.

MOTION: Mr. Jones m oved to approve the request. Ms Huggins second ed the motion, which passed unanim ously.

DISCUSSION: Mr. Helm questioned whether there would be any action taken against Mr. Shannon.

Ms Marr stated that there has been a lot of action taken against Mr. Shannon and At Peace.

C. Recommended for Denial

1. American FamilyCremation Society, Inc. (Beneficiary, MaxEW ood)

Ms Marr stated that the following Consumer Protection Trust Fund Proof of Claim and Disbursement Request isbeing presented to the Board for denial.

W ood , MaxE.
W ood , MaxE.
W ood , Patricia M .
\$ 44500
\$44500
\$ 44500
\$ O00
\$ 44500

On April 25, 1995, Max E. Wood purchased a pre-need contract from American Family Cremation Society, Inc., in the amount of \$445.00 On June 29, 2007, Mr. Wood passed away. Veterans Funeral Care fulfilled the contract.

After reviewing Mrs Patricia M. Wood's request, our office contacted Funeral Services, Inc. and confirmed that fund sare available in the trust fund for Mr. Wood's contract upon request.

Staff recommends denial of the above referenced claim in the amount of \$44500

MOTION: Mr. Helm moved to denythe request. Ms Huggins seconded the motion, which passed unanimously.

DISCUSSION: M is M are stated that staff would be in touch with M is W ood to advise she need sto sub m it here quest to FSI, the trustee.

XVI. Contractsor0 therRelated Forms

- A. CemeteryPurchase AgreementRetailInstallmentContractCemeteryIntermentRights Merchandise & Services
 - 1. The SimplicityPlan, Inc., d/b/a See Addendum E

Ms Marr stated that the contract is the result of the separation by The Sim plicity Plan, Inc. of its form erly combined funeral and cemetery agreements into two separate agreements. The cemetery entities that will be using the proposed agreement are found on Addendum Eto this agenda.

Staff recommend sapproval of the above contract, contingent upon the following revision being completed within 45days of Board meeting date:

- ?? Provide on the signature page, clearly and conspicuously in <u>bold faced</u> 10-point type or larger, the following:
 - 1. The words "purchase price."
 - 2. The am ounts to be trusted.
 - 3. The amount to be refunded upon contract cancellation.
 - 4 A statement that the purchaser shall have 30 days from the date of execution of contract to cancel the contract and receive a total refund of all moneys paid.
- ?? Am end page 3d isclosure to read "<u>Departm ent</u> of Financial Services, <u>Division</u> of Funeral, Cem etery & Consum er Services"
- ?? Term sand Conditions
 - 3. <u>Substitutions</u>: Please clarify how substitution policy applies to generic vs brand merchand ise.
- ?? 8. <u>Property Under Construction</u>: The tem porary space provided by the Seller must meet with the Purchaser's approval.
- ?? 18. & 19. The statute states that the Sellerm ayonly cancel the contract if the Purchaser is 90d ays past due in making payments provided a 30d ay notice of the Seller's intent is given the Purchaser. Clause #18 appears to be in conflict with the statute. Clause #19 requires a 30d ay notice.
- ?? 24 <u>Inability to Perform</u>: The language ""any other unforeseen contingency, or because of mistake" is too vague. Please clarify or rem ove.

Compliance with other State and Federal regulations is the responsibility of the Certificate-holder.

Ms Hugginsd is losed heraffiliation with the Sim plicity Plan.

Ms Lisa Concystated that the revisions have been discussed with Ms Marrand Mr. Im Gellepisand all would be easily accomplished and Mr. Gellepis would have a revised contract that meets his approval within 10d ays.

MOTION: Mr. Jonesmoved to approve the contract contingent upon revisions being completed within 10 days. Col. Ballas seconded the motion, which passed unanimously.

B. Statement of Funeral Goods & Services Selected and Funeral Retail Installment Contract 1. The Simplicity Plan, Inc., d/b/a – See Addendum F

Ms Marr stated that the contract is the result of the separation by The Sim plicity Plan, Inc. of its form erly combined funeral and cemetery agreements into two separate agreements. The funeral homes that will be using the proposed agreement are found on Addendum F to this agenda.

