### **MINUTES**

# BOARD OF FUNERAL, CEMETERY AND CONSUMER SERVICES VIDEOCONFERENCE MEETING

JUNE 27, 2024 - 10:00 A.M.

### A. Call to Order, Preliminary Remarks, and Roll Call

Ms. Jill Peeples – Good morning. This is Jill Peeples, Chair of the Board of Funeral, Cemetery, and Consumer Services. It's 10:00 AM on Thursday, June 27, 2024. Thank you for everyone attending today. I would like to call this meeting to order and turn it over to Ms. Simon for preliminary remarks.

Ms. Ellen Simon – Thank you, Madam Chair. Good morning. My name is Ellen Simon. I am the Assistant Director for the Division of Funeral, Cemetery, and Consumer Services. Today is June 27, 2024, and it is approximately 10:05 AM. This is a public meeting of the Board of Funeral, Cemetery, and Consumer Services. This meeting is being held by videoconference. Notice of this meeting has been duly published in the Florida Administrative Register. An agenda for this meeting has been made available to interested persons. Both the link and call–in number are on the agenda, which has been made available to the public. The link and call–in number and other information relating to this Board meeting has also been published on the Division's website. Ms. LaTonya Bryant is recording the meeting and minutes will be prepared.

As this is a videoconference of the Board, there are some items I need to draw your attention to. For one, as a general rule, please do not utilize your video camera for the meeting unless you are a Board member, Board counsel, or an authorized Division employee. If you have a matter listed on the agenda and intend to appear before the Board to represent yourself, or if you are an attorney that is representing a client, only turn your video camera option on when we have reached the agenda item that you want to be heard on or when you hear your name called. Then turn your video camera option off again as soon as your matter has been addressed by the Board.

As always, we need everyone that is on the call to place their phone or audio feed on mute, if you are not speaking. The ambient noise coming from someone's phone or audio, which is not muted, causes severe disruption to the meeting. If you are not muted, you may be muted by Division staff. As a result, you may need to call back into the meeting because that may be the only way to unmute your phone. Also, if you are using your computer or smartphone for your audio feed, please remember to speak directly into the microphone on your device. To do so otherwise negatively impacts the recording of this meeting. Just as in a live meeting, persons speaking are requested to identify themselves for the record each time they speak. Participants are respectfully reminded that the Board Chair, Ms. Peeples, runs the meeting. Persons desiring to speak should initially ask the Chair for permission.

As a reminder to Board members, you are to refrain from commenting on facts not included within your Board packages, and instead base your decision solely on the information in your Board packages, as well as testimony provided at this meeting. Additionally, ongoing investigations are private and confidential and are not to be discussed, even for the purposes of confirming there is an investigation. Just a few words about Item P on your agenda, which is Public Comment. Public Comment is reserved for general comments by the public and not for re litigation of any matter before the Board. Please be aware that if Public Comment is used as an attempt to re litigate a matter that has been heard on this agenda, the Board will be instructed that the comment is not appropriate for Public Comment, and it should not be considered for further discussion.

As a final reminder, Board meetings are public meetings under Florida Law, and anything said via chat is subject to a public records request. This feature should only be used for technological issues you may be experiencing, and all inquiries in chat should be directed to Mary Schwantes, Executive Director. She is monitoring the chat feature and, as necessary, will forward your inquiry to someone who can assist in resolution of the problem. At this point I will take the roll:

Jill Peeples, Chair Andrew Clark, Vice Chair Sanjena Clay Vincent "Todd" Ferreira Christian "Chris" Jensen Kenneth "Ken" Jones Janis Liotta

# Jay Lyons {EXCUSED} Darrin Williams

### Also noted as present:

Mary Schwantes, Executive Director Rachelle Munson, Board Legal Advisor Marshawn Griffin, Department Legal Counsel LaTonya Bryant, Department Staff

Ms. Simon - Madam Chair, we have a quorum for the business of the Board.

Chair Peeples - Thank you, ma'am. Ms. Simon, if you will go to the next agenda item, please.

Ms. Simon – I'd be glad to.

### B. Application(s) for Preneed Sales Agent

(1) Informational Item (Licenses Issued without Conditions) – Addendum A

Ms. Simon – This is an informational item. Pursuant to Section 497.466, Florida Statues, the applicants on Addendum A have been issued their licenses and appointments as preneed sales agents.

### C. Application(s) for Continuing Education

- (1) Course Approval Recommended for Approval without Conditions Addendum B
  - (a) Colibri Healthcare (113)
  - (b) Continuing Vision LLC (52610)
  - (c) Florida Cemetery, Cremation & Funeral Association (75)
  - (d) International Order of The Golden Rule (2201)
  - (e) WebCE (43)

Ms. Simon – Pursuant to s. 497.147, F.S., and Board Rule 69K–17.0041, F.A.C., the courses presented on Addendum B have been reviewed by the CE Committee and the Committee, as well as the Division, recommends approval of the applications for the number of hours indicated.

Chair Peeples - Board members?

**MOTION:** Mr. Ken Jones moved to approve the applications. Ms. Janis Liotta seconded the motion, which passed unanimously.

### D. Consumer Protection Trust Fund Claims

(1) Recommended for Approval <u>without</u> Conditions – Addendum C

Ms. Simon – The CPTF claims presented on Addendum C have been reviewed by the Division and the Division recommends approval for the monetary amounts indicated.

**MOTION:** Mr. Todd Ferreira moved to approve all the claim(s), for the monetary amounts indicated. Ms. Sanjena Clay seconded the motion, which passed unanimously.

### E. Application(s) for Monument Establishment Sales Agent

- (1) Informational Item (Licenses Issued without Conditions) Addendum D
  - (a) Sanders, Michael (Winter Haven)

Ms. Simon – Pursuant to s. 497.554, Florida Statutes, the Division has previously approved the applicant listed on Addendum D.

### F. Applications(s) for Registration as a Training Agency

- (1) Information item (Licenses Issued without Conditions) Addendum E
  - (a) SCI Funeral Services of Florida LLC d/b/a Merritt Funeral Home (Brooksville)

Ms. Simon – This is an informational item. The Division has reviewed the applications listed on Addendum E and found it to be complete in that the applicants have met the requirements to be a training agency. Pursuant to Rules 69K-1.005, Florida Administrative Code, the Division has previously approved this application.

### G. Notification(s) of Change in Location

(1) Information Item (Licenses Issued <u>without</u> Conditions) – Addendum F (a) JD Performance Auto LLC d/b/a Santa Rosa Memorials (Pensacola)

Ms. Simon – This is an informational item. The establishment listed on Addendum F has applied for a change of location of their business. The only criterion for approval is that the new location pass inspection by the Division of Funeral, Cemetery, and Consumer Services.

# H. Application(s) for Funeral Establishment

- (1) Recommended for Denial (Criminal History)
  - (a) Freeman Funeral Home & Cremation Services LLC (Pompano Beach)

Ms. Simon – Is there a representative of this entity on the call today?

Mr. DeBarris James - Yes. Good morning, ma'am.

Ms. Simon – Thank you, sir. An application for funeral establishment licensure was received on March 12, 2024. The application was incomplete when submitted. A completed application was received on May 29, 2024. The funeral director in charge will be Johnny Bradford Johnson (F043266). On the completed application form, Mr. James answered "no" to the criminal history questions. A background check of the principals revealed relevant criminal history for Mr. James. On February 13, 2009, Mr. James was adjudicated guilty of Grand Theft in the 3rd Degree and Impersonating a Bail Bond Agent, both felonies of the third degree. DeBarris James was sentenced to five (5) years confinement in Florida State Prison. He was released on May 12, 2013. The Division recommends denial.

Chair Peeples - Thank you, Ms. Simon. Who is here representing Freeman Funeral Home and Cremation Services, LLC?

Mr. James – You have me, DeBarris James, and the funeral director, Johnny Brad Johnson.

Chair Peeples - Are you gentlemen connected where we can see you via camera, or are you only connected via phone?

Mr. James – I'm on the phone, but I have the camera on. I'm not sure if you can see us. I can see you.

Chair Peeples – Yes, sir. We see both of you. Thank you. May we swear your you gentlemen in individually in case we have any questions, please?

Mr. James - Yes.

Ms. Simon – Mr. James, do you swear to tell the truth the whole truth and nothing, but the truth, so help you God?

Mr. James - Yes, I do.

Ms. Simon – Lower your hand, please. State your name and spell your last name for the record.

Mr. James – DeBarris James, J-A-M-E-S.

Ms. Simon – Mr. Johnson, are you on the screen? Can you please raise your right hand? Do you swear to tell the truth, the whole truth, and nothing but the truth, so help you God?

Mr. Johnny Johnson - Yes, I do.

Ms. Simon – Mr. Johnson, you can lower your hand. Please state your name and spell your last name for the record.

Mr. Johnson – Johnny Bradford Johnson, J-O-H-N-S-O-N.

Ms. Simon - Thank you, sir.

Chair Peeples – Thank you, gentlemen. We appreciate you participating today. Before I go to the Board, would you like to address the Board prior to us having our discussion?

Mr. James – Yes, I would. First and foremost, thank you for having me on this call and given us the opportunity. When I filled out the application, I didn't really know how to fill it out, but I continuously contacted someone with the with the Division of Funeral and Cemetery Services, and they helped me go through the application. On one part of the application, it stated if you had any criminal history pertaining to this practice, and I did click "no", which there was nothing there. The second part asks if you had additional criminal history. Moving too fast, I did click "no". And then the third one was similar to the first one, so instead of me clicking No, Yes, No, I clicked No, No, No. When I was informed that they needed the information from the courts, I let them know, you know, I'm an open book. I went ahead and got every document they needed from the courts and submitted that information. I wasn't trying to hide anything. I wasn't trying to, know, get pass without the truth. That's not who I am. Things from my past are just that, from my past. This doesn't affect anything pertaining to running this business. This business was handed down to me from the original owner, Richard L. Macon. He saw me fit to run the business because I've been with him, you know, for a substantial number of years. And, you know, we're doing a community service, and I wanted to keep the legacy going on of Freeman Funeral Home. That was a clerical mistake that I made, and I take full responsibility for that.

Chair Peeples - Thank you, sir. Would Mr. Johnson like to address the Board or is he here for questions?

Mr. Johnson - Here for questions.

Chair Peeples – Thank you, sir. Board members, what is your pleasure on this application? Are there any questions? Mr. Jones?

Mr. Jones - Mr. James, are you licensed?

Mr. James – No, sir. The licensee is my funeral director here. He's a licensed funeral director and embalmer. I'm currently in school.

Mr. Jones – Ok. And you said you worked for the funeral home, or it was passed down. Can you give me some information on that, please?

Mr. James – Yes. So, Mr. Macon, you may not know, he's 95 years old now. He had an accident where he fell and hurt his hip. I've always been there, you know, assisting Mr. Macon as one of his morticians, well, one of his attendees. He's been placed into a nursing home. We tried to keep everything, you know, waiting for his son to take over, but he didn't want him to be a part of it. Mr. Macon then stated that, "Hey, listen, I know what you bring to the table. I know you know how to run the business. I want you to have the business." He then deeded that business over to me. That information has been recorded with Broward County and from there we went and filed the paperwork to do change of ownership with his consent.

Mr. Jones – No criminal history, no run ins with the law since that time?

Mr. James - No, sir.

Mr. Jones - Thank you.

Mr. James - Not even a parking ticket.

Mr. Jones - Thank you.

Mr. Clark - Madam Chair?

Chair Peeples - Thank you. Ms. Simon, did you have a question or comment?

Ms. Simon - No, I did not, ma'am. Thank you.

Chair Peeples - Thank you. Do we have another Board member that had a question? Mr. Clark?

Mr. Andrew Clark – Mr. James, I know you said you were involved with Freeman Funeral Home. Were you in a leadership capacity, a manager of the funeral home?

Mr. James - Yes, sir.

Mr. Clark - Even in 2022? I mean, this funeral has come before the Board.

Mr. James – So the funeral home hasn't been in existence. I believe the last time we had a service was in 2021, and that was due to the downfall of the building. The building is about to be torn down by the City and rebuilt, but right now, there hasn't been any services. He had one (1) service at the end of 2021. And 2022 is when people started to go to other funeral homes because of, you know, that the way the building started to look. It was more of an image thing versus the services that he brought to the community. He's a community person. I'm in the community, very much so, and, you know, this is the reason why we're trying to continue that legacy.

Mr. Clark – I understand. My question was more around that there was discipline on this establishment previously, and I just wanted to know if you were the manager at that time.

Mr. James – During that time, his son, Richard E Macon was the manager.

Mr. Clark - Ok.

Chair Peeples - Thank you, Mr. Clark. Board members, are there any other questions for these gentlemen? Mr. Jensen?

Mr. Chris Jensen - Hi, good morning. Quick question for you, sir.

Mr. James - Yes, sir?

Mr. Jensen - You mentioned that he deeded over the funeral home to you. Did you pay for that?

Mr. James - It was a \$10 deed.

Mr. Jensen - A \$10 deed?

Mr. James – Yes. He deeded it over because he wanted me to continue the business.

Mr. Jensen – So if the funeral homes getting torn down, where are you going to conduct services?

Mr. James – It's going to be the same location. They're not tearing it down for three (3) years. They're actually in the building right now. It's across the street from this office that we have. This is the office that we're operating out of pending on, you

know, the turnout for this. But they are across the street in the building right now. They're tearing up the floor. Well, they are saying that they're going to tear the building down in three (3) years. The City is taking over the building.

Mr. Jensen – So if the City has taken it over, that means you're going to rebuild it? Who's going to rebuild it?

Mr. James – No. So, what they're going to do is they're going to give us a lease. They're the ones that are tearing up the floor. They're helping us to do everything we need to do. But we only have a three (3) year span with the City of Pompano Beach.

Mr. Jensen - I gotcha. Ok, very good. Thank you.

Chair Peeples - Ms. Clay?

Ms. Clay – My question is regarding your credentials. You indicated that you're in school now.

Mr. James - Yes, ma'am.

Ms. Clay - We will you complete your schooling?

Mr. James – My schooling completes next year. Like I said, I do have a licensed funeral director here, Mr. Johnson. He is a licensed funeral director and embalmer. I'm currently taking two (2) different courses. I'm taking my master's degree with University of Phoenix. And I'm assigned with Gupton-Jones in Georgia for funeral directing. I can't hear you, ma'am.

Ms. Clay - When you're completing coursework.

Chair Peeples - We have a little lag.

Ms. Clay - Ok. I'm done.

Chair Peeples - Thank you. Mr. Williams, did you have a question, sir?

Mr. Williams – Yes, ma'am. Going back to Mr. Clark's question, I want to ask the Division, is there any other adverse history or anything outstanding with this firm, in reference to other cases before the Board regarding this funeral home?

Chair Peeples - Ms. Simon?

Ms. Simon – I'm sorry, ma'am?

Chair Peeples - Mr. Williams, could you repeat your question?

Mr. Williams – Yes, ma'am. Ms. Simon, are there any outstanding information or adverse history that has not been settled with the Division as it relates to this firm?

Ms. Simon – I can look that up, but it might take a few moments so I cannot tell you at this point. I'm not sure what the license number is of the four firm as currently standing.

Mr. Marshawn Griffin – If I may? Marshawn Griffin, Department of Financial Services, Office of General Counsel. Currently, OGC doesn't have any cases involving the entity. I was the attorney that handled the prior discipline. I just checked, and we have no open cases for the establishment. The license number is F041946.

Chair Peeples - Thank you, Mr. Griffin. Mr. Jones?

Mr. Jones – Mr. Griffin, while you're looking at that, as for Mr. Johnson, no record, or issues with Mr. Johnson's license? Mr. Johnson, any issues with your license?

Mr. James - No, sir.

Mr. Jones - Thank you.

Chair Peeples - Mr. Williams?

Mr. Williams – Thank you, Madam Chair. Just a procedural question. Ms. Simon, if this is approved, would there be some type of on-site inspection? How could that occur since they're going through construction?

Ms. Simon - If I may, Madam Chair?

Chair Peeples - Yes, ma'am.

Ms. Simon – If you decide to make a motion to approve, you can ask for any conditions that would be appropriate. That would be a condition that would be appropriate. And Mr. Williams, if I may, what was your first question about previous history?

Mr. Williams - I think Mr. Griffin answered that question.

Ms. Simon – I just wondered if you could repeat it one more time?

Mr. Williams – As it relates to any adverse history related to firm, is there anything criminally outstanding that has not been cleared up?

Ms. Simon - Thank you, sir.

Chair Peeples - Do we have any other questions for Mr. James? Mr. Jetson?

Mr. Jensen - Mr. James, quick question for you.

Mr. James - Yes, sir?

Mr. Jensen – So, you've been involved with the funeral home for a while. And your last year of business, I guess you stated was like 2021. Is that correct?

Mr. James - Yes, sir.

Mr. Jensen - How many calls did you handle that year?

Mr. James – Well, again, at that time, Mr. Macon's son, Rick was also in the office with us. A lot of those calls either went directly to the previous Secretary, Jacquelyn Dawson, who's now deceased, or Mr. Macon himself. The only thing we were doing at that point was picking up and having services. If I had to do a guesstimate of calls that year, I would say realistically speaking, it may have been seven (7).

Mr. Jensen – Seven (7)?

Mr. James - Yes, sir.

Mr. Jensen – And the gentleman just basically gave you a funeral home?

Mr. James – Well, he knew, you know, like I said, I've been on and off with Mr. Macon since 1996 when I was in college and you know, I've proven myself. Yes, I did deal with people and made a mistake not making good decisions. After that time, you know, I definitely learned a lesson, a very valuable lesson. After that time, I did nothing but move forward to be the best person I can be and to continue to be here for the community.

Mr. Jensen – And one other follow-up, Ms. Peeples, if I may?

Chair Peeples - Yes, sir.

Mr. Jensen - On the grand theft charge, what is that in relation to? I mean, broad theft is a broad category.