Staff recommend sapproval of the above contract, contingent upon the following revision being completed within 45days of Board meeting date:

- ?? Provide on the signature page, clearly and conspicuously in <u>bold faced</u> 10-point type or larger, the following:
 - 1. The words "purchase price."
 - 2. The am ounts to be trusted.
 - 3. The amount to be refunded upon contract cancellation.
 - 4 A statem entithat the purchaser shall have 30 days from the date of execution of contract to cancel the contract and receive a total refund of all moneys paid.
- ?? Am end page 3d isclosure to read "<u>Departm ent</u> of Financial Services, <u>Division</u> of Funeral, Cem etery & Consum er Services"
- ?? Term sand Conditions
 3. <u>Substitutions</u> Please clarify how substitution policy applies to generic vs brand merchand ise.
- ?? 10. <u>Inability to Perform</u>: The language ""any other unforeseen contingency, or because of mistake" is too vague. Please clarify or rem ove.
- ?? 6 & 21. The statute states that the Sellerm ayonly cancel the contract if the Purchaser is 90d ays past due in making payments provided a 30d aynotice of the Seller's intent is given the Purchaser. Clause #6requires a 30d aynotice. Clause #21 appears to be in conflict with the statute.

Compliance with other State and Federal regulations is the responsibility of the Certificate-holder.

Ms Hugginsd isclosed her affiliation with the Sim plicity Plan.

Ms Coneyassured that Board that all revisions would be corrected and submitted to Mr. Gellepisfor approval prior to going to print

MOTION: Col. Ballasmoved to approve the contract contingent upon revisions being completed within 10 days. Ms Thom as DeWitt second ed the motion, which passed with 2 d issenting votes

C. Memorial 0 rder Form

1. The SimplicityPlan, Inc. (Altamonte Springs)

Ms Marrstated that the form provides as a contract addend um, a description of merchand ise for the Simplicity Plan Cemetery Purchase Agreement that appears on this agenda. The cemeteries that will be using the addend um appear on Addend um E of this agenda.

Staff recommend sapproval of this contract addendum.

Ms Hugginsd is losed heraffiliation with the Sim plicity Plan.

MOTION: Col. Ballasmoved to approve the form . Mr. Baxley seconded the motion, which passed with 2 d issenting votes

D. Monument 0 ider Form1. The Simplicity Plan, Inc. (Altamonte Springs)

Ms Marrstated that the form provides as a contract addend um, a description of merchand ise for the Sim plicity Plan Cemetery Purchase Agreement that appears on this agenda. The cemeteries that will be using the addend um appear on Addend um Fof this agenda.

Staff recommend sapproval of this contract addend um

Ms Hugginsd is losed her affiliation with the Sim plicity Plan.

MOTION: Mr. Helm moved to approve the form. Col. Ballasseconded the motion, which passed unanimously.

E Monument Establishment Retail Sales Agreements 1. Anthony M. Houserd b /a Seaside Monument Company (Panama City)

Ms Marr stated that the agreement was submitted in compliance with Section 497.553, Florida Statutes, that requires monumente stablishment sales agreement form she filed with and approved by the Board.

Staff recommend sapproval of the agreement.

MOTION: Col. Ballasmoved to approve the agreement. Mr. Baxley seconded the motion, which passed unanimously.

2. Custom Memorials Inc (Auburndale)

Ms Marr stated that the agreement was submitted in compliance with Section 497.553, Florida Statutes, that requires monumente stablishment sales agreement form she filed with and approved by the Board.

Staff recommends approval of the agreement pending Department receipt within 45 days of two printready agreements

MOTION: Mr. Baxleym oved to approve the agreement pending Department receipt within 45d ays of two print-read yagreements Col. Ballasseconded the motion, which passed unanimously.

3. M & M QualityMonuments, Inc. (Apalachicola)

Ms Marr stated that the agreement was submitted in compliance with Section 497.553, Florida Statutes, that requires monumente stablishment sales agreement form she filed with and approved by the Board.

Staff recommend sapproval of the agreement.

MOTION: Col. Ballasmoved to approve the agreement. Mr. Helm seconded the motion, which passed unanim ously.

4. National Memorials (Lakeland)

Ms Marr stated that the agreement was submitted in compliance with Section 497.553, Florida Statutes, that requires monumente stablishment sales agreement form she filed with and approved by the Board.

Staff recommends approval of the agreement pending Department receipt within 45 days of two printready agreements

MOTION: Ms Hubbell m oved to approve the agreement pending Department receipt within 45d ays of two print-read yagreements Ms Thom as DeW itt second ed the motion, which passed unanimously.

5. The CasketStore (Jacksonville)

Ms Marr stated that the agreement was submitted in compliance with Section 497.553, Florida Statutes, that requires monumente stablishment sales agreement form she filed with and approved by the Board.

Staff recommends approval of the agreement pending Department receipt within 45 days of two printready agreements

MOTION: Col. Ballasmoved to approve the agreement pending Department receipt within 45d ays of two print-ready agreements Ms Hubbell seconded the motion, which passed unanimously.

XVII. TrustTransfer(s)

A. Perpetual Care MasterTrust Agreement (Forethought Federal Savings Bank) to FSI Master Care & Maintenance Trust Agreement (BB&T)

1. Pinecrest Memorial Gardens, Inc (Marianna)

Ms Marr stated that the Applicant requests approval for the transfer of the Perpetual Care Master Trust Agreement of Pinecrest Memorial Gardens, Inc from Forethought Federal Savings Bank as Successor Trustee to Sun Trust Bank, Central, FL to the BB&T (Branch Banking & Trust Co.)/Funeral Services, Inc. Master Care and Maintenance Trust Agreement

Staff recommends approval of the above referenced request contingent upon certification of the transfer being received by the Department within 60d ays of the Board meeting date.

Compliance with other State and Federal regulations is the responsibility of the Certificate-holder.

MOTION: Mr. Baxleym oved to approve the request. Mr. Jones second ed the motion, which passed unanim ously.

B. Preneed Trust Transfers

- 1. Eternal Rest Memories Park and Funeral Home, Inc. (Dunedin)
 - a. Abbey/Parklawn Funeral Home Inc. Preneed Funeral Trust (Sun Bank of Volusia County) to Independent Funeral Directors of Florida (IFDF) 1993 Master Trust Fund
 - b. Parklawn MemoryG ardens Inc. Preneed CemeteryTrust (Sun Bank of Volusia County) to Independent Funeral Directors of Florida (IFDF) 1993 Master Trust Fund
 - c. American Burial and Cremation Services Inc. Preneed Direct Disposal Trust (Sun Bank of Volusia County) to Independent Fumeral Directors of Florida (IFDF) 1993 Master Trust Fund

Ms Marr stated that Eternal Rest Mem ories Park and Funeral Home, Inc. requests the transfers of preneed funds in connection with the transfer of its preneed establishment license from Clearwater Funeral Home. All funds and trust fund agreements are under the trusting requirements of Ch. 497.417.

Staff recommend sapproval of the above referenced requests contingent upon certification of the transfers being received by the Department within 60d ays of the Board meeting date.

Compliance with other State and Federal regulations is the responsibility of the Certificate-holder.

MOTION: Col. Ballasm oved to approve the requests contingent upon certification of the transfersbeing received by the Department within 60d ays. Ms Thomas DeW itt second ed the motion, which passed unanimously.

- 2. The SimplicityPlan, Inc. d/b/a Terrace 0 aksFuneral Home (Temple Terrace)
 - a. Funeral Services, Inc. (FSI) 1993 Trust Agreement (BB&T) to SimplicityPlan 1997 MasterPreneed Trust (Sun Trust Bank)
 - b. Funeral Services, Inc. (FSI) 1988 Trust Agreement (BB&T) to SimplicityPlan 1988 MasterPreneed Trust (Sun Trust Bank)
 - c. Funeral Services, Inc. (FSI) MasterTrust Agreement (BB&T) to Simplicity Plan 1987 MasterPreneed Trust (Sun Trust Bank)
 - d. Forethought Federal Savings Bank 2005 Funeral Planning Master Trust to Simplicity Plan 1997 Master Preneed Trust (Sun Trust Bank)

M s Marr stated that Stewart Enterprises, Inc. requests the transfer of preneed trust fund sstemming from its acquisition of Terrace Oaks Funeral Home in December 2006 The transfers include both Ch. 497.417 and Ch. 639 funded accounts

Staff recommend sapproval of the above referenced requests contingent upon certification of the transfers being received by the Department within 60d ays of the Board meeting date.

Compliance with other State and Federal regulations is the responsibility of the Certificate-holder.

Ms Hugginsd is losed heraffiliation with the Sim plicity Plan.