Mr. James – Yes, I can explain that to you. So, at that time, I owned a security company, Blueprint Protection Services. We were a security company. I was licensed. We worked with the state with Sun Biz. We had a lot of personal protection. We did a lot of security in clubs, but we also did bounty hunting. We had a case where we had to go and pick a family up. At that time, one of the family members asked for a bondsman, and you know, again, they couldn't use the bonds when we picked up for. I reached out to another bondsman. They did give me \$1200 to go to the other bondsman, but it wasn't enough. The bondsman returned the money. They said that I told them that I was the bondsman, which wasn't true. I did say I have a bondsman. I did say that. They filed a charge against me. I took it to trial because I knew what I did and what I didn't do, and I lost trial. That's how this whole thing occurred with the sentencing.

Mr. Jensen – Just a follow up again. So grand theft, I mean, I see impersonating a bondsman, but what is the grand theft for?

Mr. James - The grand theft was because of the \$1200.

Mr. Jensen - Ok, got it. Thank you. And you owned the business when you kept the money?

Mr. James – Yes, I owned the business, but I took the money to the bondsman. He stated that wasn't enough money and they wanted me to {inaudible} because I said I knew the bondsman {inaudible}. At the end of the day, that money was not returned to them. That is correct.

Mr. Jensen - Ok. Very good, Thank you.

Mr. James - Yes, sir.

Chair Peeples - Mr. Jones?

MOTION: Mr. Jones moved to approve the application subject to condition that the establishment passes an inspection by a member of Division Staff and that the license be placed on probation for twenty-four (24) months. Ms. Liotta seconded the motion.

Chair Peeples – Is there any other discussion on the motion? Hearing none? Mr. Jensen?

Mr. Jensen – I think we're kind of setting a precedent here. I mean, this is grand theft. He was the owner of a company when he took money before. Are we really going to put him out there to deal with consumers again, with no building? This is a fishy situation. That's all, Ms. Peeples.

Chair Peeples - Thank you. Mr. Ferreira?

Mr. Ferreira – I'm not comfortable with it personally. I don't understand the whole building issue, or what's going on with that. Are they in a building that is being condemned by the City?

Mr. James - No, sir.

Mr. Ferreira - Those type of things, I think about. And why is the City involved?

Chair Peeples - Mr. Johnson, would you like to reply to Mr. Ferreira? Mr. Johnson or Mr. James?

Mr. Johnson – What has happened is the daughter sold the building to the City, and they're going to lease the building to us for three (3) years.

Mr. Ferreira - What's your lease payment?

Mr. James – The lease payment is only \$1100 a month.

Mr. Ferreira – So, the City is going to go in and make all the restorations and basically get it fixed and approved for the public and they're going to charge \$1100 a month?

Mr. James – The restoration for the property isn't that much, the restoration with labor. The restoration itself only came to \$5000. The labor was the more expensive part of it, but the reason why they're doing it is because they're doing a \$1.8 billion innovation project in that area. So that's the reason why they gave us the three (3) years, but the City is assisting us with finding another location during that time period to keep the business in the City of Pompano Beach.

Mr. Ferreira – I don't understand why it's the City's responsibility to find you a place. It's your responsibility.

Mr. James – It's not their responsibility, but I personally have a licensing agreement with the City.

Chair Peeples - Mr. Ferreira, does that complete your question?

Mr. Ferreira - Yes, ma'am.

Chair Peeples - Mr. Williams?

Mr. Williams – So I have a new question. So, what was exactly deeded to you, Mr. James, If the daughter sold the business to the City?

Mr. James – No, she didn't sell the business to the City, she sold the building to the City. The business was deeded over. At one point, she went in, and she pretty much, and I have all the documents and we are in court under probate, so the sale isn't complete. That's the reason why the City is working with us, because she went into some things that, you know, weren't ethical.

Chair Peeples - Mr. Williams?

Mr. Williams - I'm good. Thank you, Madam Chair.

Chair Peeples - Mr. Jones?

Mr. Jones – Let me clarify. Mr. James, did you say that the sale is not complete? Earlier, you said it was your business.

Mr. James – It is my business. The business itself belongs to me. Yes.

Mr. Jones - Ok, what's in court right now?

Mr. James - The building.

Mr. Jones – The building?

Mr. James - Yes.

Mr. Jones – Okay. The business is clear, and you can provide that documentation to the Division? Have you already done that?

Mr. James - Yes.

Mr. Jones – All of that information has been provided with your application?

Mr. James - That is correct. I have everything.

Mr. Jones - You have provided it to the Division?

Mr. James – As far as me owning the building? Yes. Me owning the business, yes, I have. And I also have the deed as well.

Mr. Jones - Thank you.

Mr. James – I can actually send that over right now as we speak.

Chair Peeples - Does that complete your question, Mr. Jones?

Mr. Jones - It does.

Chair Peeples - Thank you. Ms. Clay, then Mr. Jensen.

Ms. Clay – I hope that I'm coming through clearly.

Chair Peeples - Yes.

Ms. Clay – I'm wondering if we can table this for a month until we get those documentations to review, since the questions are regarding the business and the building?

Chair Peeples - Before we go to an answer for your question, Ms. Clay, Mr. Jensen, can you make your comment, please?

Mr. Jensen – Yes. Mr. James just stated that he has a deed, and he also stated that the City owns the building. So how could he have a deed to something he doesn't own? I'm confused.

Mr. James – No, you're not understanding what I'm saying. I have the deed for owning the business. The daughter went and sold the building to the City. I own the business. The City has agreed to give us a three (3) year lease to continue the services.

Mr. Jensen - What are you going to do after three (3) years?

Mr. James – We're moving into a different location. We're actually getting another property from the City. There is an innovation project that the City is doing in the City of Pompano Beach. It's a \$1.8 billion innovation project. So, that's the reason why. Because it's not going to go into another three (3) years, they're letting us continue to do the service, and at that time, we'll be looking for another building in the City, because they don't want to lose that business out of the City.

Mr. Jensen - Okay. Thank you.

Chair Peeples - Mr. Ferreira?

Mr. Ferreira – So, you know, owning a business is one thing, but in this profession, you have to have a building to work out of. Right? So, if we approve this license today, could you run funerals out of that building tomorrow?

Mr. James – Well, if the license is approved today, we have an office that is set as our business office. As far as doing the services, on our application we did put a location that we would actually operate out of. That is correct. It is on the application.

Mr. Ferreira – That's it.

Chair Peeples - Ok, back to Ms. Clay. Ms. Simon, if you would like to respond to Ms. Clay's question of tabling.

Ms. Simon – Madam Chair, I've been looking through our paperwork while we've been on this call, and I do not see any paperwork establishing a deed or establishing a business being owned or what Mr. James was referring to. I don't see it. It may be here, but I don't see it in our file.

Mr. James – It's definitely there. That information was sent over to Ms. Singleton.

Chair Peeples – Mr. James? Please, sir. We've got Ms. Simon speaking. Let's let Ms. Simon reply, please, sir. Thank you.

Ms. Simon – As to Ms. Clay's question, we can table this matter. However, there is going to be a problem with the deemer date. So, Mr. James would have to waive the deemer date in order to have the matter tabled. That's what we would recommend. Because if the matter was tabled right now without waiving the deemer date, we may be in a situation where the application would have to be approved by operation of law.

Chair Peeples – Thank you, Ms. Simon. And Mr. James, and Mr. Johnson, what Ms. Simon is speaking of is from the date of your application, which was March 12<sup>th</sup>, we only have an amount of time that the Board has got to hear and proceed on this application. So, what she is stating is that we have one of our Board members that has made a comment of tabling this until we get the appropriate paperwork in to where we can make a thorough decision. Even though we have a motion and a second, we'll have to deal with that in just a moment. So, would you like to waive the deemer clause for this additional month to go to our August meeting, as there won't be one in July? Please give us your direction.

Mr. James - {Inaudible}.

Chair Peeples – Ms. Munson, would you like to comment?

Ms. Rachelle Munson – Thank you so much, Chair Peeples. Mr. James, what is being explained to you is that the application that you sent before the Board for review, if it's not ruled upon within a certain period of time, by law it's ninety (90) days, it possibly could be denied, because that was the recommendation of the particular Department. The Board is actually wanting to take a closer look at some documentation that you have indicated you have provided that the Department has not recognized or acknowledged that they have received. So, before they make a decision, before they consider the Department's recommendation, before they do anything else, they're asking for an opportunity to table this so that they can look at all of the documentation that you've indicated, you have available, and that you can provide or have provided. Call this back for the next meeting, which will be in August, and give you an opportunity again, to explain or present. The full packet will be available, hopefully, at that particular time. To do so, however, they would need your approval to waive your ninety (90) days, which is the period of time, by law, required to act on these applications. If you do not leave it, they will be forced or led to act on it today, which could end in a denial, it could end in an approval with Conditions. We don't know, but it will need to be acted on today. If you agree to the waiver, they can then table it, bring it back in August, and review all of the information that you have indicated might be relevant to your particular application.

Mr. James – Okay. To make sure that everything is across the board, and that there is full transparency, I will waive it. I do want to make sure everything is there and present it to you, so there's nothing hidden, no thoughts of deception or anything like that. I'm keeping everything above water, and I want to keep it that way.

Ms. Munson – By waiving it, sir, just to be clear, you are not losing anything. You are giving the Department and additional {inaudible}.

Chair Peeples - Mr. Jones?

Mr. Jones – Two (2) things really quick. Mr. James, I see on 5(c), I see you say visitation chapel will be 2990 NW Fifth Street. Is that the location you are referring to, and what is that?

Mr. James – Yes, sir. That is a chapel. That is a church that we've spoken with. The pastor of the church is openly welcoming us, embracing us to utilize that for funeral services.

Mr. Jones – Based on the fact that you waived the deemer, I will retract my motion, and if Ms. Liotta will second that, I'll make a motion that we defer this till the next Board meeting, so that the Division can get sufficient documentation from you and that there is a sufficient facility for performing the funeral services you need to perform in accordance with Florida Statutes.

Chair Peeples - Ms. Liotta, do you agree?

Ms. Liotta - Yes, I do.

Chair Peeples – Ms. Munson, since Mr. Jones has rescinded his original motion, and Ms. Liotta her second {inaudible} motion or a vote. Is that correct?

Ms. Munson – I think you actually need a vote to see whether or not the body agrees to table it. I don't want to assume everyone agrees to table it.

Chair Peeples – Thank you, ma'am. I appreciate that clarification. We have a motion by Mr. Jones, a second by Ms. Liotta to table this, where Mr. James and Mr. Johnson have agreed to waive their deemer clause for the timing, and they will then get in touch with the Division to update any paperwork so that we can review this at the August meeting. Ms. Simon, if you will do a roll call vote. All those that are in favor of the motion of tabling this item, say Yes. All that are opposed, please say No.

Ms. Simon - Mr. Jones?

Mr. Jones - Yes.

Ms. Simon - Mr. Williams?

Mr. Williams - No.

Ms. Simon - Mr. Jensen?

Mr. Jensen - No.

Ms. Simon - Ms. Clay?

Ms. Clay - Yes.

Ms. Simon - Just one moment. Mr. Ferreira?

Mr. Ferreira - No.

Ms. Simon - Mr. Clark?

Mr. Clark - No.

Ms. Simon - Madam Chair?

Chair Peeples – Yes.

Ms. Simon – I apologize. I feel like my numbers are off. If I could just have one moment?

Chair Peeples - Yes, ma'am.

Ms. LaTonya Bryant – You didn't call Ms. Liotta.

Ms. Simon – Is that the one I'm missing? Ms. Liotta?

Ms. Liotta - Yes.

Ms. Simon – That motion fails, as there isn't a majority vote.

Ms. Munson - Could you give me the numbers for that, Ms. Simon? How many voted to table and how many voted not?

Ms. Simon - Okay, we have Ms. Liotta, Mr. Jones, Ms. Clay...excuse me. I guess that motion did pass. Excuse me.

Ms. Munson - That's what I though. Okay, thank you.

Ms. Simon - I apologize.

Chair Peeples – Our motion passed, so, Mr. James and Mr. Johnson, where we are is the Division {inaudible} then we will have you on our August Board meeting agenda.

Mr. Williams - Madam Chair?

Chair Peeples - Yes, Mr. Williams?

Mr. Williams – I thought the vote was four (4) to (4), since we have one (1) member not present and then we have Mr. Brandenburg deceased?

Chair Peeples – You are correct, Mr. Williams. We have four (4) for Yes: Mr. Jones, Ms. Liotta, Ms., Clay, and me. We have four (4) for No: Mr. Williams, Mr. Jensen, Mr. Ferreira, and Mr. Clark. Mr. Lyons is excused, and Mr. Brandenburg has passed, so you are correct, Mr. Williams. Thank you for clarifying that.

Mr. Williams - Yes, ma'am.

Chair Peeples – So Mr. James and Mr. Johnson, coming back, the motion fails, because we have a tie vote. Is that correct, Ms. Munson?

Ms. Munson – Yes, you have a tie vote. It does not pass. If the Board chooses not to table this, you have to vote on it. It's odd, but if you're saying that you want to vote on it in the absence of additional information, then that will be your decision.

Chair Peeples – Board members that voted No for the tabling of this item, {inaudible} considerate of Mr. James and Mr. Johnson, for them to provide information, so that we can go to the August meeting, then we can make a decision at that time? Could we possibly, Board members reconsider that? Please give me your discussion at this time. Mr. Williams?

Mr. Williams – Madam Chair, my only concern is that Ms. Simon had stated that the Division had not received any of the information that Mr. James had stated he provided. And I'm sure Ms. Simon has provided us with all of the documentation, which was sent over with the packet. So that's my only concern. If the Division has completed their full packet and has provided us the information, and there's some other things that we have questions about in terms of the location and things like that. It just seems like there is something that's not clear. Not on the Division's side, but more so on the applicant's side. That's my concern.

Ms. Munson – If I may, Chair Peeples? I don't know if Ms. Simon would want to repeat what she said, but I think she said that she cannot verify whether it was received, but she did not have it in front of her. And, Ms. Simon, if you can correct that.

Ms. Simon - Madam Chair?

Chair Peeples - Yes, ma'am.

Ms. Simon – I have been looking over the documentation, all the. documentation that was sent in, and I do not see...can we have just one moment?

Chair Peeples - Yes, ma'am?

Ms. Simon - Thank you.

Chair Peeples – Ms. Simon and Ms. Munson, to give the Division staff an opportunity, it's 10:48. Could we take maybe about a 10-minute restroom break, and let them have an opportunity, so that we can maybe address this and move forward on the agenda?

Ms. Munson - Tell me what time to return.

Chair Peeples – It is 10:48. Let's say that we'll be back at 10:58. Give folks ten (10) minutes to get a snack and a restroom break. Thank you. We're going to take a quick break. Thank you.

Chair Peeples - Ms. Simon and Munson are back on. Is Ms. Bryant back on and recording?

Ms. Bryant - Yes, I am.

Chair Peeples – Thank you, ma'am. This is Jill Peeples. It is 10:59, and we'll call the meeting back to order. Ms. Simon, did you have an opportunity to get with Division team?

Ms. Simon – If I may make just a couple of points on this matter?

Chair Peeples - Yes, ma'am.

Ms. Simon – We have reviewed all the documentation. We do not show receipt of the documentation being discussed. We show assertions made by the applicant but no documentation. The Division would still recommend denial based solely on the criminal history and the failure to report, even if this was not the case. However, if the Board wants to make sure that this is fully looked through, then we should perhaps table it, but I have told you what we have got.

Chair Peeples - Thank you, Ms. Simon. Board members, do you have any discussion regarding this item? Ms. Clay?

Ms. Clay – I am just very concerned that we have not uncovered everything. I also feel like we should give the applicant enough time to produce documents. The things we're asking about probably weren't required for the application process, like the deed and things like that we are concerned about. I do understand that the denial is being recommended because of the criminal history, but based on the fact that the initial motion was for approval with a period of probation means that that is not of ultimate concern. And so, I just wanted to make sure that all the Is are dotted, all the Ts across, and that we have given fair review of all of the documentation that we've discussed here today.

Chair Peeples - Ms. Clay, would that be a motion that you would like to make?

Ms. Clay – So tell me where we are parliamentary. We denied the motion to table it for the next meeting. Would my motion then be to table till the next meeting, and we do another vote?

Chair Peeples – No, ma'am, we did not deny it. It failed because it was four (4) for Yes and four (4) for No. So, the motion failed. So, now we're back to a possible new motion.

**MOTION:** Ms. Clay moved to table this matter until the month of August to give the applicant and the Department time to produce and confirm there is no more documentation needed regarding this matter.

Chair Peeples - Thank you, ma'am.

Mr. James - If I may?

Chair Peeples - Just one second, sir. Ms. Simon, did you have your hand up? We don't have a second yet.

Ms. Simon - Are you able to hear me?

Chair Peeples - Yes, ma'am.

Ms. Simon – I just wanted to make sure that in light of this motion that the deemer is still standing. I just needed to have that on the record. That the waiver of the deemer date is still standing.

Chair Peeples – Yes, ma'am, I was going to kind of make that as an amendment to the motion, if we got a second. So, Board members, your pleasure to Ms. Clay's motion?

Ms. Liotta - Second.

Chair Peeples – Okay, we have a motion by Ms. Clay, a second by Ms. Liotta, to table this matter until our August meeting. Mr. James will have you make your discussion in a moment, but do you still agree to the deemer waiver, sir?

Mr. James - Yes, I agree.

Chair Peeples – Sir, the ninety (90) days is kind of our timeframe, and this will give us an opportunity, since we don't have a July Board meeting, to have this on the agenda for the August meeting.

Mr. James – Ok. I did send that information over to Ms. Simon, as well as Ms. Singleton.

Chair Peeples - Sir?

Mr. James – I'm sorry.

Chair Peeples - I'm in the middle of an amendment.

Mr. James - I'm sorry. I apologize.

Chair Peeples – Thank you for flowing with us, I appreciate that. So, Ms. Clay, will you make that part of your motion, that the applicant has approved the waiver for deemer?

Ms. Clay - Yes.

Chair Peeples - Ms. Liotta, do you second that?

Ms. Liotta - Yes.

Chair Peeples - Thank you. So, we have a motion, and we have a second. Mr. Jensen?

Mr. Jensen – Yes. I'd just like to point out that the stuff that some folks might be waiting on, personally, it does not have any bearing on what we're doing. What we're doing here is we're going to license a gentleman who has admitted to being in charge of a company when he took money before. Who is also involved with this company when it was having issues before this Board before, as Mr. Clark stated. So, the grand theft thing, I mean, I just don't want to be responsible for putting him in charge of another company where he's going to have access to these kinds of funds solely by himself. It's a sticky situation.

Chair Peeples – Mr. Jensen, respectfully, we're not approving him for a funeral establishment license. We're just tabling this until the August meeting, so he can produce information, as Ms. Clay stated, so we are thoroughly informed. He's had the opportunity before we vote, to either approve him for an establishment license or not. So, what we're doing right now is we're in the discussion phase. We have a motion, and a second to table till the August meeting, since we don't have a July meeting.

Mr. Jensen - Yes, ma'am. If I may?

Chair Peeples - Yes, sir.

Mr. Jensen – I understand exactly what the motion is. My point being, that the motion is to wait for that extra stuff and that does not have any bearing on what I'm looking at. Thank you.

Chair Peeples - Yes, sir. Thank you for your comment. Mr. Ferreira?

Mr. Ferreira - Haven't we voted on this already?

Chair Peeples – We had a previous motion, sir, and it failed. So, since we've had a little bit of discussion and the Division staff had an opportunity to review paperwork and we took our break, we've come back and now we have a motion and a second that we're in the discussion phase. So, this is our third notion on this particular item. Does that complete your question, sir?

Mr. Ferreira - Yes, ma'am.

Chair Peeples – Thank. you. Any other discussion by Board members? Ms. Simon, if you will, let's take a roll call vote. Ms. Munson or Ms. Simon, please make sure if I'm not stating this correctly, if you'll correct me, please. We have a motion by Ms. Class and a second by Miss Liotta, to table this applicant's request, till the August meeting. They will be in touch with the Division and the Division team will be in touch with them to produce the documents that have been stated, and then we will bring this back, if it is approved, at the August Board meeting. So, if you approve motion, Yes. If you don't, No. Is that correct, ladies?

Ms. Simon - Yes, ma'am.

Chair Peeples - Ms. Munson, am I good?

Ms. Munson - You're good. Thank you.

Chair Peeples - Yes, ma'am. Ms. Simon?

Ms. Simon - Mr. Clark?

Mr. Clark - No.

Ms. Simon - Ms., Clay?

Ms. Clay - Yes.

Ms. Simon - Mr. Ferreira?

Mr. Ferreira - No.

Ms. Simon - Mr. Jensen?

Mr. Jensen - No.

Ms. Simon - Mr. Jones.

Mr. Jones - Yes.

Ms. Simon - Ms. Liotta?

Ms. Liotta - Yes.

Ms. Simon - Mr. Williams?

Mr. Williams - Yes.

Ms. Simon - Madam Chair?

Chair Peeples - Yes.

Ms. Simon - That motion passes.

Chair Peeples – Thank you. Mr. James and Mr. Johnson, this will be tabled till the August meeting. You and the Division will be in touch with each other to complete the documents requested.

Mr. James - Thank you.

Chair Peeples - Thank you for attending today. Ms. Simon?

(b) Joseph & Walker Funeral & Cremation Service LLC (Miami)

Ms. Simon – Is there a representative of this entity on the call today?

Mr. Justice Joseph - Yes.

Ms. Simon – Ok, thank you, sir. An application for funeral establishment licensure was received on January 4, 2023. The application was incomplete when submitted. A completed application was received on May 20, 2024. The funeral director in charge will be Cleon D. Mosley Jr. (F043800). On the completed application form, Justice Joseph answered "No" to the criminal history questions. A background check of the principals revealed relevant criminal history for Justice Joseph. On June 30, 2022, adjudication was withheld for weapon/open carry, a misdemeanor of the second degree. Justice Joseph was required to submit fingerprints and pay \$303 in costs. The Division recommends denial.

Chair Peeples - Thank you, Ms. Simon. Is Mr. Joseph on the call today?

Mr. Joseph - Yes, I'm here.

Chair Peeples - Thank you, Mr. Joseph. If you'll let Ms. Simon swear you in, in case there's any questions for you, please, sir.

Ms. Simon – Please raise your right hand, and be sworn in. Do you swear to tell the truth, the whole truth and nothing but the truth, so help you God?

Mr. Joseph - Yes.

Ms. Simon - Please state your name and spell your last name for the record.

Mr. Joseph - Justice Joseph, J-O-S-E-P-H.

Ms. Simon - Thank you, sir.

Chair Peeples - Thank you, Mr. Joseph. Would you like to address the Board, or are you just here for questions, sir?

Mr. Joseph - I can address the Board.

Chair Peeples - Thank you. Please, sir.

Mr. Joseph – At the time that I was pulled over for, I was charged with the open carry. However, I did have my concealed weapons permit, but I did not have it on me at the time of the arrest. However, I have obtained it. I have it with me today, to show you.

Chair Peeples - Thank you, sir. Board members, do you have any questions or items for Mr. Joseph?

Ms. Clay – Madam Chair, just for clarification. You indicated you have a permit.

Mr. Joseph – Yes, ma'am.

Ms. Clay - Were you permitted at that time?

Mr. Joseph – Yes, ma'am. I just did not have it on me, on my person. And I also have all the clearance letter, and everything.

Chair Peeples – Ms. Clay, does that complete your question?

Ms. Clay - It does. Thank you.

Chair Peeples - Board members, any other questions? Mr. Jensen?

Mr. Jensen – Just a quick question for Simon. So, the only reason you recommended denial is for this one (1) misdemeanor? Is that correct?

Ms. Simon – The reason why the Division is recommending denial is one (1), because of the misdemeanor, and two (2), because of the conflicting information that was presented on the original application, which denied that there was any criminal history.

Chair Peeples – Mr. Jensen?

Mr. Jensen – One question for the applicant, Can you clear that up for us, sir? Why the mistake on the original application?

Mr. Joseph – I didn't know that that would've shown up because I had already received clearance in that matter, so I thought that that was taken care of already. This is my second time filling out this application. I didn't have anyone helping me with it.

Chair Peeples - Mr. Jensen?

MOTION: Mr. Jensen moved to approve the application. Mr. Williams seconded the motion.

Chair Peeples - I have a question for Mr. Joseph. How long have you been in this industry working?

Mr. Joseph - Over the last fifteen (15) years?

Chair Peeples - So ever since you had this issue in 2022, you were currently working in this industry during that time?

Mr. Joseph – Yes, ma'am.

Chair Peeples - Mr. Joseph, so for the last fifteen (15) years, you've been consistently working in this industry?

Mr. Joseph – Yes, ma'am.

Chair Peeples – You're asking for a funeral establishment license. Have you ever been in ownership of a funeral establishment before?

Mr. Joseph – No, ma'am.

Chair Peeples - So, this is your first opportunity?

Mr. Joseph – Yes, ma'am.

Chair Peeples - Thank you, sir. We have a motion, and we have a second. Ms. Simon?

Ms. Simon - Madam Chair, I would ask that there be a condition of passing an onsite inspection by a member of Division staff.

Chair Peeples – Thank you, Ms. Simon, Mr. Jensen with your motion and Mr. Williams, with your second, do you add that item to your motion and second?

Mr. Jensen – Yes, ma'am, I do.

Mr. Williams - Yes, ma'am.

Chair Peeples – Thank you. Is there any other discussion or any other questions for Mr. Joseph by the Board members? Hearing none. All in favor of the motion, say yes.

Board members - Yes.

Chair Peeples - All opposed, say no. Motion carries. Good luck, Mr. Joseph.

### I. Application(s) for Preneed Main License Renewals

(1) Recommended for Approval without Conditions - Addendum G

Ms. Simon – These are the preneed renewals to be approved without conditions, because the financial threshold has been met. I would like to add five (5) establishments on to this addendum. Those five (5) establishments are Guiding Light Cremations, LLC, Ponte Vedra Valley Inc., Thomas Aiken's Inc., Bell's Funeral Home of Port S.t Lucie LLC, and Elijah Bell's Funeral Services LLC. The Division recommends that the preneed licensees listed on Addendum G have their preneed licenses renewed effective July 1, 2024, based upon meeting the minimum net worth requirements for approval.

Chair Peeples - Thank you, Ms. Simon. Board members?

MOTION: Mr. Williams moved to approve the applications. Mr. Jones seconded the motion.

Chair Peeples – Mr. Jensen?

Mr. Jensen - Yes, I would like to recuse myself as my company is listed on the addendum.

Chair Peeples - So, you will not participate in the vote?

Mr. Jensen - Can I or can I not? I mean my company is listed there. I find it odd that I would approve myself.

Ms. Munson – It's recommended that you do not participate since you definitely have monetary gains.

Mr. Jensen – So, therefore, I would like to recuse myself based on what Ms. Munson just said.

Chair Peeples – Well, Ms. Munson, that means that myself, Mr. Ferreira, Mr. Jensen will all have to recuse ourselves as well as Mr. Clark. So, that would be four (4) Board members that will have to recuse themselves, because we are all listed on this list.

Ms. Simon – If I may?

Chair Peeples - Ms. Simon?

Ms. Simon – I think a way of doing this appropriately, if the Board members agree, is that each of the Board members that has an item on the list that they need to be recused on state that they are recused only as to that application, and they will be able to vote on the rest. And we could do that all in one fell swoop, if that's acceptable to the Board Counsel.

Ms. Munson – That's acceptable for the record.

Chair Peeples – So, Mr. Jensen, let's start back with you, sir, with the comment that Ms. Munson made, would you like to amend your comment?

Mr. Jensen – Yes, ma'am. I would like to recuse myself from voting on CEJ South Inc., out of Pensacola, Florida, as I am the owner

FOR STA	DUM OF VOTING CONFLICT TE OFFICERS	DISCLOSURE OF STATE OFFICER'S INTEREST
LAST NAME—FIRST NAME—AICCLE NAME	NAME OF BOWNS, COUNCY, COMMISSION, AUTHORITY OR COMMITTEE	Christian Jensen hereby discone that on 6/27 2024
JENSEN, Christian E.	FUNCKAL, CEMETERY AND CONSUMER SLIP	2027
RO. Box 11986	NAME OF STATE AGENCY	(a) A measure came or will come before my agency which (check one or move) inured to my special private pair or loss:
PENSACOIA CELANDIA	муковпон в: Ш вистие	inured to the special gain or loss of my business associate, inured to the special gain or loss of my relative.
DATE ON WHICH VOTE OCCUPIED	W APCAILLE	inured to the special gain or loss of
6/27/24		whom I am retained; or
	W PH P 244111	invered to the special gain or loss of, which is the parent, subsidiary, or sibting organization of a principal which has retained me, which
	ST FILE FORM 8A	(b) The measure before my agency and the nature of my conflicting interest in the measure is as follows:
This form is for use by any person serving at the State level authority, committee, or as a member of the Legislature, it app with a voting conflict of interest under Section 112.3143, Florida !	of government on an appointed or elected board, council, commission, fire to members of advisory and non-advisory bodies who are presented Statutes.	PRE-NEED MAIN License Renewal for my company
Your responsibilities under the law when faced with voting on a rion whether you hold an elective or appointive position. For this completing and filing the form.	neesure in which you have a conflict of interest will vary greatly depending reason, please pay close attention to the instructions on this form before	
INSTRUCTIONS FOR COMPLIANCE W	ITH SECTION 112.3143, FLORIDA STATUTES	
ELECTED OFFICERS:	27 (A41) (1707) (A41) (A	
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A member of the Legislature may satisfy the disclosure requirement of the member's respective house if the member discloses the inf		
APPOINTED OFFICERS:		
As a person holding appointive state office, you are subject to	to the abstantion and disclosure requirements stated above for Elected voting or before making any attempt to influence the decision by onal or	
For purposes of this law, a "relative" includes only your father, m in-law, son-in-law, and daughter-in-law. A "touriness associate" m with you as a partner, pint venturer, coowner of property, or con any national or regional stock exchange).	other, son, daughter, husband, wife, brother, sister, father-in-law, mother- sams any person or entity engaged in or carrying on a business enterprise porate shareholder (where the shares of the corporation are not listed on E DECISION PROOR TO THE MEETING AT WHICH THE VOTE WILL BE	If disclosure of specific information would violate confidentiality or privilege pursuant to law or rules governing attorneys, a public officer, who is also an attorney, may comply with the disclosure requirements of this section by disclosing the nature of the interest in such a way as to provide the public with notice of the conflict.
	rot to influence the decision) with the person responsible for recording the	20
A copy of the form must be provided immediately to the other r		1/21/2021
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CE Form SA - Effective 100013 Adopted by reference in Rule 34-7 010(1)(c), F.A.C.	Page 1	CE Form SA - Effective 15(0)(1) Adapted by reference in Rule 36 7 (11(1)(s), F.A.C.

Chair Peeples - Thank you. Mr. Clark, do you have a comment, sir?

# FORM 8A MEMORANDUM OF VOTING CONFLICT FOR STATE OFFICERS Last NAME—Print NAME—accut NAME Clark, Andrew David Balance Access 915 SE 69th Ave CITY Cocusty Ocala Marion SATE ON WHICH WITH COCUMBED June 27, 2024 MEMORANDE CONFLICT MEMORANDE CONFLICT MARION OF STATE ACROSS APPOINTME APPOINTME MARION MARION

### WHO MUST FILE FORM 8A

This form is for use by any person sening at the State level of government on an appointed or elected board, council, commission, authority, committee, or as a member of the Legislature. It applies to members of advisory and non-advisory bodies who are presented with a violing conflict of interest under Section 112,3143, Fonds Statutes.

Your responsibilities under the law when faced with voting on a measure in which you have a conflict of interest will vary greatly depending on whether you hold an elective or appointive position. For this reason, please pay close attention to the instructions on this form before completing and filing the form.

### INSTRUCTIONS FOR COMPLIANCE WITH SECTION 112.3143, FLORIDA STATUTES

### **ELECTED OFFICERS:**

As a person holding elective state office, you may not vote on a matter that you know would have to your special private gain or loss. However, you may vote on other matters, including measures that would have to the special private gain or loss of a principal by whom you are retained (including the parent or subsidiary or abiling organization of a principal by which you are retained); to the special private gain or loss of a relative, or to the special private gain or loss of a business associate. If you vote on such a measure or if you abstain from voting on a measure that would affect you, unsut make every reasonable effort to disclose the nature of your interest as a public record in a memorandum that which the person responsible for recording the minutes. If it is not possible for you to file a memorandum before the vote, the memorandum must be filed with the person responsible for recording the minutes of the meeting no later than 15 days after the vote.

For purposes of this law, a "relative" includes only your father, mother, son, daughter, husband, wife, brother, sister, father-in-law, motherin-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise with you as a partner, joint venturer, coowner of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange).

Amember of the Legislature may satisfy the disclosure requirements of this section by filing a disclosure form created pursuant to the rules of the member's respective house if the member discloses the information required by this subsection, or by use of Form IA.

### APPOINTED OFFICERS:

As a person holding appointive state office, you are subject to the abstention and disclosure requirements stated above for Elected Officers. You also must disclose the nature of the conflict before voting or before making any attempt to influence the decision by oral or written communication, whether made by you or at your direction.

For purposes of this law, a "relative" includes only your father, mother, son, daughter, husband, wife, brother, sister, father-in-law, motherin-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise with you as a partner, joint venturer, coowner of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange).

IF YOU INTEND TO MAKE ANY ATTEMPT TO INFLUENCE THE DECISION PRIOR TO THE MEETING AT WHICH THE VOTE WILL BE TAKEN:

- You must complete and file this form (before making any attempt to influence the decision) with the person responsible for recording the minutes of the meeting, who will incorporate the form in the minutes.
- · Accey of the form must be provided immediately to the other members of the agency.
- . The form must be read publicly at the next meeting after the form is filed.

IF YOU MAKE NO ATTEMPT TO INFLUENCE THE DECISION EXCEPT BY DISCUSSION OR VOTE AT THE MEETING:

- You must disclose orally the nature of your conflict in the measure before participating.
- You must complete the form and file it within 15 days after the vote occurs with the person responsible for recording the minutes of the
  meeting, who must incorporate the form in the minutes. A copy of the form must be provided immediately to the other members of the
  agency, and the form must be read publicly at the next meeting after the form is filed.

CE Form BA - Effective 100013 Adopted by reference in Rule 347.010(1)(c), F.A.C. Page 1

DISCLOSURE OF STATE OFFICER'S INTEREST				
L_ Andrew Clark	, hereby disclose that on _ June 27	20 <u>24</u> :		
(a) A measure came or will come betwe my agency which (check one or more)  Inured to the special pank or loss of my business associate,  Inured to the special gain or loss of my religive,  Inured to the special gain or loss of my religive,  Inured to the special gain or loss of FPG of Florida: Foundation Partners Group of Florida by whom I am retained, or  Inured to the special gain or loss of which				
(b) The measure before my agenc	sibling organization of a principal which has retained me. cy and the nature of my conflicting interest in the measure is as follows:			
I am employed by F	oundation Partners Group of Florida. During the June 27, 2024 me	aetina		

the board was asked to approve preneed licenses (Agenda item I. (1) Addendum G). Foundation

Partners Group was included in the agenda item and I recused myself from that part of the

discussion and vote.

If disclosure of specific information would violate confidentiality or privilege pursuant to law or rules governing attorneys, a public officer, who is also an attorney, may comply with the disclosure requirements of this section by disclosing the nature of the interest in such a way as to provide the public with notice of the conflict.

June 28, 2024

Date Flied

Signature

NOTICE: UNDER PROVISIONS OF FLORIDA STATUTES §112.317, A FAILURE TO MAKE ANY REQUIRED DISCLOSURE CONSTITUTES GROUNDS FOR AND MAY BE PUNISHED BY ONE OR MORE OF THE FOLLOWING: IMPEACHMENT, REMOVAL OR SUSPENSION FROM OFFICE OR EMPLOYMENT, DEMOTION, REDUCTION IN SALARY, REPRIMAND, OR A CIVIL PENALTY NOT TO EXCEED \$10,000.