MOTION: Col. Ballasm oved to approve the request contingent upon certification of the transferbeing received by the Department within 60 days. Mr. Jones second ed the motion, which passed unanimously.

Ms Marr stated that the Continuing Education sign out sheet would be placed on the hand out table at this time and licensees should sign out in order to receive credit for today's meeting.

Mr. Chairm an questioned the status of the license renewals.

Ms Marr stated that the license renewal report is improving. The licenses up for renewal were the embalmer, funeral director, funeral director and embalmer, direct disposer and direct disposal establishment. All but 7 of the direct disposal establishments have submitted a renewal. Staff is in the process of writing letters to those 7 advising them that they can not conduct business until they renew. Copies of these letters will be sent out to our field offices. Staff is still receiving continuing education from providers. Of the funeral director and embalmergroup, there may still be a little less than 500 that have not renewed; either they have not paid or they have not submitted. CEUs

Mr. Brandenburg questioned whether the Department has heard back from them.

Ms Marr stated that some of them have not responded. The Department's Accounting Section provided a report of licensees that have not paid a softhe first of September. About 25% of what has been checked on the list have subsequently paid during the month of September. The report is being reconciled and letters will be sent to the remaining licensees that have not responded.

Mr. Brandenburg stated that at the last Board meeting the Board approved a motion to extend the time for license renewals and inspections

Ms Marr stated that was to say no late fee im posed until October 1 and that no one would be disciplined if they were questioned within that 30day period and had submitted a renewal. As of October, those who have not fully renewed are being asked to pay a late fee of \$50

Ms Marr stated it appears some of the licensees are weighing the fact that there is a \$50 late fee if you are a month late, 2 weeks late or 2 years late. In the meantime they should not be conducting business, but it is possible that some of them will be. The Department's intention is to identify the people who have done absolutely nothing and make sure they understand they are not allowed to conduct business

Mr. Baxley questioned whether the Department is still getting inquiries from licenses advising they never received a renewal notice.

Mr. Gellepisstated that the Division is not receiving many of those anymore. Now it is mostly a continuing education issue or payments pending. Everyone should have been noticed by now.

XV III. Administrative Report

The Administrative Report was submitted to the Board on the Agenda.

XIX. DisciplinaryReport

	Issued Since LastMeeting (August, 2007)	Issued Since January 1, 2007
N otice of N on-Compliance	0	1
Lettersof Guidance	0	20
Citations	0	0

XX. Chairman'sReport(0 ral)

N one

XXI. AttomeyReport(0 ral)

N one

XXII. Executive Director's Report (0 ral)

A. Report from Richard Baldwin – Examiner for Menorah Gardens May'07–August '07

The Board members received copies of the report from Richard Baldwin for the month of May'O7 - August 'O7. Mr. Baldwin continues to assist consumers

B. Report on Budget Cuts

Ms Marr stated that the legislators are in the cooling off period for the new budget. The Division has not been notified how this would affect us We were asked to plan on a 10% cut, which was made from the reserve that we had for additional positions. Instead of have \$800k plus, now we have \$600k, which will fund the positions that we want.

C. Staffing Report

Ms Marrstated that Ald on Asher left for about 5-6 weeks, but has since returned. Luckily, his position had not been filled. Mr. Asher is a great guy and the Division is fortunate to have him back as an exam iner. On M ond ay, the N orth Florida Exam iner Supervisor will be starting. Her name is Karen Duehring and will be introduced at the next Board meeting held in Tallahasee. There is only one vacancy left in the Tam pa office for an exam iner.

Mr. Brandenburg questioned where Ms Duchring would be based.

Ms Marrresponded Tallahassee.

D. U plate on Computer Project

Mr. Baxley questioned whether the paper related problem in the Accounting office has been resolved.

Ms Marr stated that was the reason she received the accounting report. Some licensees have advised that they do no intend to renew. There was a little confusion where some licensees are over 70 and not required to have continuing education but the computer system did not pick up that this was not an imped iment. Some of the record sthat included date of birth and socials that we received from DBPR were not good.

Mr. Baxley stated that there are run orsc inculating about going back to the old numbering system for licenses

Ms Marr stated that the Department is willing to discuss with the program mersthe possibility of using the old numbers. The Department will continue to use the new numbers.

XXIII. Adjournment

At 12:40pm ., the meeting wasad journed .