CE Form BA - Effective 10/2013

Page 2

Mr. Ferreira – I will also recuse myself, Ferreira Enterprises, or Ferreira Funeral Services, as listed on Addendum G.

	DUM OF VOTING CONFLICT	DISCLOSURE OF STATE OFFICER'S INTEREST
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WHO MU	ST FILE FORM 8A	is the parent, subsidiary, or sitting organization of a principal which has returned me. (b) The measure before my agency and the resture of my conflicting/interest in the measure is as follows:
authority, committee, or as a member of the Legislature. It ap with a voting conflict of interest under Section 112.3143, Plorida "Your responsibilities under the law when faced with voting on a	I of government on an appointed or elected board, council, commission, ples to members of advisory and non-advisory bodies who are presented libshites.  Treasure in which you have a conflict of interest will vary greatly depending a reason, please pay close attention to the instructions on this form before	A Vote was taken to Secure and Annual PRE-NEED C.C. Ge FERRETION BUTTERS, DUC. IAM HE OWNER OF the Company with is Regulated By the Dept. of Financial Services. I prouse
ELECTED OFFICERS;  As a person holding elective state office, you may not vote on However, you may vote on other meters, including measures the are retained (including the person or ususationy or abling organ or less of a reletive; or to the special private gain or loss of a voting on a measure that would affect you, you must make over in a memorandum filled with the person responsible for recording minutes. If it is not possible to you to the a memorandum before the private to the a memorandum before the private to the animal private to the contractions.	WITH SECTION 112.3143, FLORIDA STATUTES  In a meter that you know would inure to your special private gain or loss, all would inure to the special private gain or loss of a principal by whom you ization of a principal by which you are retained; to the special private gain business associate. If you vote on such a measure or left and statish from you make the first to disclose the nature of your left as a public record the meanure of the medical of the meeting, what is cooporate the memorandum in the with wote, the memorandum must be filed with the person responsible for	Myself from this pact of the Vole.
recording the minutes of the meeting no later than 15 days after. For purposes of this law, a "relative" includes only your father, in-law, son-in-law, and daughter-in-law. A "business sesociate" in	the vote. mother, son, daughter, husband, wife, brother, sixter, father-in-lare, mother- reens any person or entity engaged in or carrying on a business enterprise provide shareholder (where the shares of the corporation-are not lated on	
A member of the Legislature may satisfy the disclosure requirem of the member's respective house if the member discloses the in	wints of this section by filing a disclosure form created pursuant to the rules formation required by this subsection, or by use of Form &A.	
APPOINTED OFFICERS:		
As a person holding appointive state office, you are subject to	to the ablatention and disclosure requirements stated above for Elected victing or before making any attempt to influence the decision by oral or	
For purposes of this law, a "studyes" includes only your father, in in-law, son-in-title, and daughter-in-law. A "business associate" in with you as a partner, joint venturer, coowner of property, or our any national or regional stock exchange).	rother, non, daughter, husband, wife, brother, shiler, fether-in-law, mother- warn any person or writly engaged in or carrying on a business enterprise porally shareholder (where the shares of the corporation are not based on E DECISION PRIOR TO THE MEETING AT WHICH THE VOTE WILL BE	If disclosure of specific information would violate confidentiality or privilege pursuent to leve or rules governing attorneys, a public effect, who is also an alloriney, may comply with the disclosure requirements of this section by disclosury the rullful off the interest in such a way as to provide the public with notice of the conflict.
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<ul> <li>The form must be read publicly at the next meeting after the to</li> </ul>	OR IN SEAS	Data Fled Synstyl
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<ul> <li>You must complete the form and file it within 16 days after the vote occurs with the person responsible for recording the minutes of the meeting, who must ecorporate the form in the resultes. A copy of the form must be provided immediately to the other members of the agency, and the form must be read publicly at the next meeting after the form is filed.</li> </ul>		CONSTITUTES GROUNDS FOR AND MAY BE PUNISHED BY ONE OR MORE OF THE FOLLOWING: IMPEACHMENT, REMOVAL OR SUSPENSION FROM OFFICE OR EMPLOYMENT, DEMOTION, REDUCTION IN SALARY, REPREMAND, OR A CIVIL PENALTY NOT TO EXCEED \$10,000.
CE Form BA - Effective 1000/13 Adopted by reference in fluir 54 F (100(1)(s), FA.C.	Paper	CE Form M Effective (1020) Page 2 Absted by reformore in Rule 347 2/00/2004, FAG.

Chair Peeples – And I, Jill Peeples will recuse myself from Peeples Funeral Services, Inc. as I am a part of and affiliated with that firm only.

Page 1

### FORM 8A MEMORANDUM OF VOTING CONFLICT DISCLOSURE OF STATE OFFICER'S INTEREST FOR STATE OFFICERS ALE PERSON hardy disher halos Alife 27 ATT WARE-PRIT WARE-WOOLE WARE CONSISSION AUTHORITY OR CONSISTER PEEPLES, JII E. Board of Funeral, Cemetery & Consumer Services masara sana or all some balon my query abid (dust one or more) PRINTE ADDRESS have's my quite phate par or has have's the quate par or has d'on hadron couples. Personal Parkins have's the quate par or has also washe. If follow Parkins, I PARK'S PAR 14165 N. Main Street Department of Financial Services 10.4% W FORFICK B O MON Duval OK APPONENTS have a transported path or loss of Jacksonville, FL 32218 ufum on taking of hard to the mater pair or loss of \_ June 27, 2024 à its paret, abdilley or deling espetador of a primipal atten has related in a (b) The manuscripter on agency and has related in promising intered in the manuscrip as billion WHO MUST FILE FORM 8A This form is for use by any person serving at the State level of government on an appointed or elected board, council, commission, am employed with Pengine Purenci Services, Inc and serve as VP and LPC. I reques myself for the Profited Math. authority, committee, or as a member of the Legislature. It applies to members of advisory and non-advisory bodies who are presented Literase Renormal Dail appeared before the Roard Meeting on June 27, 2024 with a voting conflict of interest under Section 112.3143. Florida Statutes. Your responsibilities under the law when faced with voting on a measure in which you have a conflict of interest will vary greatly depending on whether you hold an elective or appointive position. For this reason, please pay close attention to the instructions on this form before completing and fling the form. INSTRUCTIONS FOR COMPLIANCE WITH SECTION 112.3143, FLORIDA STATUTES **ELECTED OFFICERS:** As a person holding elective state office, you may not vote on a matter that you know would inune to your special private gain or loss. However, you may vote on other matters, including measures that would inure to the special private gain or loss of a principal by whom you are retained (including the parent or subsidiary or sibling organization of a principal by which you are retained); to the special private pain or loss of a relative; or to the special private gain or loss of a business associate. If you vote on such a measure or if you abstain from voting on a measure that would affect you, you must make every reasonable effort to disclose the nature of your interest as a public record in a memorandum filed with the person responsible for recording the minutes of the meeting, who shall incorporate the memorandum in the minutes. If it is not possible for you to file a memorandum before the vote, the memorandum must be filed with the person responsible for recording the minutes of the meeting no later than 15 days after the vote. For purposes of this law, a "relative" includes only your father, mother, son, daughter, husband, wife, brother, sister, father-in-law, motherin-law, son-in-law, and daughter-in-law A "business associate" means any person or entity engaged in or carrying on a business enterprise with you as a partner, joint venturer, occener of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange). A member of the Lagislature may satisfy the disclosure requirements of this section by filing a disclosure form created pursuant to the rules of the member's respective house if the member discloses the information required by this subsection, or by use of Form BA. . . . . APPOINTED OFFICERS: As a person holding appointive state office, you are subject to the abstention and disclosure requirements stated above for Elected Officers. You also must disclose the nature of the conflict before victing or before making any attempt to influence the decision by oral or written communication, whether made by you or at your direction For purposes of this law, a "relative" includes only your father, mother, son, claughter, husband, wife, brother, sinter, father-in-law, motherin-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise f detrem if quells interestes until state andicartely a philage pursuant is low a rate preming attenue, a patie offer, which also an alterna, may comply with the destream regularizate of this section by destroing the ratios of the trianed in such a way with you as a partner, joint venturer, occurrer of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange): as in production made with rating of the world. IF YOU INTEND TO MAKE ANY ATTEMPT TO INFLUENCE THE DECISION PRIOR TO THE MEETING AT WHICH THE VOTE WILL BE TAKEN . You must complete and file this form (before making any attempt to influence the decision) with the person responsible for recording the minutes of the meeting, who will incorporate the form in the minutes. A copy of the form must be provided immediately to the other members of the agency. . The form must be read publicly at the next meeting after the form is filed. IF YOU MAKE NO ATTEMPT TO INFLUENCE THE DECISION EXCEPT BY DISCUSSION OR YOTE AT THE MEETING: . You must disclose orally the nature of your conflict in the measure before participating NOTICE UNDER PROVISION OF PLOTON REVOYER \$1123/7, A PALLIFE TO WARR ANY REQUIRED DISCLOSURE . You must complete the form and file it within 15 days after the vote occurs with the person responsible for recording the minutes of the

meeting, who must incorporate the form in the minutes. A copy of the form must be provided immediately to the other members of the agency, and the form must be read publicly at the next meeting after the form is filed.

Fage 1

CE Form-SA - Effective 192013 Commit to improve in they self promises, FA.C.

Chair Peeples - Are there any other Board members that need to make a comment regarding recusal on this item? Hearing none. All in favor of the motion, say yes.

CHA. PRING TO NOT TO EXCEND \$10.000. OFFICE AND STREET

AND THE PERSON NAMED IN COLUMN PARTY.

CONSTITUTES GROUNDS FOR AND MILE ME PLANSIED BY ONE OF MORE OF THE FOLLOWING IMPRICHMENT

ARRICHAL OR BURPHISON FROM OFFICE OR REPLOTUENT DENOTION, REDUCTION IN BALVEY, REPRINAND, DR.A.

Board members - Yes.

Chair Peeples - All opposed say no. Motion carries. Ms. Simon?

Ms. Simon – Thank you, Madam Chair.

- (2) Recommended for Approval with Conditions
  - (a) Reference Guide 69K-5.0016
  - (b) Bay Area Family Funeral Services Inc (F019179) (Tampa)

Ms. Simon – For the current renewal, the licensee has reported a net worth of approximately \$7000 with preneed contracts outstanding of \$2.3 million. The required minimum net worth for renewal is \$100,000. The Division recommends approval subject to the condition that the licensee voluntarily trusts 100% of preneed funds or utilize insurance funding by the entity for the renewal period of July 1, 2024 - June 30, 2025.

Chair Peeples - Board Members?

MOTION: Mr. Ferreira moved to deny the application. Mr. Jensen seconded the motion.

Chair Peeples - Is there any discussion on the motion?

Mr. Charles Segal – Yes. Can I speak? This is the owner of the company, Charles Segal.

Chair Peeples - Ok, Mr. Segal, if you will, please allow Ms. Simon to swear you in please, sir.

Mr. Segal – Ok, let me turn my camera on if it comes on. It's not coming on.

Ms. Simon – Sir. Please raise your right hand to be sworn in.

Mr. Segal - Ok, my hand is raised.

Ms. Simon - Do you swear to tell the truth, the whole truth and nothing but the truth, so help you God?

Mr. Segal - Yes.

Ms. Simon - Please state your name and spell your last name for the record.

Mr. Segal - Charles Segal, S-E-G-A-L.

Chair Peeples - Thank you, Mr. Segal. Please address the Board, sir.

Mr. Segal – Yes. I don't know, you know, I'm not an accountant. I'm a funeral director. But our firm has been in existence for thirty-eight (38) years. We serve approximately 275 families a year. We've had nothing other than a five-star review. We're active in the community. I mean, we're a very strong firm. I have one (1) other funeral director, and an intern. We have always done 100% trust on our preneed. The only time in our history that we weren't 100% trust, it was during a short interval when we were associated with Stewart Enterprises, and after a few years, I bought the company back. Myself financially, I have no debt. The funeral home has no debt. The only debt I have is we bought a new funeral coach for the first time ever. I have a small loan on that, but all of our assets are paid for 100%. And again, we want to just continue to serve our families faithfully. We've never used the preneed funds for anything I've always used 100%, even without it being mandated. We are old-school, I'm a service entity. We're not a sales company, and again, if you brought up our website, you'll see there's never been anything other than five stars from any of our service. That's pretty good for a firm that's been in existence for thirty-eight (38) years.

Chair Peeples – Thank you, sir. Mr. Segal, in the coversheet that was presented to the Board members as we were preparing, it shows us 2021 renewal, 2022-2023. And in 21-22, we had a net worth reduction. But then from 22-23, we had another net worth reduction and then from 23 to current, which is for the next licensing period, it was a substantial reduction. Is there any way or have you spoken with your accountant?

Mr. Segal – I can explain. I had some investment accounts with Raymond James and some of the investment accounts were in the name of the funeral home. And in the last couple years, my wife and I, you know, I'm going to be 61 years old, and I don't have a successor. So, in the last couple of years, we've been posturing, so that I can retire in 2026. In 2026, it will come before

the Board. I was approached by a lot of corporations. I didn't want to sell to a corporation. I did that once, in the past, with Stewart. So, we are going to be selling to another family owned funeral home, and I've just been posturing that. So, I took the investment account that used to be coupled with a firm that made us meet that requirement, and my wife and I have invested that money privately. We have some real estate. We're trying to get some things that's going to generate income for us after the sale of the business. And then in 2026, we will sell the business. And then this other family, they're not in the State of Florida, but they're in Minnesota, Ohio, and Kansas City, they'll be taking over the firm in 2026. So, it wasn't a reduction. Our caseload last year was the biggest it's been in our history. I think a lot of people in the industry have had that experience. The family that's coming aboard, philosophically, shares the way that we operate. They have four (4) firms, as I said, in Minnesota, Kansas City and Ohio. So, we're going to pass this along to another family, but I did take that investment money, not because there were any issues, but just because we did make some real estate purchases, so that when I retire in 2026, we will have an income.

Chair Peeples – Thank you, sir, for answering that question. Board members, we have a motion and a second to deny this preneed main application request. Are there any questions for Mr. Segal or any questions that the Board members would like to address to each other? Mr. Jensen?

Mr. Jensen – I do have a question. So, the discrepancy here, Mr. Segal, is you're showing roughly \$7000, and you have \$2 million in trust. In Florida, funeral services are 100% refundable at any time. You get three (3) cancelations then you're wiped out, and our money is tied up in real estate. What do you plan on doing to refund those consumers?

Mr. Segal – I can't even fathom, you know, in our history, I could probably count on my hands, the number of cancelations because people relocated out of state. If you look at our volume of business, you know, we did eighty-four (84) cases in the first quarter. I mean, you know, our cashflow is strong. We've never missed a pay wall. We've never defaulted financially, and I don't owe any money. Not on the building. we have two (2) buildings, and I own them free and clear. Like I said, I have a small loan on a funeral coach, but we have a complete fleet of cars that are all paid for. I have no debt. And I have no concerns at all about the stability of our company, Again, the money that was in the past, recognized that put us at the appropriate level wasn't even utilized or intended for the company. I just put it under the company name. So, we are a strong company. Other than the seven (7) or eight (8) years that Stewart Enterprises owned us I've been here the whole time. I've been the owner and we've never had any issues financially, and I intend to continue to operate in this manner.

Chair Peeples - Mr. Jensen?

Mr. Jensen – Mr. Segal, you didn't really answer my question. While I can appreciate your business acumen, you know, part of our job is to protect the consumer. Again, if all your money, if the reason for the reduction down to \$7000 is because you took the money and invested in real estate, if you get a couple of cancelations, what do you plan to do to refund those people?

Mr. Segal – The money is 100% in trust, Mr. Jensen. Our money is n trust with FSI. So, if anybody cancels, there's no question, it's seamless. They send a letter of cancellation and FSI sends them a check. The preneed isn't even made payable to Segal Funeral Home. It's made out to First Florida Trust. I don't have access to the money. And I'm sorry I didn't understand your question, because I thought that it was just kind of known that the money is not in my possession. It's with Funeral Service International (FSI).

Mr. Jensen - Mr. Segal, I can appreciate that, as I also use FSI. Funeral Service Inc. is the name of it.

Mr. Segal - Oh, I'm sorry.

Mr. Jensen – Just to make my point clear, when someone cancels and you apply to the trust for the cancellation, they're going to send you a check and then it's up to you to turn around and send it to the consumer. So, that's where my hang up is. If you only got \$7000, and you did a \$2000 refund, that's going to look a little attractive.

Mr. Segal – Mr. Jensen that's not my experience. FSI makes the check out to the purchaser. They don't make it out to me. I have my admin here, I could bring her in. She administrates my program. They don't pay the money to me. And, I don't have any cashflow problems. You're thinking about the money, the residual that's sitting there. Right now, you can check our bank balance. We usually maintain between \$80,000 and \$100,000 in the bank at all times. We did eighty-four (84) services in the

first three (3) months of this year, and I have no debt. I've never had that; this has never been a problem. Again, I'm not an accountant, I'm a funeral director. I love what I do. We've not had one issue in our operation in thirty-eight (38) years. If somebody cancels, I'm not going to be stuck for, you know, an answer if somebody needs a refund of \$2000. We have a very strong cashflow.

Mr. Jensen – Madam Chair?

Chair Peeples - Mr. Jensen?

Mr. Jensen – And I may be misinformed. I see Ms. Wiener on the call, so maybe she could clear that up. Maybe FSI does send the check directly to the consumer. They don't for me. But, you know, perhaps they do. You know, and that does make a difference.

Chair Peeples - Ms. Wiener?

Ms. Wendy Wiener – Thank you, Wendy Wiener, in this capacity, General Counsel for FSI and also unrelatedly counsel for Bay Area and Mr. Segal. For the 90/10 trust, the First Florida Trust, that money does go directly to the trustee, and when there is a cancelation, it goes directly back to the consumer. For the other type of trusting, the 70/30 trust, that money comes through the licensee to the trustee and then on a cancellation, just like Mr. Jensen says, it comes back through the licensee to the consumer. But in this case, Mr. Segal is correct about that operation.

Mr. Jensen - Thank you for clearing that up.

Chair Peeples – Ms. Wiener, if I may? As a former FSI client, our firm, Peeple's Funeral Services, Inc., used to maintain, like you mentioned, the 90/10 and the 70/30. We maintained that 10% or 30% in what was called a VSP, a Voluntary Savings Program, so that when we had a fulfillment or a cancelation, we get 100% of the money at that time. Is that still ongoing?

Ms. Wiener – It is. However, in this case, Mr. Segal actually trusts 100% of the funds. He does not take the 10% distribution at all. He trusts 100% of the funds. So, when you take the 10% distribution and it goes into your VSP account, it's technically no longer trusted per se because you have access to it. Mr. Segal operates his business a bit differently. He does put a 100% of the money into the trust. And then, upon a cancelation, the consumer would get back 100% of what they are paid, which is all that they are entitled to get. In some cases, even less, depending on when they cancel. So, I think that the way that he operates his business, it is essentially risk free for consumers.

Chair Peeples – Thank you for that clarification, Ms. Wiener. We appreciate you participating. Mr. Jensen just wanted that clarification for you, regarding the 100% as Mr. Segal was talking about. Did you have any further questions, sir?

Mr. Jensen – No ma'am. I don't really have any further questions. Based upon the clarification, I think I would like to renege on my motion and vote for an approval or make a motion for approval.

Chair Peeples – Well, you were the second Mr. Ferreira made the motion to deny.

Mr. Jensen – Oh, I'm sorry.

Chair Peeples - Mr. Ferreira, would you like to do any items other than your original motion?

Mr. Ferreira – I'd like to change my motion to approve.

Chair Peeples - Mr. Jensen, would you confirm.

Mr. Jensen - Yes, ma'am. I will second that motion.

Ms. Munson – I'm sorry.

Chair Peeples - Ms. Munson?

Ms. Munson – Was that with conditions or a straight approval?

Mr. Ferreira - I don't see any reason for conditions.

Ms. Simon – If I may? The reason for the conditions is to continue with 100% trusting.

Mr. Ferreira - Which is what he's doing.

Mr. Segal – That is my intention. I'm not making any changes. I'm a service entity. We don't even pay commissions on preneed. We're just there for our families.

Chair Peeples – Mr. Ferreira and Mr. Jensen, as a motion and a second, the condition that the Division recommended was that he continues, so we need to make that a part of the motion, if you concur.

Mr. Ferreira – I concur.

Chair Peeples - Mr. Jensen?

Mr. Jensen - Ditto. I concur.

Chair Peeples - Ms. Simon, does that complete it? Ms. Munson?

Ms. Munson – Thank you.

Ms. Simon - It does.

Chair Peeples – Thank you. So, we have a motion to approve with the condition that the firm continues to trust 100%. We have a second. Is there any other discussion on the motion? Hearing none, all in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples - All opposed, say no. Motion carries. Thank you, Mr. Segal for being a part today.

Mr. Segal - Thank you for your consideration.

Chair Peeples - Thank you. Ms. Simon?

### (c) Bell's Funeral Home Port St Lucie LLC

Ms. Simon – This item was previous addressed, as it was moved to Addendum G.

### (d) Bell's Funeral Services LLC (F587905) (Pembroke Pines)

Ms. Simon – Licensee's annual PNL financial (Forms R2A and R2B) and renewal statements (Forms R3A and R3B) were due to be filed with Division by no later than April 1, 2024. The forms were received by the Division as of April 8, 2024, and were thus eight (8) days late, which indicates a late fee due in the amount of \$400. Licensee reports a negative net worth of \$(2,303) on its balance sheet dated 12-31-2023. Licensee reports total preneed contracts outstanding of \$9,624. The required minimum net worth for renewal is \$10,000. A deficiency letter was sent to the Licensee as of 5-7-2024 advising of the above deficiencies. As of to date, the FCCS Division has not received a completed Form R6 Alternative to Net Worth and payment of certain late fees. Licensee has not yet documented that it meets the net worth requirement for renewal. The FCCS Division recommends that the Board approve renewal subject to the following conditions:

The application for renewal is granted, but the renewed license is suspended effective upon renewal, and shall remain suspended until the licensee satisfies the following conditions:

- 1) That licensee provides the Division a completed Form R6 as required within thirty (30) days from the date of this Board Meeting; or
- 2) That Licensee demonstrates that it meets the minimum net worth requirement for renewal; and
- 3) That licensee pays to the Division the required late fee in the amount of \$400.00.

Ms. Simon – In this matter, the applicant's financial forms and renewables, the statements were due to the Division by April first, the forms for received on April eighth and for thus eight days late, which indicates a late fee in the amount of \$400

The Division recommends approval with the condition that the licensee pay the \$400 late fee.

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Mr. Clark seconded the motion.

Chair Peeples – Do we have anyone representing this entity, Bell's Funeral Services, Inc. on the call today?

Ms. Simon – I'm so sorry. Madam Chair?

Chair Peeples -Yes, ma'am?

Ms. Simon – If I may? I read off the wrong form. So, if I may try that again, if that's okay/

Chair Peeples - Yes.

Ms. Simon – In this matter, the applicant does not meet the net worth requirement, and, as a result, the Division recommends approval, with a suspension and that the suspension be lifted for thirty (30) days, If during those thirty (30) days, the licensee provides the Division with the completed Form R6 or demonstrates that meets the network requirement and pays the Division the required late fee in the amount of \$400, that the suspension never take effect. However, in those thirty (30) days, if those conditions are not met, then the suspension takes effect until such time as it does.

Chair Peeples - Ms. Munson?

Ms. Munson – Just to clarify, are we doing (2) (c) or (2) (d)?

Chair Peeples – Ms. Munson, (2) (c) was placed on the addendum that was recommended for approval without conditions?

Ms. Munson - (2) (c)?

Chair Peeples - Isn't that correct, Ms. Simon?

Ms. Simon – Right now, were on (2) (d), because (2) (c) has already been handled.

Ms. Munson – For the record, could you please recap (2) (c) for me, because it was confusing. I'm sorry.

Ms. Simon – (2) (c) was already handled, because it was a part of the addendum that was previously handled by the Board. So, now we are on (2) (d), which is Bell's Funeral Service.

Ms. Munson - Thank you.

Chair Peeples – Thank you Ms. Simon and Ms. Munson for keeping us in order. We appreciate it. And so, we have a new coversheet recommended to us. What is the Board's pleasure regarding this item for Bells, Funeral Services, LLC?

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Mr. Clark seconded the motion.

Chair Peeples - Any discussion on the motion. Mr. Ferreira?

Mr. Ferreira – Yes, ma'am. I know that in our last meeting a week ago, Mr. Marshawn, we got into a discussion about the timing of the applications and do we go by the postmark date, or are we going by the received date? This has been confusing to me for some time, and I'm just trying to, trying to figure this out. I do understand how important the Postmark is. So, on most items, it's the postmark, but I just want some clarification, especially when we're only talking about a few days.

Chair Peeples - Thank you, Mr. Ferreira. Ms. Simon?

Ms. Simon – Um, based on Mr. prayer's comments and the close nature that we are talking about, which is one day, the Division will not be seeking the \$400 late fee and instead will only be requesting conditions 1 and 2 be met.

Chair Peeples – So, we have a motion by Mr. Jones and a second by Mr. Clarke, Will you all accept the removal of the late fee payment in your motion and second?

Mr. Jones - Yes.

Mr. Clark - Yes.

Chair Peeples – Thank you. Thank you, Mr. Ferreira. So, we have a motion to approve with suspension lifted for thirty (30) days until the applicant provides a completed R6 form and that they demonstrate that they meet the minimum net worth for renewal. Correct, Ms. Simon?

Ms. Simon - Yes, ma'am.

Chair Peeples - Thank you. Any other discussion? Hearing none, all in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples - All opposed say No. Motion carries.

### (e) Edward Rivero Funeral Home Inc (F458923) (Hollywood)

Ms. Simon – Is there a representative of that entity on the call today? Hearing no response. In this matter, for the previous year, the licensee reported a net worth of approximately \$15,000 against required net worth of \$10,000. That was in 2023. As for 2024, the licensee reported a net worth of approximately \$5200, with a requirement to have a \$10,000 minimum net worth. And the licensee reports preneed contracts outstanding of approximately \$22,000. The Division recommends approval, with suspension, and that the suspension be stayed for thirty (30) days. If during that thirty (30) day period, the licensee provides to the Division a completed R6 Network Alternative or that it demonstrates that it has met the minimum net worth requirement, then the suspension not take effect. However, if that information is not submitted to the Division, then the suspension takes effect until such time as it is.

Chair Peeples - Board members?

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Ms. Liotta seconded the motion, which passed unanimously.

(f) Elijah Bell's Funeral Services LLC

Ms. Simon - This item was previous addressed, as it was moved to Addendum G.

(g) Family Crest Management Services Inc (F019480) (Bradenton)

Ms. Simon – In this matter, the reported a net worth of \$33,464 on its balance sheet dated December 31, 2023, calendar year end. Licensee reports total preneed contracts outstanding of \$214,320. The required minimum net worth for renewal is \$40,000. As a result, the Division recommends that the application be granted, and that the licensure be suspended. And within the next thirty (30) days, if the licensee provides to the Division a completed Net Worth Alternative or demonstrates that it meets the minimum net worth requirement for renewal, that the suspension never take effect. However, if that information or documentation is not provided to the Division within that time, that the suspension takes effect and stays in effect until such time as it is provided to the Division.

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Mr. Jones seconded the motion, which passed unanimously.

Chair Peeples - Ms. Simon?

Ms. Simon - Thank you, ma'am.

(h) Guiding Light Cremations LLC

Ms. Simon – This item was previous addressed, as it was moved to Addendum G.

(i) Heritage Memorial Company (F087536) (Seminole)

Ms. Simon – Is there a representative of this entity on the call today?

Mr. Rick Hahn - Hello. Can you hear me?

Ms. Simon – Yes, sir. We do have a representative. In this matter, Board, the Licensee reported a net worth of \$38,448 on its balance sheet dated December 31, 2023, calendar year end. Licensee reports total preneed contracts outstanding of \$565,655. The required minimum net worth for renewal is \$60,000. The Division recommends approval of the application for renewal with the condition that the licensee voluntarily trust 100% or utilize insurance funding for the renewal period of July 1, 2024 - June 30, 2025.

MOTION: Mr. Jones moved to approve the application subject to the condition that the licensee voluntarily trust 100% of all preneed contract sales or sell only insurance funded contracts for the current renewal period of July 1, 2024 - June 30, 2025. Mr. Clark seconded the motion.

Chair Peeples – Who is affiliate with Heritage Memorial Company, please, on the call?

Mr. Hahn - Rick Hahn. I'm the manager here.

Chair Peeples - Okay. Mr. Hahn, would you like to speak to the Board? If so, we would need to swear you in, please.

Mr. Hahn - Sure.

Ms. Simon – Please raise your right hand to be sworn in. Do you swear to tell the truth, the whole truth and nothing but the truth, so help you God?

Mr. Hahn - I do.

Ms. Simon – Please state your name and spell your last name for the record.

Mr. Hahn – My name is Rick Hahn, H-A-H-N.

Ms. Simon - Thank you, sir.

Chair Peeples - Thank you, Mr. Hahn. Would you like to address the Board or are you here for questions only?

Mr. Hahn – No, I'd just like to say that we do trust 100% of all our preneed. And it's all through FSI. They do the refunding when we need it.

Chair Peeples – Thank you, sir. Board members, do you have any questions? We do have a motion and a second. Do you have any questions for Mr. Hahn? Hearing none. All in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples - All opposed say no. Motion carries. Thank you, Mr. Hain.

Mr. Hahn – Thank you.

## (j) Legacy Funeral Holdings of Florida LLC (F079526) (Houston, TX)

Ms. Simon – The licensee last year reported a net worth of approximately \$12,000 against the required net worth of \$100,000. This year, the Licensee's Forms R1 and R4 were received by the FCCS Division on or about April 5, 2024, however, the submission did not include the Forms R2A Balance Sheet, R2B Income Statement, R3A Statement of Preneed Sales, R3B Summary of Preneed Activity, and R4 Annual PNL Financial Statement and Renewal Statement Certification. On April 11, 2024, the FCCS Division notified the Licensee, advising of the deficiencies. As of today's date, the FCCS Division still has not received the completed forms and financial statements and payment of certain late fees. Licensee has not yet documented that it meets the net worth requirement for renewal. As a result, the FCCS Division recommends that the Board approve renewal subject to the condition that the application for renewal is granted, but the renewed license is suspended effective upon the date of this Board meeting, and shall remain suspended until the licensee satisfies the following conditions:

- 1) That licensee provides the Division Forms R2A, R2B, R3A, R3B and R4, as required by the renewal application within thirty (30) days from the date of this Board Meeting.
- 2) That Licensee demonstrates that it meets the minimum net worth requirement for renewal.
- 3) That licensee pays to the Division any required late fees in the amount as determined by the Division based upon the number of days late of the Forms R2A and R2B once received by the Division, as required by ss. 497.453(5)(e), FS, and rule 69K-5.0026(2), FAC. These late fines will range from \$500 to \$1,000.

The suspension shall be lifted when the Licensee provides all remaining forms to the Division, demonstrates that it meets the net worth requirement, and pays the Division any late fees as a result of its late filing.

Chair Peeples – Thank you, Ms. Simon. Is there a representative of Legacy Funeral Holdings of Florida LLC on the call today?

Ms. Wiener - Yes, Wendy Wiener.

Chair Peeples - Ms. Wiener?

Ms. Wiener – So, a couple of questions, and one correction. It's \$12 million, not \$12,000, was their net worth in 2023, and I believe that their net worth since that time has grown. They did actually send their entire packet to the Division. It goes through the Cashier's Office. For some reason, only portions of it made it to the actual Division to review. Some pieces of it did make it. Yesterday, upon learning of this situation, Harry Drew, got in touch with LaShonda, emailed her, actually, everything else that was in the packet. So, you do have the entire packet. We understand that there will be a late fee imposed, and that is not an issue, but I also have a question. Why would this applicant be treated differently than the other applicants whose suspension is stayed for thirty (30) days for them to resolve that matter? Particularly, in light of the fact that we're talking about a \$12 million licensee. I think those of you in the business on the call are aware of Legacy and Michael Soper's business. So, I would appreciate approval subject to the suspension stayed for thirty (30) days, so that they can make sure that the Division has everything that they need and the payment of any late fee.

Chair Peeples - Thank you, Ms. Wiener. Ms. Simon?

Ms. Simon – I did just confirm that we have received the required paperwork from the applicant. So, therefore, the only remaining condition would be the outstanding late fees.

Chair Peeples - Thank you, Ms. Simon.

Ms. Simon – That would be the only condition.

Ms. Wiener – And a stay of the suspension for thirty (30) days so that they can pay that late fee?

Ms. Simon - Yes, ma'am.

Ms. Wiener - Thank you.

Chair Peeples - Thank you, Ms. Wiener. Mr. Ferreira?

Mr. Ferreira - What's the late fee for?

Ms. Simon – If I may? The late fee is because the Division did not receive the totality of the documentation that was required to be received by April 1st.

Ms. Wiener – We can't prove that it made it to the Department. It all goes to the Cashier's Office, as you guys know. So, it went to the Cashier's Office, but somehow it never made it. The whole packet was together, but only pieces of it made it. So, it's a small price to pay to go forward at this point.

Chair Peeples - Thank you, Ms. Wiener. Thank you, Ms. Simon. Board members, your pleasure?

MOTION: Mr. Jones moved to approve the application without any conditions. Ms. Liotta seconded the motion.

Chair Peeples - So, Mr. Jones, and Ms. Liotta, that's without a late fee?

Mr. Jones - Yes.

Ms. Liotta - Yes.

Chair Peeples - Is there any further discussion on the motion? Ms. Simon?

Ms. Simon – I just wanted to state that for the purposes of the Division, we never received some of this paperwork regardless of when it was sent in, and this is not a common occurrence for us to miss paperwork. We never got it, and we can only assume it was because it was not sent in timely.

Chair Peeples - Thank you, Ms. Simon. Ms. Wiener?

Ms. Wiener – Thank you. The Board coversheet says that you received Forms R1 and R4 on 4/5, and the check {inaudible}, because it got cashed.

Ms. Simon – And we did. However, as I stated, we did not receive all the required documentation. So, therefore, that's the reason for the late fee.

Ms. Wiener - I believe you said you didn't receive any of the documentation and that was the reason for the late fee.

Ms. Simon – No. I misspoke.

Chair Peeples – Here we are on this particular entity, which is Legacy Funeral Holdings of Florida LLC. We have a motion and a second to approve without conditions or a late fee. Is there any other discussion before we take a vote? All in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples – All opposed, say, No. Ms. Peeples is a No. I feel there needs to be a late fee, but I think we had a majority of the Yeses, so the motion is approved. Thank you, Ms. Wiener.

Ms. Wiener - Thank you.

### (k) Long-Granberry Funeral Services Inc (F038684) (Marianna)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. For this current renewal period, Licensee reported a negative net worth of (\$26,540) on its balance sheet dated December 31, 2023. Licensee reports total preneed contracts outstanding of \$688,898. The required minimum net worth for renewal is \$80,000. The FCCS Division recommends that the Board approve renewal subject to condition that Licensee will voluntarily trust 100% or utilize insurance-funding by the entity for the current renewal period of July1, 2024- June 30, 2025.

Chair Peeples - Board members?

MOTION: Mr. Jones moved to approve the application subject to the condition that the licensee voluntarily trust 100% or utilize insurance-funding by the entity for the current renewal period of July1, 2024- June 30, 2025. Ms. Liotta seconded the motion.

Chair Peeples – Is there any discussion on the motion? Mr. Ferreira?

Mr. Ferreira – As we go through these, we need to be mindful that we're in a position to protect the consumer, and when you start looking at these numbers, it's a little scary at times. I think we need to be mindful and careful. That's it.

Ms. Liotta – I also just want to caution, we're looking at GAAP financial statements, not necessarily the true value of the company, and there are nuances to this that I think it has to be considered. The true value of assets owned versus what's on the financial statements can be very, very different.

Chair Peeples – Thank you, Ms. Liotta for giving that information to the Board. So, we have a motion by Mr. Jones, with conditions, and a second by Ms. Liotta. Is there any other discussion on the motion? Hearing none. All in favor of the motion, say Yes.

Mr. Jensen - Wait a minute.

Chair Peeples - Mr. Jensen?

Mr. Jensen – Yes. I just saw something here that I'd like to ask Ms. Liotta since she specializes in this field. So, this particular entity isn't a corporation. Doesn't corporate flow through to the personal? Not like an LLC.

Ms. Liotta – No, sir.

Mr. Jensen - An Inc. does not?

Ms. Liotta - No.

Mr. Jensen – Subchapter S does though, right?

Ms. Liotta – Yes, they do.

Mr. Jensen - Okay. I just wanted to make sure of that. Thank you, Chair.

Chair Peeples – Thank you, Ms. Liotta. Thank you, Mr. Jensen. We have a motion and a second. We're going to take a vote. All in favor of the motion say, Yes.

Board members - Yes.

Chair Peeples - All opposed, say No. Motion carries.

### (l) Marion Nelson Funeral Home Inc (F019235) (Lake Wales)

Ms. Simon – Is there a representative of this entity on the call today?

Mr. Danny Gill – Danny Gill, on the call.

Ms. Simon – Thank you, Mr. Gill. Licensee reports a negative net worth of \$(497,833). Licensee reports total preneed contracts outstanding of \$6,466,354. The required minimum net worth for renewal is \$100,000. The FCCS Division recommends approval of the application for renewal of preneed main with the following conditions:

- a) That the personal guarantees executed by Licensee's principals is an appropriate Net Worth Alternative; and
- b) That the Licensee's agreement to voluntarily trust 100% or sell insurance-funded contracts is also accepted as a valid Net Worth Alternative; and
- c) That the personal financial statements for Licensee's principals are received within thirty (30) days of this Board meeting.

Chair Peeples - Board members? Mr. Ferreira?

Mr. Ferreira – So Ms. Liotta, help me here. You mentioned the GAAP. I understand some of it. When you look at this number, negative \$500,000 in net worth, and \$6.5 million in contracts outstanding. I need some help here.

Ms. Liotta - Okay. Madam Chair, may I respond?

Chair Peeples - Yes, ma'am.

Ms. Liotta – First of all, when you look at the assets, you have to take in consideration that those assets have been depreciated. So, there's a negative \$1 million right there. That does not necessarily represent the true value of those assets, The land, the buildings, could be worth a whole lot more than that. This is just the cost, less the required depreciation that by GAAP has to reduce the value of the assets on the Balance Sheet. That's just the way GAAPP works. So, I will look to that to really kind of see what I think the true value of the company may be. In addition, the fact that they have personal guarantees here that the owners are willing to put forward, if we are comfortable with that, then I consider that in the whole big picture of this.

Mr. Ferreira - But what does that really do? The personal guarantee?

Ms. Liotta – The personal guarantee means that any creditors, if this company does not fulfill the responsibilities, they go after them, and they are required to fulfill the responsibilities.

Mr. Ferreira - Okay, it's pretty simple. That's easy to get out of. Anyway, okay.

Mr. Gill - May I?

Chair Peeples – Mr. Gill, hold on, sir. Mr. Ferreira, does that complete your question?

Mr. Ferreira – Yes, ma'am.

Chair Peeples - Okay. Thank you, Ms. Liotta. I've got Ms. Simon. You had your hand raised.

Ms. Simon – Only to reiterate that the personal guarantee has been executed by the licensee's principals, and that is one of the conditions that the Division is recommending that that be accepted as an alternative to the net worth requirement.

Chair Peeples - Thank you, Ms. Simon. Mr. Jensen?

Mr. Jensen - Yes. I'd like to ask Ms. Liotta a question, as well, if I may.

Chair Peeples - Yes, sir.

Mr. Jensen – I guess I've learned through all of this that I've got a really bad accountant, as Mr. Ferreira may have as well. But I'm curious about this GAAP. What number you are looking at that's telling you the value of the company?

Ms. Liotta – I'm not necessarily saying that the value of the company is given to me. What I am saying, though, is that I understand the financial statements are showing me the original cost of the assets, less the required depreciation. But we all know land, buildings tend to hold their value, or increase in value. I mean, I don't know that for sure that this is the situation, but just as a general rule, those type of assets either hold their value or increase in value, but on financial statements, they yearly get a decrease in value. They don't get written up to fair market value. It is original cost, less depreciation. And if these are older, if this is a land that was bought twenty (20) years ago, it could be worth \$2 million. It could. I'm just saying. So, I just look at this and say, do I see land, do I see buildings, do I see assets that tend to hold or increase in value, and I just take that in consideration when I'm looking at this.

Chair Peeples - Mr. Jensen, does that complete your question, sir?

Mr. Jensen – Yes and no, but it's probably my own stupidity.

Chair Peeples - Thank you, sir. Mr. Ferreira?

Mr. Ferreira – So what I look at is if this company had ten (10) contracts that cancel on them, or they had to refund, you know, with buildings, land, and these types of things, that that doesn't pay that. So, this is what I'm concerned about. You know, you have to sell those items to make that money.

Ms. Liotta - Yes, but I'm also considering the 100% trust.

Mr. Ferreira – Well, my question I guess would be what's the policy been up until now as far as a trusting, because that makes a difference?

Chair Peeples – Okay, Mr. Ferreira, for that question, Ms. Simon, if you will swear in Mr. Gill, as he is on the camera and on the call, and maybe he can answer that question.

Ms. Simon – Mr. Gill, please raise your right hand. Do you swear to tell the truth, the whole truth and nothing but the truth, so help you, God?

Mr. Gill - I do.

Ms. Simon – Please state your name and spell your last name for the record.

Mr. Gill - Danny Gill, G-I-L-L, with Marion Nelson Funeral Home.

Ms. Simon – Thank you, sir.

Chair Peeples - Thank you, Mr. Gill. Mr. Ferreira, would you like to address the question to Mr. Gil?

Mr. Gill - I can.

Mr. Ferreira - Okay, I'll listen to you.

Mr. Gill – Okay. We're a family established funeral home. We've been around since in 1951. We have multiple locations and always have been in financially strong position. In 2022, our majority stockholder passed away. Prior to that, we've always met the threshold for the net worth. Never had an issue with that. And, again, we still have a very strong financial position, but our properties, we had to take out a loan for those properties to pay off the estate. So, last year we came before the Board, just like we are now, and came forth with conditions. Now, last year, our net worth was a negative \$1 million. So, in the course of one (1) year, we've reduced that in half. So, as far as the cashflow, capital, we are in very good financial position. We have plenty of cashflow to handle our operations. Our trusts are 100%, and a majority of our contracts are insurance, if that helps you with that.

Chair Peeples - Mr. Ferreira, does that complete your question?

Mr. Ferreira – I did notice where he's increased his net worth by half a million. So, I didn't see that.

Chair Peeples - Mr. Gill, who do you trust with? And who do you use as your insurance provider?

Mr. Gill – IFDF is our trusting vehicle and NGO is our insurance carrier.

Chair Peeples - Thank, you, sir. Any other Board members have questions for Mr. Gill? What is the Board's pleasure?

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Mr. Clark seconded the motion, which passed unanimously.

Chair Peeples - Thank you. Mr. Gill.

Mr. Gill - Thank you, Board.

### (m) Michael D Smith LFD LLC (F019344) (Bartow)

Ms. Simon – Is a representative of that entity on the call today? Hearing no response. Licensee reported a negative net worth of (\$34,689) on its balance sheet dated December 31, 2023. Licensee reports total preneed contracts outstanding of \$185,198. The required minimum net worth for renewal is \$20,000. In this matter, the Division recommends suspensions, but the suspension not take effect for thirty (30) days. If, during the thirty (30) days the licensee provides a written explanation of past financial activity, credit report of entity or principals and most current examination report of the Department, then the suspension will never take effect. However, if we do not receive that within thirty (30) days, that the suspension will take effect until such documentation is received. The other condition that the Division request is that the Board accepts the alternative to net worth requirement being the agreement to voluntarily trust 100% of preneed funds or utilize insurance funding by the entity.

Chair Peeples - Board members?

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Mr. Jones seconded the motion, which passed unanimously.

# (n) Monarch Funeral Home & Cremation Services LLC (F438970) (Margate)

Ms. Simon – Is there a representative of this entity on the call today?

Mr. William Savino - Yes, William Savino.

Ms. Simon – Thank you, Mr. Savino. Licensee's annual PNL financial (Forms R2A and R2B) and renewal statements (Forms R3A and R3B) were due to be filed with Division by no later than April 1, 2024. The forms were received by the Division as of

June 4, 2024, and were thus sixty-three (63) days late, which resulted in a late fee due in the amount of \$1,000.00. The licensee also reports a negative net worth of \$(184,840) on its balance sheet dated December 31, 2023, against the requirement of a minimum net worth of \$20,000. The Division recommends approval of the application for preneed main licensure renewal, however, that the license be suspended for a period of thirty (30) days. If, during those thirty (30) days, the licensee provides to the Division a completed Net Worth Alternative form, or that it demonstrates that the licensee has met the net worth requirement that this suspension never take effect. However, if that documentation is not provided within thirty (30) days, the Division recommends that the suspension take effect until such time as that documentation is provided. Please make note that there was a late fee that was associated with this matter, but that late fee has already been paid and that is not one of the conditions today.

Chair Peeples – Thank you, Ms. Simon. Mr. Savino, would you like to be sworn in to answer any questions or address the Board sir?

Mr. Savino - Certainly.

Chair Peeples - Ms. Simon?

Ms. Simon – Please raise your right hand to be sworn in. Do you swear to tell the truth, the whole truth and nothing but the truth, so help you God?

Mr. Savino - Yes.

Ms. Simon – Please state your name and spell your last name for the record.

Mr. Savino - Williams Savino, S-A-V-I-N-O.

Chair Peeples - Thank you, Mr. Savino. Would you like to address the Board, or are you here just for questions only?

Mr. Savino - I can address the Board.

Chair Peeples - Thank you. Please, sir.

Mr. Savino – The last two (2) years, obviously net worth was well over what was required. I terminated the bookkeeping company, as well as former accountant. The new accountant, who unfortunately experienced a tragic loss in her family, is now in Alaska. She should be returning this week. So, it was just incorrect financials that were sent out. So, it took time to get even some of the financials from the {inaudible} bookkeeping service. I'm just waiting on a new accountant. I did file extensions for the paperwork that was sent, the accounting that was incorrect.

Chair Peeples - Thank you, sir. Board members, do you have any questions for Mr. Savino, or what is your pleasure?

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Mr. Clark seconded the motion, which passed unanimously.

Chair Peeples - Thank you, Mr. Savino.

Mr. Savino - You're very welcome. Thank you.

#### (o) Orange City Leasing Inc (F038704) (DeLand)

Ms. Simon – Is there a representative of that entity on the call today? Hearing no response. In this manner, within the current year the licensee reports a negative net worth of \$(83,997). Licensee reports total preneed contracts outstanding of \$3,225,977. The required minimum net worth for renewal is \$100,000. The Division recommends approval subject to the Board accepting the personal guarantee of the licensee's preneed obligation signed by the principal, along with the Financial Statement of

Assets and Liabilities from Ms. Lankford, and an agreement to continue to trust 100%, or utilize insurance funding by the entity as sufficient Net Worth Alternatives.

Chair Peeples - Board members?

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Ms. Liotta seconded the motion, which passed unanimously.

## (p) Ponte Vedra Valley Inc

Ms. Simon - This item was previous addressed, as it was moved to Addendum G.

#### (q) Robert Bryant Services Inc (F039341) (Orlando)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. Within this past year, the licensee reported a net worth of \$5,806 on its balance sheet dated December 31, 2023, calendar year end. Licensee reports total preneed contracts outstanding of \$315,258. The required minimum net worth for renewal is \$40,000. The Division recommends that the Board approve the application for renewal of preneed main licensure, however, that the licensure shall be suspended. The suspension shall be stayed for a fifteen (15) day period. This is the Division's recommendation. And if during that fifteen (15) day period, the licensee provides the Division with a completed R6 form and elects to provide the Division with a personal guarantee, an agreement to voluntarily trust or utilize insurance funding, or demonstrates that it meets the net worth requirement that the suspension never take effect. However, if the documentation is not received by the Division within fifteen (15) days, that the suspension take effect until such time as the documentation is received by the Division.

Chair Peeples – Board members?

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Ms. Liotta seconded the motion, which passed unanimously.

#### (r) Serenity Funeral Home & Cremation LLC (F071434) (North Lauderdale)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. Within this past year, the licensee reported a net worth of \$99,960 on its balance sheet dated December 31, 2023, calendar year end. Licensee reports total preneed contracts outstanding of \$1,268,330. The required minimum net worth for renewal is \$100,000. The Division recommends that the application for renewal of preneed main licensure be approved, however, that the licensure be suspended immediately, but that suspension will not take effect until a period of thirty (30) days. If the licensee provides to the Division a completed form R6 of Net Worth Alternatives within that thirty (30) day period or the licensee demonstrates that it meets the minimum net worth requirement, that the suspension never take effect. However, if the licensee fails to submit this documentation to the Division that their license is suspended until such time as the applicant does submit that documentation.

Chair Peeples - Board members?

Mr. Ferreira – I'd like to make a motion, but I don't necessarily think conditions should be put on it. We're \$40 away.

MOTION: Mr. Ferreira moved to approve the application. Ms. Liotta seconded the motion.

Chair Peeples - So, Mr. Ferreira, the motion is without conditions, just a straight approval?

Mr. Ferreira – Yes. The net worth is only \$40 from what is required.

Chair Peeples – So, your motion is for an approval without conditions?

Mr. Ferreira – Yes, ma'am.

Chair Peeples - Ms. Liotta, do you concur with that?

Ms. Liotta - Yes.

Chair Peeples – We have a motion to approve without conditions, and a second by Ms. Liotta. Is there any discussion on the motion? Hearing none. All in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples – All opposed, say No. The motion carries.

(s) Snow's Funeral Ministry and Cremation Services (F040043) (Ocala)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response.

Mr. Williams - Madam Chair?

Chair Peeples - Yes, Mr. Williams?

Mr. Williams – I may need to recuse myself. I have personal relationship with this licensee, so I just wanted to disclose that for the record.

Chair Peeples - Would you like to recuse yourself, sir?

Mr. Williams - Yes, ma'am.

Chair Peeples - Thank you, sir.

Ms. Simon – The licensee reported a positive net worth that it met the financial threshold last year. However, this year, the licensee's annual PNL Financial (Forms R2A and R2B) and Renewal Statements (Forms R3A and R3B) were due to be filed with Division by no later than April 1, 2024. The forms were received by the Division as of June 5, 2024, and were thus sixty-four (64) days late, which indicates a late fee due in the amount of \$1,000.00. Licensee reports a negative net worth of \$(523,332) on its balance sheet dated December 31, 2023, calendar year end. Licensee reports total preneed contracts outstanding of \$51,150. The required minimum net worth for renewal is \$10,000. A deficiency letter was sent to the Licensee as of June 13, 2024, advising of the above deficiencies. As of to date, the FCCS Division has not received a completed Form R6 Net Worth Alternative and payment of certain late fees.

Therefore, the Division recommends approval of the application, but that the license is suspended, but that the suspension be stayed for fifteen (15) days. And if the licensee provides to the Division that completed R6 and elects to provide the Division with a personal guarantee executed by its principals, and provides that there, and elects to trust 100% or utilize insurance funding, or the licensee demonstrates that it meets the net worth requirement for renewal that the suspension never take effect. However, if that documentation is not received by the Division, within fifteen (15) days that the suspension takes effect until such time as that documentation is received by the Division. Please make note that the late fees in this matter have already been paid, so that is not a condition.

Chair Peeples - Mr. Jones, did you have a question, sir?

Mr. Jones - Yes. We were doing thirty (30) days. I would just like to ask the Division, why fifteen (15) on this one?

Ms. Simon – It may appear that this is random. However, when the Division may note that required forms have not been submitted, there was no indication of conditions, or of alternatives being offered, or that the net worth requirement has been met. The Division felt that the public was best served if the suspension was only stayed for fifteen (15) days to allow that paperwork to be submitted. And if it wasn't submitted within fifteen (15) days, that the suspension take effect.

Mr. Jones - Thank you.

Chair Peeples - Board members, your pleasure? Board members?

**MOTION:** Ms. Liotta moved to approve the application subject to the conditions recommended by the Division. Ms. Clay seconded the motion, which passed unanimously.

#### (t) South Florida Crematory LLC (F622759) (Pompano Bch)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. In this matter, within the last year, the licensee reported a negative net worth of (\$131,683) on its balance sheet dated December 31, 2023, calendar year end. Licensee reports total preneed contracts outstanding of \$67,920. The required minimum net worth for renewal is \$10,000. As of today's date, the FCCS Division has not received a completed Form R6 Alternative to Net Worth. Licensee has not yet documented that it meets the net worth requirement for renewal. Therefore, the Division recommends that the license to be granted, and that the license be suspended, but that the suspension not take place for fifteen (15) days. And that if the licensee provides to the Division a completed Form R6 and elects to provide the Division with the following alternatives to the threshold requirement, a personal guarantee and an agreement to trust 100% of the sale of preneed contracts, or utilize insurance funding, or that the licensee demonstrates that it meets the net minimum net worth requirement for renewal within fifteen (15) days that the suspension never take effect. However, if that documentation is not submitted to the Division, that the suspension take effect until such time as the Division receives that required documentation.

Chair Peeples - Board members?

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Ms. Liotta seconded the motion, which passed unanimously.

#### (u) St Fort's Funeral Home Inc (F039876) (North Miami Bch)

Ms. Simon – Is there a representative of this entity on the call today? The licensee reported a net worth of \$53,218 on its balance sheet dated December 31, 2023. Licensee reports total preneed contracts outstanding of \$2,538,130. The required minimum net worth for renewal is \$100,000. The Division recommends that the application for renewal be granted, but that the license be placed on suspension and that the suspension be stayed for fifteen (15) days. If during that fifteen (15) days the licensee provides the Division with a completed Form R6 and elects to provide the Division with a personal guarantee executed by its principals and an agreement to trust 100% or utilize insurance funding, or that the licensee demonstrates that it meets the minimum network requirement, that the suspension never take effect. However, if the documentation is not received by the Division, within those fifteen (15) days, that the suspension take effect, until such time as that documentation is received.

Chair Peeples – Ms. Simon, also you had asked if there was a representative of St. Fort's Funeral Home Inc. in North Miami Beach, Florida, and we did not hear a positive response for the record. Board members?

**MOTION:** Ms. Liotta moved to approve the application subject to the conditions recommended by the Division. Mr. Clark seconded the motion, which passed unanimously.

#### (v) Thomas Aikens Inc

Ms. Simon – This item was previous addressed, as it was moved to Addendum G.

#### (w) TroxelCorp Enterprises Inc (F038723) (Cocoa)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. This licensee reports a net worth of \$31,915. Licensee reports total preneed contracts outstanding of \$991,120. The required minimum net worth for renewal is \$100,000. In this manner, the FCCS Division recommends that the Board approve renewal subject to the conditions:

1) That licensee complete Section 1 of Form R4 within thirty (30) days of this Board meeting.

- 2) That the Board extends the stated conditions of the existing personal guarantee of the licensee's preneed obligations dated June 28, 2016, executed by the Licensee's principal, Cary K. Troxel.
- 3) That Licensee's principal, Cary K. Troxel, provide a current Statement of Personal Assets and Liabilities within thirty (30) days of this board meeting and;
- 4) That licensee will continue to voluntarily trust 100% during the renewal period July 1, 2024, through June 30, 2025.

Please make note that if the licensee does not meet these conditions within thirty (30) days the Division is recommending that this application be denied.

Chair Peeples - Board members?

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Ms. Liotta seconded the motion, which passed unanimously.

#### (x) Vann Charles B (F019374) (Marianna)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. Licensee's Forms R1, R3A, R3B, and R4 were received by the FCCS Division on or about April 1, 2024, however, the submission did not include the Forms R2A Balance Sheet, R2B Income Statement, and the Form R4 was incomplete. On April 30, 2024, the FCCS Division notified Licensee, advising of the above deficiencies. As of today's date, the FCCS Division has not received the financial statements and payment of certain late fees. Licensee has not yet documented that it meets the net worth requirement for renewal. Therefore, the Division recommends that the application for renewal of licensure be approved, however, that the licensee be suspended, and that the suspension be stayed for thirty (30) days and that within the thirty (30) days, if the licensee satisfies the following conditions:

- 1) That licensee provides the Division Forms R2A, R2B, and completed Form R4 as required by the renewal application within thirty (30) days from the date of this Board Meeting.
- 2) That Licensee demonstrates that it meets the minimum net worth requirement for renewal.
- 3) That licensee pays to the Division any required late fees in the amount as determined by the Division based upon the number of days late of the Forms R2A and R2B once received by the Division, as required by ss. 497.453(5)(e), FS, and rule 69K-5.0026(2), FAC. These late fines will range from \$500 to \$1,000.

However, if the documentation is not received by the Division, within those thirty (30) days, that the suspension take effect, until such time as that documentation is received.

Chair Peeples - Board members?

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Mr. Clark seconded the motion, which passed unanimously.

Ms. Munson - Madam Chair?

Chair Peeples - Yes, Ms. Munson?

Ms. Munson – I'm sorry. If I may, just take it back to Troxelcorp?

Chair Peeples - Yes, ma'am.

Ms. Munson – I just wanted to clarify for the order that if the conditions were not met, the application was denied, if I heard correctly.

Chair Peeples - Yes, ma'am.

Ms. Munson – So, that last item, continues to voluntarily trust during the renewal period is a part of the condition that would require denial. Or just 1) through 3), {inaudible}?

Ms. Simon – One moment please? I apologize. That is a condition of licensure. However, that would be if the license is actually approved, and if all the other conditions are met.

Ms. Munson – So, 1) through 3) is subjected to denial?

Ms. Simon – Yes. And 4) would be a condition, outstanding.

Ms. Munson - Alright. Thank you.

Chair Peeples - Thank you, Ms. Munson. Ms. Simon?

Ms. Simon - Thank you.

#### (y) Veterans Funeral Care Florida LLC (F132560) (Clearwater)

Ms. Simon – Is there a representative of this entity on the call?

Ms. Wiener - Wendy Wiener, representing the applicant.

Ms. Simon – Licensee's Forms R1 and R3B were received by the FCCS Division on or about March 27, 2024, however, the submission did not include the Forms R2A Balance Sheet, R2B Income Statement, R3A Statement of Preneed Sales, and R4 Annual PNL Financial Statement and Renewal Statement Certification. On April 11, 2024, the FCCS Division notified Licensee, advising of the above deficiencies. As of today's date, the FCCS Division has not received the complete forms and financial statements and payment of certain late fees. Licensee has not yet documented that it meets the net worth requirement for renewal. The Division recommends that the Board approve the renewal of the preneed main licensure, however, that the license be suspended for a period of thirty (30) days. If within the thirty (30) days, the licensee provides the Division with Forms R2A, R2B, R3A and R4, demonstrates that it meets the minimum net worth requirement for renewal, and pays any required late fees, that this suspension not take effect, However, if any of those conditions are not met, that the suspension takes effect until all conditions have been met.

Chair Peeples – Ms. Wiener, would you like to address the Board, or are you here for questions only?

Ms. Wiener – Really, just to answer questions, but to ask one for clarification. So, suspension, but stayed for thirty (30) days, while they comply with conditions, and...okay, just making sure. I see Ms. Munson shaking her head yes.

Ms. Munson – Yes, because I know the way it was stated, it sounds like it was immediate, so, yes.

Ms. Wiener - You said it a tiny bit different this time.

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Ms. Liotta seconded the motion, which passed unanimously.

Chair Peeples - Thank you, ma'am.

#### (z) Wade Funeral Home LLC (F065243) (Hallandale Bch)

Ms. Simon – – Is there a representative of this entity on the call? Hearing no response. In this matter, the licensee reports a negative net worth of (\$26,996). Licensee reports total preneed contracts outstanding of \$96,281. The required minimum net worth for renewal is \$10,000. As a result, the Division recommends approval subject to the condition that the Board accept the alternative meeting the threshold requirements of a personal guarantee and financial statements submitted by the licensee's principal, Tracy D. Wade, Sr., and accepts the licensee's agreement to voluntarily trust 100% of preneed funds or utilize insurance-funded contracts.

Chair Peeples – Board members?

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Mr. Williams seconded the motion.

Chair Peeples - Is there any discussion on the motion? Mr. Jensen?

Mr. Jensen - One question for Ms. Simon. What does the stipulation that they use insurance have to do with anything?

Ms. Simon - May I?

Chair Peeples - Yes, Ms. Simon.

Ms. Simon – The stipulation is that either 100% of the preneed funds be trusted or the applicant can utilize preneed contracts funded by life insurance.

Mr. Jensen - I got you. Thank you, Madam Chair.

Chair Peeples – Thank you. We have a motion and a second. Is there any further discussion? Hearing none. All in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples – All opposed, say No. Motion carries. It is 12:34. Let's come back at 12:45, if we can, so we can finish up and be completed for the day. Let's take a quick restroom break. Thank you.

Chair Peeples - Is Ms. Bryant ready?

Ms. LaTonya Bryant - Yes, I am.

Chair Peeples - Thank you. Ms. Simon?

Ms. Simon – Thank you, ma'am.

#### (aa) Williams-Thomas Funeral Home Inc (F038702) (Gainesville)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. Licensee's annual PNL financial (Forms R2A and R2B) and renewal statements (Forms R3A and R3B) were due to be filed with Division by no later than April 1, 2024. The forms were received by the Division on May 22, 2024, and were thus fifty-one (51) days late, which indicates a late fee due in the amount of \$1,000. Therefore, the Division recommends that the application for renewal is granted, and that the license be suspended. However, if the \$1,000 late fee is paid within the next sixty (60) days, the suspension imposed shall not take effect. If it is not paid within the next sixty (60) days, the license shall be suspended until such time that the payment is received by the Division.

Chair Peeples – Ms. Simon, may I ask a question on this particular one? We pretty much use thirty (30) days. Is there a reason that Division is recommending sixty (60)?

Ms. Simon - No, there is not. Thirty (30) days would be more appropriate.

Chair Peeples – So, the Division would recommend license renewal be granted subject to payment of the late fee of \$1000, suspension for thirty (30) days, but stayed, as we have utilized?

Ms. Simon – Yes, ma'am.

Chair Peeples - Thank you. Board members?

Mr. Ferreira - Chair Peeples?

Chair Peeples - Yes, sir?

Mr. Ferreira – Has there been any conversation with the funeral home in regard to the late fee? Do they even know it's coming down? I don't know how that works.

Ms. Simon - If I may?

Chair Peeples - Yes, Ms. Simon.

Ms. Simon – The applicant is aware of the late fee. It has been discussed or disclosed with them, and we are simply waiting on it

Mr. Ferreira - Ok.

**MOTION:** Mr. Jones moved to approve the application subject to the conditions recommended by the Division. Mr. Clark seconded the motion, which passed unanimously.

#### (bb) Abundant Favor Mortuary Inc (F062035) (Bradenton)

Ms. Simon – Licensee reports a net worth of 79,086 against a required minimum net worth of \$10,000. Licensee appears to meet all requirements for renewal of license, except for payment of certain late fees. This matter is before the Board on the licensee's request for a waiver of the late fees. Licensee's application filing was due at the FCCS Division office not later than April 1, 2024, but was received by the Division as of postmark date May 3, 2024, approximately 32 days late. Licensee has provided a written explanation regarding the late filing of its annual prened renewal. Pursuant to section 497.453(5)(e) and Rule 69K-5.0026(2), late fees are assessable in the total amount of \$1,000 for late filing of the Forms R2A, R2B and R3A and R3B. Licensee was initially issued their preneed license in August 2023. Licensee is therefore requesting a waiver of the \$1,000 late fee that is due. All documentation is enclosed for the board's review and consideration.

**MOTION:** Mr. Ferreira moved to approve the application subject to the conditions recommended by the Division. Mr. Jones seconded the motion, which passed unanimously.

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response? Madam Chair, our recommendation has changed somewhat since the time that the agenda went out. The Division has learned that \$23,572 in refunds have not been paid, in that: Latisha Adams is owed \$9440; Michael Johnson is owed \$3295; Harry Robinson is owed \$800; Jerry Steinbach is owed \$1390; Mary Steinbach is owed \$1390; Frieda Bellamy is owed \$4477; and Cindy Fiddler is owed \$2780. In this matter, the Division recommends that the license be granted by the license be suspended for thirty (30) days, and that if the required refunds are made, and if the \$1000 is made within that thirty (30) days that the suspension never take effect. However, if those payments are not made within thirty (30) days, that the suspension take effect, until such time that they have been paid. Additionally, I need to make note for the Board that one of the items to be discussed is the application for waiver of the \$1000 in late fees.

Chair Peeples - Board members? Mr. Jones?

Mr. Jones - If I may? Ms. Simon, how old are those refunds? What's the oldest? Give me an idea.

Ms. Simon – I can't but they're all over thirty (30) days.

Mr. Jones - Okay.

Ms. Simon – I can't at this time.

Chair Peeples - Mr. Jones, does that complete your question?

Mr. Jones - That's fine.

Chair Peeples - Mr. Ferreira?

Mr. Ferreira – And I'm assuming those are families that are owed that money?

Chair Peeples - Ms. Simon?

Ms. Simon – There is one (1) family that's included with a Mr. Steinbach and Ms. Steinbach, and that is the \$1390 for each of them. As for the others, it is either them or their families. Yes, sir.

Mr. Ferreira – It's interesting that it's come into us. So, how does that happen, Ms. Simon, because that just came in, right? Ms. Simon – It did not just come in. However, we have learned through consumers that this amount has been owed and we have documentation of such. So, that is why we're requesting that it be paid before this renewal licensure be approved. And it should be noted that they have had this license for one year, this preneed main license. I don't know if that is a factor, but I'd like to bring that up.

Chair Peeples - Mr. Ferreira, does that complete your question?

Mr. Ferreira - Yes, ma'am.

Chair Peeples - Thank you. Mr. Jensen?

Mr. Jensen – Madam Chair, question for Ms. Simon? Would there be any other penalties or anything for not paying the families in a timely manner? Why would we issue a license subject to them just saying they took care of the refund? It seems like we should hold the license back, they pay the refund, and then come back before us to see if they can get a license again.

Ms. Simon – However, the Board chooses to do it. But yes, I expect that those matters may be before the Board in the future, however, at this point, we are requesting that the refund be made before the license is issued, However, the Board has its discretion to deny the application for licensure, and have the applicant resubmit an application for preneed main licensure at the time the refunds have been made.

Chair Peeples - Mr. Jensen, does that complete your question?

Mr. Jensen – Yes, ma'am.

Chair Peeples - Mr. Williams, did I see your hand up?

Mr. Williams - Yes. Mr. Jones was first, though.

Chair Peeples - Mr. Jones?

Mr. Jones – Just really quick. Ms. Simon, have you all been in contact with the funeral home, and is there an explanation as to why these are pending?

Ms. Simon – We have not been in contact with a funeral home, however, like I mentioned, we do have documentation from each of these individuals indicating and providing proof of the amount being owed. And, we have not spoken with the applicant. However, if for any other reason, if there is something that comes up, this can always be revisited in August. So, it could be placed back on the agenda in August, but I'm not sure what else to do. The Division's concern is that these refunds be paid.

Mr. Jones - Thank you.

Chair Peeples - Mr. Williams?

Mr. Williams – Yes. This a question for the Division, Madam Chair. Ms. Simon, are they able to notarize themselves? Because Page 2 states that Ms. Jannine Austin is an owner, but she notarized Page 11 of the required documents that was submitted.

Ms. Simon – I'm sorry, I don't understand. Can you say that, again, Mr. Williams?

Mr. Williams – Page 2 states that Ms. Jannine Austin is an owner, and then on Page 11, she notarized the actual document that was submitted to your office. That's my question.

Ms. Simon – I am not sure. Actually, it appears that the notarization was made by Michael O'Brien. Just one moment, please. And it says that Margie Woodson is the individual on Page 2. I understand that...

Mr. Williams – No, ma'am. So, Page 11, Form R4, Jannine Austin affixed her seal as notary. But Page 2 indicates that she is the owner. So, my question is whether this is permissible?

Ms. Simon – I do not know of any law prohibiting it. I did not know of the notary laws to say whether it is a conflict. Ms. Munson may know. I'm not sure of it.

Mr. Williams – I mean, as a notary, I can't notarize something that's for me., I have to get an outside notary.

Chair Peeples - Ms. Munson?

Ms. Munson – This is not my area of expertise. Just as a matter of logic, one does not normally self-notarize documents. [Inaudible] being presented.

Chair Peeples - Mr. Jensen?

Mr. Jensen – Just to point out, Jannine is actually notarizing the signature of Michael O'Brien. She's not notarized herself. I believe that is acceptable.

Chair Peeples - So, Board members, what would be your pleasure for this entity?

Mr. Jones - What is the deemer on this one?

Ms. Clay - Madam Chair, can we hear, again, the Department's recommendation? Just the recommendation.

Chair Peeples – Yes, ma'am. Mr. Jones had a question regarding deemer. If we could get that answered, then we'll answer your question, Ms. Clay.

Ms. Simon – I believe that the deemer date would be approximately August 1st, I believe, because the completed application was submitted on May 3, 2024. That's when the Division received it.

Mr. Jones - Thank you.

Ms. Simon – And, to answer Ms. Clay's question, the Division recommends that the application for renewal of preneed main license be approved. However, the license be suspended, and the suspension be stayed for a period of thirty (30) days. If, during the thirty (30) days, the applicant pays the \$1000 late fee that's due, plus the other amounts (Latisha Adams \$9440; Michael Johnson \$3295; Harry Robinson \$800; Jerry Steinbach \$1390; Mary Steinbach \$1390; Frieda Bellamy \$4477; and Cindy Fiddler \$2780) within the thirty (30) days that the suspension never take effect. However, if this is not paid, that the suspension take effect until the Division receives evidence of these amount being paid.

Chair Peeples - Ms. Munson?

Ms. Munson – Just a general question, since this may hit an Order. If the Division has not spoken to the applicant, just to identify for the record, what is the proof that these funds are outstanding? Is it a statement from the individuals or the proof that it actually exists?

Ms. Simon – It would be a statement from the individuals, as well as additional materials evidencing that his amount of money was due. We don't have anything specific that says it wasn't paid, but all these consumers are saying it was not paid. And I do not believe that the entity has suggested it has been.

Ms. Munson – I just wanted the Board, for their reference, to have some type of information as to what they were basing the decision on. Thank you.

Chair Peeples - Ms. Clay, did that complete your question?

Ms. Clay - It did, but it did not satisfy my confusion, so I'll just wait.

Chair Peeples - Okay, thank you. Mr. Jensen, then Mr. Ferreira.

Mr. Jensen – I wanted to make a motion if I'm able.

Chair Peeples - Yes, sir.

MOTION: Mr. Jensen moved to deny the license in full, and then if everything is paid, including the consumers, then they can reapply for a new license. Also, deny the waiver of the late fee. The late fees and all the consumers need to be paid back first, then they may be allowed to reapply, and we can take up any other disciplinary actions at that time, in reference to not paying the consumers on a timely basis. And for Ms. Munson, this is based upon them only having the license for a year, and they already owe all this money. Something's wrong here. Thank you.

Ms. Munson – Understood. My only concern was the evidence that those fees had not been paid. Not the late fee, because the Department is directly in privity to that, but these other fees, these refunds not paid. Just didn't know what evidence there was other than one word against the other. That was my concern.

Chair Peeples – We have a motion by Mr. Jensen. Mr. Ferreira, did you have a comment?

Mr. Ferreira – I'll second the motion, but I also have a comment.

Chair Peeples - Yes, sir?

Mr. Ferreira – On Page 4, Item A), they indicate that 0 contracts have been written in 2023. So, I don't know where all these people are coming from, but this is saying zero.

Ms. Munson – I would just caution the Board in making the decision that you at least have evidentiary information to base it on

Mr. Jensen - I didn't quite understand that Ms. Munson. Could you repeat that?

Ms. Munson – I was just cautioning the Board in making your decision or recommendation that you are comfortable or that you have evidentiary information to base it on.

Mr. Jensen – But when we go by the information presented from the Department, and, you know, we're reminded at the beginning of every meeting that this is the information we have to go by, so, I don't know what you're referring to.

Ms. Munson - Ok.

Mr. Jensen – Ms. Munson, I get where you're coming from, but, I mean, I can only go by the facts presented to me, by the Department. And they're saying that the consumers are owed the money, so, who am I to question that?

Ms. Munson – You are correct that that's the information presented as evidence that the consumers are owed the money.

Ms. Simon - May we have one moment, Madam Chair?

Chair Peeples - Yes, ma'am.

Ms. Simon - Thank you.

Chair Peeples – Just, bam. We're good.

Ms. Simon - Yes, ma'am.

Chair Peeples – Okay, we have a motion to deny the license and the late fee waiver request by Mr. Jensen, second by Mr. Ferreira. Is there any further discussion on the motion? Hearing none. All in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples - All opposed, say No.

Mr. Jones - No.

Chair Peeples - Please let the record reflect Mr. Jones as a No. All other parties voted, Yes. The motion is approved.

#### (3) Non-Renewing Preneed Licensees (Not Renewing as of June 30, 2024) – Addendum H

Ms. Simon – This is provided to the Board for information purposes only. The licensees on Addendum H have either affirmatively advised the Division that they are not renewing their preneed license or have not responded to the renewal application that was sent to them, or the follow-up notice. However, there are two (2) updates. The updates are that Holmes-Glover-Solomon Funeral Directors, and Timothy E Kitchen's Funeral Home, that we have already taken care of, are going to be removed from this addendum because they have applied for licensure and have already been handled today.

#### J. Application(s) for Removal Service

- (1) Recommended for Approval with Conditions
  - (a) Crossing Me Over LLC (Holiday)

Ms. Simon – An application for removal service licensure was received on April 22, 2024. The application was incomplete when submitted. A completed application was received on May 23, 2024. A background check of the principals revealed no relevant criminal history. The Division recommends approval subject to the condition that the removal service pass an onsite inspection by a member of Division Staff. Is there a representative of this entity on the call today? Hearing no response. Madam Chair?

Chair Peeples - Thank you, Ms. Simon. Board members?

**MOTION:** Mr. Ferreira moved to approve the application subject to condition that the removal service passes an inspection by a member of Division Staff. Mr. Jones seconded the motion, which passed unanimously.

## (b) New Life Eternal Transports LLC (Pensacola)

Ms. Simon – Is there a representative of this entity on the call today?

Ms. Shetia Snowden - Yes.

Ms. Simon – Thank you, ma'am. An application for removal service licensure was received on May 6, 2024. The application was incomplete when submitted. A completed application was received on May 24, 2024. A background check of the principals revealed no relevant criminal history. The Division recommends approval subject to the condition that the removal service pass an onsite inspection by a member of Division Staff.

Chair Peeples – Thank you, Ms. Simon. Representative of New Life Eternal Transports LLC, would you like to address the Board, do you need to be sworn in or are you just participating?

Ms. Snowden - I'm just participating.

Chair Peeples - Thank you, ma'am, Board members, your pleasure.

**MOTION:** Mr. Ferreira moved to approve the application subject to condition that the removal service passes an inspection by a member of Division Staff. Mr. Clark seconded the motion.

Chair Peeples - Is there any discussion on the motion?

Mr. Jensen - Yes, please.

Chair Peeples - Mr. Jensen?

Mr. Jensen – Yes, on Page 6 of the application. Item g., there is nothing checked as to identification of human remains brought into this individual's care, which I would think would be rule number one.

Chair Peeples - What page is that Mr. Jensen?

Mr. Jensen – Page 6, of the packet, Item g. as in go.

Ms. Simon - Madam Chair?

Chair Peeples - Yes, Ms. Simon?

Ms. Simon – If the Board is so inclined, we can make that a condition of licensure that the system of identification be submitted to the Division offices within thirty (30) days.

Ms. Snowden - May I speak?

Chair Peeples - Ma'am, you will need to be sworn in. If you will, please?

Ms. Simon – Please raise your right hand to be sworn in. Do you swear to tell the truth, the whole truth and nothing but the truth, so help you God?

Ms. Snowden - Yes, I do.

Ms. Simon – Will you please state your name for the record and spell your last name?

Ms. Snowden - Shetia Snowden, S-N-O-W-D-E-N.

Chair Peeples - Thank you, ma'am. If you'd like to address the Board, please.

Ms. Snowden - Yes, ma'am. My question is to find out what is missing. I don't quite understand what that section was about.

Chair Peeples - If you will, Ms. Simon, reply to Ms. Snowden's question.

Ms. Simon – Of course. Item g. reads, If this application is approved by the Removal Service establish a system of identification of human remains received for removal that will be designated to track the identity of the remains from time of receipt until delivery of the remains to the authorized person(s)?

Ms. Snowden - Yes.

Ms. Simon – There's no response provided.

Ms. Snowden – I'm sorry, I must but overlooked it. That should have been a Yes.

Chair Peeples – And Ms. Snowden, what the Division has recommended to the Board members, and we will go back, because we have a motion and a second, and I'll get an amendment of that element, that if this motion passes, this will probably be a condition that you will need to just take this piece of paper in the application and be in either the affirmative or negative, whichever you decide, and submit it to Division staff, so that we have paperwork complete. Is that correct, Ms. Munson? Ms. Munson – Yes, that's correct. I don't know if that's what Ms. Simon stated that she would still be required to submit something, not just answer the question.

Ms. Simon – Yes. Madam Chair, excuse me. After looking at this matter further, I see that the application only contains a yes or no response. It does not say that that system must be included, along with the application, and, as a result, the Division would say that the condition is unnecessary, because the representative of the entity has provided the answer over the phone. And that the only condition be that the establishment pass an onsite inspection by a member Division staff.

Chair Peeples – Thank you, Ms. Simon, and Ms. Munson for that clarification. So, Ms. Snowden, we have a motion, and we have a second. So, Item g., that's talking about identification of human remains, that will be handled for tracking and you're saying in the affirmative. Correct?

Ms. Snowden - Yes.

Chair Peeples - Thank you, ma'am. Since you were sworn in, we're going to take your statement today. Okay?

Ms. Snowden - Okay.

Chair Peeples - Thank you, ma'am.

Ms. Snowden - Yes.

Chair Peeples – So, we have we have a motion by Mr. Ferreira to approve with a condition, and a second by Mr. Clark. Any discussion on the motion? Hearing none. All in favor of the motion, say Yes.

Board members - Yes.

Chair Peeples - All opposed, say No. Motion carries. Good luck, Ms. Snowden.

Ms. Snowden - Thank you so much.

Chair Peeples - You're welcome.

#### (c) Slonaker Transportation Service Inc (Boynton Beach)

Ms. Simon – An application for removal service licensure was received on April 10, 2024. The application was incomplete when submitted. A completed application was received on May 24, 2024. A background check of the principals revealed no relevant criminal history. The Division recommends approval subject to the condition that the removal service pass an onsite inspection by a member of Division Staff.

Is there a representative of Slonaker Transportation Service Inc. on the call today? Hearing no response. Madam Chair?

Chair Peeples - Board members?

**MOTION:** Mr. Ferreira moved to approve the application subject to condition that the removal service passes an inspection by a member of Division Staff. Mr. Clark seconded the motion, which passed unanimously.

## K. Collective Application(s)

- (1) Recommended for Approval with Conditions
  - (a) Family Owned Service Company Inc.
    - 1. New Application
      - Cinerator (New Port Richey)
      - Funeral Establishment (New Port Richey)
      - Funeral Establishment (Zephyrhills)
      - Funeral Establishment (New Port Richey)
      - Funeral Establishment (Lutz)
      - Training Facility (New Port Richey)
- (2) Recommended for Approval without Conditions Addendum I
  - (a) Family Owned Service Company Inc. (New Port Richey)

Ms. Simon – Is there a representative of that entity on the call today?

Ms. Wiener - Yes, Wendy Wiener.

Ms. Simon – Family Owned Service Company, Inc submitted applications for licensure of the following: one (1) cinerator facility, four (4) funeral establishments, (1) training agency designation, and four (4) preneed branch locations, the last of which will operate under Family Owned preneed main license (please see preneed branch Addendum I). The Applicant has also submitted a Petition for Waiver of Rule 69K-18.004, F.A.C. The entities being acquired are as follows:

- 1) Dignity Funeral Services Inc d/b/a Gulfside Crematory, a licensed cinerator facility, license #F088091, physical address: 5228 Trouble Creek Road, New Port Richey, FL 34652
- 2) Dignity Funeral Services Inc d/b/a Michels & Lundquist Funeral Home & Cremation Services, a licensed funeral establishment, license # F046904, 5228 Trouble Creek Road, New Port Richey, FL 34652
- 3) Dignity Funeral Services Inc d/b/a Michels & Lundquist Funeral Home & Cremation Services, a designated training agency, license # F046904, 5228 Trouble Creek Road, New Port Richey, FL 34652
- 4) Dignity Funeral Services Inc d/b/a Coastal Cremations and Funeral Care, a licensed funeral establishment, license # F239857, physical address: 4911 Allen Road, Zephyrhills, FL 33040
- 5) Dignity Funeral Services Inc d/b/a Coastal Cremations and Funeral Care, a licensed funeral establishment, license # F169426, physical address: 4201 Grand Boulevard, New Port Richey, FL 34652
- 6) Dignity Funeral Services Inc d/b/a Coastal Cremations and Funeral Care, a licensed funeral establishment, license # F329330, physical address: 1930 Land O' Lakes Boulevard, Suite 6, Lutz, FL 33549

Included in your Board package are seven (7) separate applications for each of the above listed locations, the application for the training agency designation (affidavits of the buyer & seller are also included with the training agency application), and the Petition for Waiver of Rule 69K-1804, F.A.C. The officers of the corporation will be Barry K. Brewer, Marisa Brewer, and Ryan Brewer. All fingerprints for the principals were returned without relevant criminal history. Applicant confirms that if there are currently any unfulfilled preneed contracts sold at these locations, the obligation to fulfill those preneed contracts will be assumed by the new owner. The Division recommends approval subject to the conditions as follows:

- A. Approve the Petition for Waiver;
- B. Approve the preneed branch location applications referenced in Addendum I of your Board package: and
- C. Approve the applications included within this board package, subject to the following conditions:
  - (1) That the closing on the transaction to acquire ownership shall occur within sixty (60) days of the date of this Board meeting.
  - (2) That the closing on the transaction shall be substantially on terms and conditions as represented to the Board at this Board meeting.

- (3) That Applicant shall assure receipt by the Division within seven-five (75) days of the Board meeting, of a letter signed by applicant or applicant's attorney, addressed to the Division, certifying that closing has occurred and stating the date of closing, and stating that closing occurred on terms and conditions not inconsistent with those as represented to the Board at this Board meeting, and providing a copy of the fully Bill of Sale, Stock Purchase Agreement, or other document by which the acquisition transaction is consummated, executed by all parties, and any and all amendments, schedules, and other attachments thereto, also fully executed.
- (4) That the Director of the Division of Funeral, Cemetery, and Consumer Services may extend any deadline set out in these conditions, by up to ninety (90) days, for good cause shown. The Director shall report any such extensions to the Board as an informational item.
- (5) That all representations by the applicant in the application and related materials provided to the Board or FCCS Division by the applicant, in support of the application(s), are deemed material to the Board's action herein.
- (6) That the establishment(s) under the application(s) herein pass an onsite inspection by a member of Division Staff
- (7) That the Applicant (new owner or controlling party) shall assume all existing preneed liabilities, (if any), of the location(s) being acquired.
- (8) That the Division receive no objection to the Petition for Waiver within 30 days of publication.

Chair Peeples – Thank you, Ms. Simon. I see Mr. Barry Brewer is on the call. Are you being represented by anyone, or would you like to address the Board? Ms. Wiener, are you representing Mr. Brewer?

Ms. Wiener - I am. Yes.

Chair Peeples - Okay. So, he is just here participating?

Ms. Wiener – We are here just to answer any questions that anyone may have.

Chair Peeples - Thank you, Ms. Wiener. Board members?

**MOTION:** Mr. Jones moved to approve the application subject to conditions recommended by the Division. Mr. Ferreira seconded the motion, which passed unanimously.

Chair Peeples - Good luck, Mr. Brewer. Thank you, Ms. Wiener.

Ms. Wiener - Thank you.

#### L. Contract(s) or Other Related Form(s)

- (1) Recommended for Approval without Conditions
  - (a) Preconstruction Performance Bond(s)
    - 1. SCI Funeral Services of Florida, LLC d/b/a Forest Lawn Memorial Gardens (Pompano)

Ms. Simon – Is there a representative of Forest Lawn Memorial Gardens on the call today? Hearing no response. SCI Funeral Services of Florida, LLC dba Forest Lawn Memorial Gardens intends to build a new mausoleum consisting of 162 Single Space, 78 Tandem Spaces, and 200 Niches. Pursuant to s. 497.272, Fla. Statutes, typically, a pre-construction trust must be put in place if sales are going to occur prior to completion. However, s. 497.272(8) provides that in lieu of the preconstruction trust fund, the cemetery company may provide a performance bond in an amount and by a surety company acceptable to the regulator. The licensee has submitted for approval a performance bond, in lieu of a preconstruction trust. The mausoleum project, and the bond, is summarized as follows:

SCI Funeral Services of Florida, LLC DBA Forest Lawn Memorial Gardens (F049650)

Address: 200 West Copans Road, Pompano, Fl 33064

Project: Mausoleum consisting of 162 Single Space, 78 Tandem Spaces and 200 Niches.

Bond Amount: \$765,968.97 Bond Number: 022237993 Surety Company: Liberty Mutual Cemetery agrees to complete said construction in accordance with the terms of the attached construction agreement with Mausoleums USA. The Division recommends approval without conditions.

Chair Peeples - Board members?

**MOTION:** Mr. Ferreira moved to approve the preconstruction performance bond. Ms. Liotta seconded the motion, which passed unanimously.

- (2) Recommendation for Approval with Conditions
  - (a) Preneed Sales Agreement(s)
    - 1. Unity Financial Life Insurance Company (Syracuse, NY)

Ms. Simon – Is there a representative of this entity on the call today? Hearing no response. This agreement is called the Statement of Guaranteed Funeral Goods and Services. If approved, this agreement will be used for the sale of preneed by various preneed establishment locations, as referenced in correspondence from Cara Emerson, May 8, 2024, which is included within your Board package. The Division recommends approval subject to the condition that two (2) full-sized print-ready copies of the revised preneed sales agreement are received by the Department within sixty (60) days of this Board meeting.

Chair Peeples -Board members?

MOTION: Mr. Jensen moved to approve the agreement subject to the condition that two (2) full-sized print-ready copies of the revised preneed sales agreement are received by the Department within sixty (60) days of this Board meeting. Ms. Liotta seconded the motion.

# M. Executive Director's Report (1) Operational Report (Verbal)

Ms. Simon – At this point, I will turn the meeting over to our Executive Director, Mary Schwantes.

Ms. Schwantes - Thank you. Madam Chair, may I?

Chair Peeples - Yes ma'am.

Ms. Schwantes – Thank you. I'm going to keep this extremely short. I just want to reiterate thanks to our Board members, our staff, and, of course, our attendees on these meetings, particularly the back-to-back meetings. We know that is extra work for all involved, and just very much appreciate, everybody. Our next Board meeting is via videoconference on August 1, 2024, and I hope everybody has a wonderful July off. Thank you.

# N. Chair's Report (Verbal)

Ms. Simon - Madam Chair?

Chair Peeples – Thank you. Ms. Simon. I would like to have it on the record that the celebration of life service for Mr. Jody Brandenburg, who was a current-sitting Board member, will be on Saturday, July 13<sup>th</sup> at 11 o'clock, at the Legacy Lodge. He's affiliated with their sister property, Oaklawn Funeral and Cemetery here in Jacksonville. So, if anybody needs information, they can reach out to Division staff regarding that.

As Ms. Schwantes has stated, I really want to say thank you to everyone, because in two (2) weeks, we've had two (2) full Board meetings. So, thank you all for participating.

I'd like to recognize two Board members today, Mr. Jensen and Ms. Liotta. Thank you for what you do, as well as just a general thank you to all Board members. But I just want to reach out to you all and say, personally, thank you for what you do. And, Ms. Liotta, you bring such a great wealth of knowledge when it comes to these preneed license renewals, so thank you for sharing that with us. And then from the Division staff, LaShonda Morris, is going to be recognized today. She does a

great job behind the scenes preparing things. She keeps folks straight, and we appreciate it. And we just want to recognize these folks, so thank you for all you do. Ms. Simon?

## O. Office of Attorney General's Report (Verbal)

Ms. Simon – Ms. Munson?

Ms. Munson - This is informational. Thank you.

## P. Public Comments (Verbal)

Ms. Simon – Is there anybody that would like to make a public comment during today's Board meeting? Hearing no response. Madam Chair?

# Q. Upcoming Meeting(s)

- (1) August 1st (Videoconference)
- (2) September 5th (Videoconference)
- (3) October 10<sup>th</sup> (Videoconference)
- (4) November 7<sup>th</sup> (Videoconference)
- (5) December 5th (Videoconference)

## R. Adjournment

Chair Peeples – Thank you, Ms. Simon. We have had a great meeting today. We had two (2) great restroom breaks, and I appreciate everybody staying with us, keeping us straight. It's a great team effort. I hope everybody has a happy Fourth of July and be safe. Thank you.

Ms. Simon - Thank you, Board members.

Chair Peeples - Thank you.

The meeting was adjourned at 1:29.